


CENTRAL MANUFACTURING DISTRICT



“Junction Service”

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Central Manufacturing District of Chicago

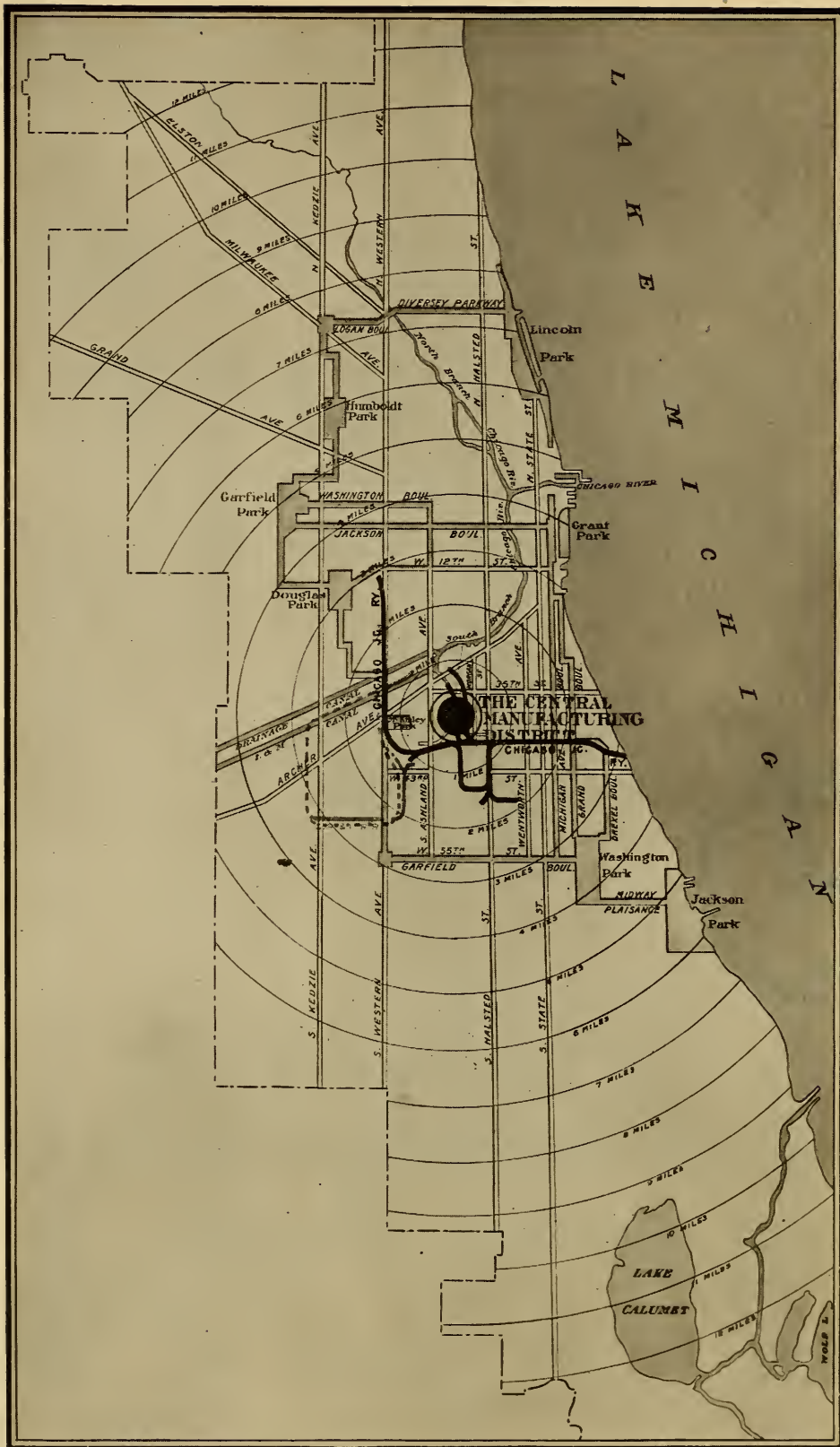
The CENTRAL MANUFACTURING DISTRICT

“Chicago Junction Railway Service”



A book of descriptive text, photographs & testimonial letters about Chicago Junction Railway Service and the Central Manufacturing District — the center of Chicago “The Great Central Market”

Published November 1915



Key Map showing location of the Central Manufacturing District in the exact strategical, geographical, and industrial center of the city of Chicago

Central Manufacturing District of Chicago

J. A. SPOOR and ARTHUR G. LEONARD, Trustees

Officials

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Chicago Junction Railway Company

Operating Officers

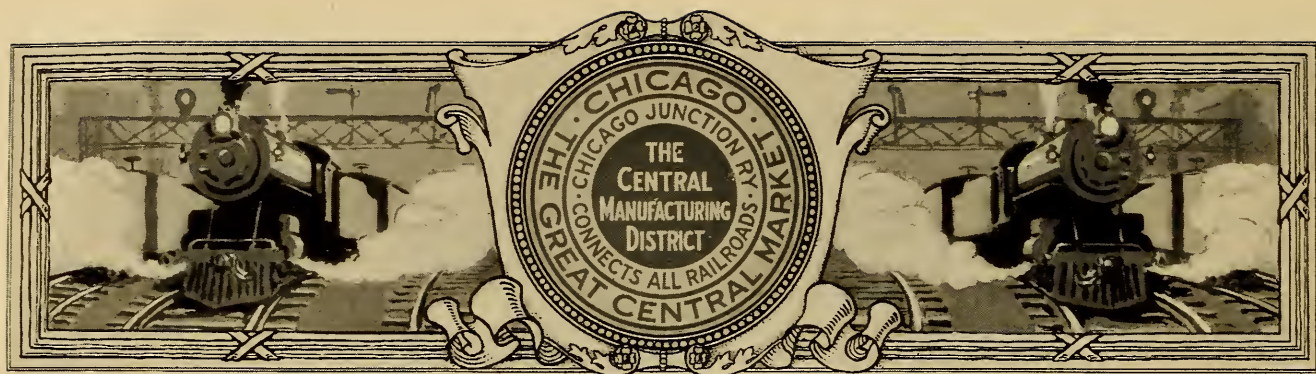
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Industrial Locations

NOTE:—For literature and information regarding locations in the Central Manufacturing District or elsewhere on the lines of the Chicago Junction Railway Company, address

H. E. PORONTO, *Industrial Agent*

1305 First National Bank Building, Chicago, Illinois
Phones: Randolph 2235, Central 3553, Automatic 43-009



Central Manufacturing District

PRIOR to 1908, the territory now so widely known as the "Central Manufacturing District of Chicago" was largely barren prairie. Since that time its development has been rapid. In November, 1911, the Trustees of the District published a book containing descriptive text, photographs of buildings, etc., and letters from the industries located there. This book had a very wide distribution, reaching thousands of industries and receiving notice in publicity mediums throughout the country.

The time has now come to publish another edition of this book in order to record the continual growth of the District and it is hoped that it will prove of interest, not only to those who are now "at home" in the District, but to those who have plants elsewhere and who are considering a change of location. In these days of strenuous competition, the successful business man is he who studies all means of efficiency and economy in the operation of his business and so locates his plant as to secure the best possible facilities, i. e., up-to-date buildings, pleasant environment, plentiful labor, and the best possible transportation service. To such as these, this book should appeal and give basis for serious consideration.

The officers of the Central Manufacturing District consider it a pleasant duty to hereby evidence their appreciation of the hearty and enthusiastic assistance in the work of development which has been given at all times by the business men of the District. There is great satisfaction in feeling that representatives of industries seeking new locations have only to talk with present tenants of the District to be convinced as to the service given and the unanimous and strong endorsement given by these good friends has been the cause for much comment and the often repeated assertion that the Central Manufacturing District needs little advertising beyond that given by its satisfied tenants. It will be the aim of the officers of the District to retain this valuable good will by continued efforts to give high class service in all the District's varied activities.

The basis of the success of the Central Manufacturing District has been, of course, the unexcelled railroad service given by the Chicago Junction Railway, but beyond all that, the spirit of hearty co-operation between officers of the Railway Company, officers of the District, and the business men located here, has made for contentment, for efficiency, and for success. These co-operative activities have resulted in the District Club, with its beautiful club rooms, the District Bank with deposits around a million and a half, and the Traffic Bureau through which medium the freight service of the District is kept up to a high standard.





View showing Central Manufacturing District Bank and Club Building, District Office Building, and E. W. Sproul Building on 35th Street, in the heart of the District

Central Manufacturing District Bank and Club Building

ABOVE is a picture of the beautiful building erected by the Trustees as a home for the Central Manufacturing District Bank and the Central Manufacturing District Club at 1110-1112 West 35th Street. The District Office Building, where are located the offices of the Traffic Bureau, District Surgeon, and District Architect, is also shown. Here are centered the business and social activities of the District.

The Central Manufacturing District Bank started business in October, 1912, with deposits of \$200,000. At this time, three years later, its deposits exceed \$1,500,000 and its facilities are utilized by practically every concern in the District.

The Central Manufacturing District Club has a membership approximating 250, largely made up of representatives of the many firms in the District. Here each noon these men meet for luncheon, enjoying an hour of pleasant relaxation, entertaining guests and customers, and getting acquainted with their neighbors.



An "Aeroplane View" of the Central Manufacturing District of Chicago

The Story of a Cabbage Patch

Down at 35th Street, on the South Branch of the Chicago River, are three hundred acres of ground which have had a somewhat remarkable history. Forty years ago, this land, which at that time was located on the then outskirts of the city, began to gain notoriety as the "Cabbage Patch" of Chicago. Here were scenes of rustic beauty! In the sun and rain of many summers, the fields waved green with majestic cabbage leaves, and each Fall brought a bountiful harvest for the thrifty citizens who had planted, cultivated, and harvested, that the ancestors of Mrs. Wiggs and Mr. Dooley (of "Archey Road") might thrive. For, let it be known, our forefathers fed freely upon cabbages. From these succulent vegetables, the pioneers who built up the wonderful West drew vigor of arm and strong constitutions. For over a decade, cabbages reigned supreme, and never were such cabbages as from the old "Cabbage Patch."

Beginning of Chicago's Lumber Market

But times changed and Chicago was growing rapidly; the expanding limits of the city soon left the "Cabbage Patch" in the center of things—the natural hub of urban activity. Commerce began to crowd out vegetables, and lumber piles found a home in the cabbage fields. The meandering Chicago River floated great lumber barges and the lumber market of Chicago prospered side by side with the decreasing cabbage crops. Here had been the leading cabbage-producing area of a growing city; here later was mothered the lumber trade of the Middle West — each of relatively great importance in its time and generation! But steel and cement soon began to supplant wood, and with the decreasing forests, the lumber business became relatively less. Again, too, the rapidly-increasing



View of Iron Street before improvement. Photograph taken in 1910



Same view of above after improvement. Photograph taken in 1915



View of 37th Street looking west from Iron Street before improvement. Photograph taken in 1910



Same view as above after improvement, only three years later

population of the city had spread until 35th Street had become not only the center of area, but the center of population as well. It began to appear that the erstwhile "Cabbage Patch" was destined for enlarged commercial activities.

The Development of a Railway

In the development of the Union Stock Yards to the south of the "Cabbage Patch," the Chicago Junction Railway Company, (the railroad serving the stock yards and packing houses,) had perfected its facilities for handling the greatest live-stock business in the world; it had secured direct connection with every railroad entering Chicago; it had constructed enormous freight yards; it had built a Union Freight Station for handling freight to all roads; it had purchased many new, modern locomotives, and it had found its capacity for handling business far in excess of the traffic offered — great though that traffic was. It was therefore proper that the Chicago Junction should seek new tonnage.

When lumber came to the "Cabbage Patch," transportation by water had been supplemented by facilities for transportation by rail. Light iron rails, wood-burning engines, and toy cars had been the equipment. Now the Chicago Junction Railway, in its quest for new business, expanded across the river and began operating the "Cabbage Patch" lines. For a time this was well, but decreasing lumber tonnage emphasized the necessity for securing other industrial products to transport. Then began the real transition of the "Cabbage Patch."

Birth of the Central Manufacturing District

The financial interests back of the Chicago Junction Railway realized the importance of the "Cabbage Patch" property in the growing scheme of things, and soon had acquired the scattered ownership of the land, thus grouping a large acreage under one holding. Funds were provided for erecting buildings, improving the streets, the tracks, the docks, and for developing the property.

Then was selected a name for the combined acres. And let it be said here, that of all the satisfactory things that have been done with this great industrial property, nothing more satisfactory, more important, nor more appropriate, has been accomplished than the christening with the concise, descriptive, and truthful name selected. It was called the "Central Manufacturing District" of Chicago.

Cabbages no longer flourish in the breezes of Ashland Avenue, but in their place have come factories and warehouses, employing workers by the thousands, some of them, no doubt, descendants of cabbage-fed ancestors who had inhabited this historic land of peace and plenty. It is for the purpose of describing these new conditions and to picture the buildings and improvements on the old "Cabbage Patch" that this booklet is published — a present-day description of the "Central Manufacturing District" of Chicago.

Location of the Central Manufacturing District

The larger portion of the Central Manufacturing District is located between 35th and 39th Streets, extending from Morgan Street on the east to Ashland Avenue on the west, while on 43rd Street, near Robey, is still another section of the District. Through the center of the District run the south and west forks of the South Branch of the Chicago River.

South of 39th Street and extending east from Western Avenue to Ashland and beyond, is another tract of about 100 acres, also served by the Chicago Junction Railway, which will soon be the site of important commercial development along lines which have characterized the growth of the Central Manufacturing District. This property is wonderfully located for industrial expansion and with the working out of comprehensive plans for this new territory adjacent to the present Central Manufacturing District, will come the realization of dreams approaching the ideal in industrial property. This will give a total acreage in the Central Manufacturing District of around 400 acres.

Geographical Center

Thirty-fifth Street crosses the river between Racine (Center) Avenue and Iron Street and at that point is the geographical center of the City of Chicago — fourteen miles from the North city limits and fourteen miles from the South city limits, — Chicago being twenty-eight miles long. At 35th Street, Chicago is approximately seven miles wide, the Central Manufacturing District being located about half-way between the Lake and the western city limits. The District is only about four miles from the City Hall.

Center of Population

Recent census statistics show that forty-seven percent (47%) of Chicago's population resides on the South Side. The growth of the city has been, and is likely to be, south and west; therefore, the natural location for industries serving the city's needs is at a point central and convenient to the area of the city's greatest consuming density. Such a point is the Central Manufacturing District.

Accessibility

The Central Manufacturing District is only about fifteen minutes ride from the City Hall by automobile. The District can be reached by splendid street car transportation in about thirty minutes from the down-town section, without transfer. By elevated railroad, it is possible to reach the District from all parts of the city and suburbs by transferring to the cross-town line at 35th Street. Splendid roads lead from the District in all directions, making it possible to team freight to all portions of the city at a minimum expense, and without passing through the congested down-town section. Actual experiments made by tenants

in the District have shown a saving in time in city deliveries as compared with their previous locations within the loop. Many firms having very large city trade have found it convenient and economical to deliver by team and automobile from the District to all sections of the city.

Organization of the District

The property of the Central Manufacturing District is held by J. A. Spoor and Arthur G. Leonard, as trustees. This property is covered by a bond issue, the proceeds of which bonds are applicable to the erection of buildings, the construction of streets and docks, and other permanent improvements. Provision is made for the release of property sold from the lien of the bond mortgage and the whole arrangement provides a most satisfactory method for financing and developing the property.

The Lay-Out of the District

In laying out the District, great care has been taken to arrange buildings, tracks, streets, and driveways in order to secure maximum efficiency, light, and air without sacrificing attractiveness. While the importance of pleasing environment is generally conceded as adding to the efficiency of labor, in no other industrial center has the matter of grass lawns, flowers around the buildings, boulevards, attractive buildings, and healthful surroundings, received the consideration that has been given it here. Many of the streets in the District are private streets which have been improved with cement curbs, cement sidewalks, substantial granite block, brick or macadam roadways, and, wherever possible, wide grass parkways have been put in. Adequate sewer and water lines with fire hydrants have been installed, ornamental lamp posts have been erected and all District streets are well lighted by electricity. The District has its own street-cleaning department, and maintains a force of gardeners to care for its business boulevards.

The District's Architectural Department

The District has its own Architectural Department at 1118 West 35th Street with experienced and competent architects and inspectors, who devote their entire time to District work. In the District Architect's office, plans and specifications are prepared for new buildings, and the most careful supervision is given during construction. Daily reports and frequent photographs are made to record progress of work.

The buildings are of pressed brick or concrete, of attractive design, yet of the most substantial



Typical Central Manufacturing
District Fire Hydrant



View of 35th Street, looking west from Morgan Street

construction, and every effort is made to have each building thoroughly practical for its individual uses. Every building has its own switch track and teaming driveways, and is so located on its lot as to provide light and air on all sides. The basements are high and dry and readily used for all kinds of manufacturing or storage purposes. Electric elevators are provided, and every building is equipped with plumbing, heating, and electric fixtures. Many of the buildings have sprinkler systems. In each building are many details of construction or equipment, which are the results of experience and study, adding to its desirability.

Buildings in the Central Manufacturing District are erected by contract after competitive biddings, and care is used to award contracts only to responsible contractors. Railway tracks for each building are put in before construction starts, thereby enabling contractors to handle their material from cars economically. The District also contracts annually for large quantities of construction material, prices of which are often lower than contractors can obtain. In such case, the cost of buildings is reduced proportionately. As a result of close competition among bidders, possible economies, and the careful inspection of all buildings under contract, it is safe to say that the Central Manufacturing District is constructing buildings more economically than is possible anywhere else in Chicago, and, at the same time, securing a most substantial, attractive, and practical class of buildings.



Bird's-eye View of Ashland Avenue Yard of Chicago Junction Railway, looking west. This is one of the largest freight yards in Chicago with a capacity of 8,000 cars

Railway Freight Service

The Central Manufacturing District is served by the Chicago Junction Railway, which is the inner belt line of Chicago *connecting directly with every Trunk Line railroad entering Chicago*. Over the tracks of the Chicago Junction Railway, must pass every pound of freight moving in or out of the Stockyards, Packingtown, or the Central Manufacturing District. With this enormous tonnage, the Junction is enabled to give service which would not be possible under other conditions.

The Junction tracks and equipment are maintained in the highest state of efficiency. The Junction has over sixty modern switching engines, engaged exclusively in the switching of freight and it is no unusual thing for 200 engines of connecting lines to be on the Junction tracks in a single day.

The Junction Railway permits no passenger train on its rails to interfere with the movement of freight. In other words, the Junction is a "freight specialist." Its tracks are open to any trains, from any road, at any time, day or night. Signals and switchmen guide all engines without pilots. The Junction policy is to move today's freight today, and as its perfection of service has become known, so has come increasing tonnage to the road from all parts of Chicago. Over 2,200,000 cars are handled annually.



Union Freight Station No. 1, Chicago Junction, 43d and Robey Streets

Forty-third Street Union Freight Station

At 43rd and Robey Streets, is located Union Freight Station No. 1 of the Chicago Junction Railway. This Union Freight Station might well be called an "International Depot," for it will receive freight for any point in the world, to leave Chicago over any rail line. Its long buildings and auxiliary platforms will accommodate 275 cars at one setting, and as many "sets" are made per day as are necessary to keep the cars moving. Freight comes to the Union Freight Station by team or car, — it matters not — is quickly transferred to cars for the different roads, (the large volume makes straight loading possible,) and at stated times the engines of the different roads pull out their trains. In many cases, before freight could have been hauled by teams to down-town stations under old methods, it is on its way across the country to its destination.



Central Manufacturing District Gardener



View of one of the Union Freight Station platforms, showing over three hundred men engaged in transferring L. C. L. freight to trunk line cars

Fifteenth Street Union Freight Station

Union Freight Station No. 2 of the Chicago Junction Railway is located at 15th Street and Western Avenue.

At this point the Chicago Junction Railway has erected a four-story and basement warehouse and freight station, the first floor being used for less carload freight purposes in the same manner as at the 43rd Street Station. The rest of the building is occupied by the Midland Warehouse and Transfer Company for its general warehouse and storage business. This station has a capacity of seventy-five cars at one setting and unloading space for fifty teams. Freight is received by team from all parts of the city and from many miles distant.

It is an interesting fact that over eleven percent of the total outgoing L. C. L. tonnage from the City of Chicago is handled through the Union Freight Stations of the Chicago Junction Railway.



View through car doors, Union Freight Station



View from Yard, looking toward Union Freight Station, showing one hundred and twenty-five cars on track, set for loading, with Midland Warehouses and National Wool Warehouse in background

There are now approximately thirty-five “through package cars” in operation daily from these stations to destination and gateway points, the contents of which are not handled at the transfer houses of the trunk lines in this city. Twenty-five percent of the L. C. L. tonnage from these stations is handled in these through package cars.

The handling of less-car-load freight at the various Junction freight stations, receives constant study as to methods and equipment. No expense is spared to provide the best possible facilities for the expeditious movement of package freight. As a result of this continual investigation by its efficiency engineers and experts, came the suggestion of an electric motor tractor to haul trucks loaded with freight instead of loading the tractor itself as had been the custom. The Mercury Manufacturing Company of Chicago developed the idea and the Chicago Junction Company was the pioneer in adopting the tractor which the Mercury Company has



Central Manufacturing District Sprinkling Cart



Freight House No. 5, Chicago Junction Railway (National Wool Warehouse and Storage Company Building in background)

since put on the market and which is being rapidly introduced in other freight houses. The Junction Company has also adopted a new method of adapting the old two-wheeled truck to tractor motor service by putting on two small extra wheels. These two innovations perhaps represent the most important improvements in handling freight for some years. This attention to efficiency detail benefits all shippers on Junction rails.



Mercury Electric Motor Tractor transferring freight at Union Freight Stations

Every day brings an increase in the Railway's tonnage and with each additional pound of freight, there follows an increased efficiency in service,—one more carload direct to a gateway—one less car for



Roundhouse and some of the modern switching engines of the Chicago Junction Railway Company. At the time this picture was taken (on a Sunday afternoon,) engines representing a value of over half a million dollars were within a stone's throw of the camera

city transfer! Leaving the Union Freight Station means early leaving from Chicago—without expensive delay to teams in congested down-town streets or terminals!

A schedule has been developed which will be furnished on application.

Movement of Carload Freight

Full carloads of practically any merchandise moving beyond the Chicago switching district take the Chicago rate. In other words, under tariffs now in force, such cars are set in or taken from District tracks without switching charge. The Junction connecting directly with all roads, receives and delivers these cars promptly, and, in many cases at a considerable saving of time over shipments to and from congested down-town terminals. On full cars moving within the Chicago switching district, regular published switching tariffs apply.



Central Manufacturing District Sweeper



Large lake boats distributing and receiving freight at Union Boat House and platforms of Chicago River & Indiana Railroad at 26th Street. Ten of the largest boats and over a hundred freight cars can be handled at one time at this point

Less Carload Shipments

Less carload shipments, outgoing, under existing tariffs, may be loaded by District tenants into any cars, at their warehouses, putting as many separate consignments in one car as desired, and these cars are switched by the Junction to the Union Freight Stations above described, where the freight is transferred directly into cars moving out over all roads. The Junction has never made any charge against District shippers for this service. This means a heavy saving of teaming expense to District tenants and an expeditious and careful handling of freight.



Electric "wigwag" Crossing Signal

Lake and Rail Shipments

The Chicago Junction Railway has close traffic arrangements with the Chicago River & Indiana Railroad Company, known as the "River Road." The "River Road" has a large Union Boat House on the Chicago River at 26th Street. This Boat House is 1,000 feet long by 100 feet



Chicago River & Indiana Railroad Union Boathouse at 26th Street. Large lake boats receiving and discharging freight, and Chicago Lighterage boat shown making delivery for all railroads

wide, with transfer platforms and track space for 125 cars and dock space for eight large boats at one time. Here the boats of all the Great Lake boat lines call regularly to receive and discharge freight to and from all points on the Great Lakes, except Milwaukee and other equally nearby local points. Between this Union Boat House and the Central Manufacturing District, a regular switching transfer arrangement is maintained, the switching expense under present tariffs being absorbed by the boat lines, if the tonnage exceeds a certain minimum. This arrangement permits District tenants to ship by lake and rail, without teaming expense, thereby securing minimum freight rates during the season of navigation.

Empty Cars Available

The Junction Railway handles an enormous volume of freight for industries on its line. As a result, it always has had available a large number of empty cars of all roads. This is extremely important to the tenant desiring some special car for a special route. The pictures of some of the Junction's receiving and classifying yards, shown elsewhere in this booklet, are convincing as to the Junction's facilities.



View, looking east on 37th Street from corner of Ashland Avenue. Note substantial character of street improvements and long team loading platform of Loose-Wiles Biscuit Co. Pfannmueller Building on right

Junction Organization

In a report made by one of the most prominent operating railroad officials in this country, on the facilities of the Chicago Junction, he said:

"I know of no other system of tracks in any other city in this country, or in Europe, which has railroad connections, facilities for transferring all cars between railroads, and convenient means to reach gigantic industries, at all comparable to the system of the Chicago Junction Railway Company."

The Junction Railway has a Traffic Agent located in the Central Manufacturing District, whose sole duty it is to co-operate with tenants in the matter of freight shipments, to check up delays, and to suggest betterments in the service. In addition to this, the General Superintendent of the Railway, the Superintendent of



Private inspection car of Chicago Junction Railway Company



View on 35th Street looking west

Car Service, and the general and subordinate Yard Masters, are all constantly alert to see that District tonnage is properly and quickly handled. Daily reports of business handled by the Junction Railway from the District and the manner in which it is loaded and handled are made to the highest officers, and delays or improper attention are vigorously followed up.

Traffic Bureau

The Traffic Bureau of Associated Industries of the Central Manufacturing district is an organization of the shippers using the facilities of the Chicago Junction Railway Company and the Chicago River & Indiana Railroad Company, and is supported by the contributions of its members.

It was not organized for individual profit; it handles no claims whatever and is not a rate-checking or rate-quoting bureau but was formed for the purpose of co-operating with the Carriers on the question of service for the enormous tonnage moving in and out of the Central Manufacturing District. It also handles general transportation problems of interest to its members, and its efforts in connection with various Interstate Commerce Commission matters have been of great benefit to the shippers.

Through the co-operation of the Traffic Bureau with the Trunk Line carriers, the shippers in the Central Manufacturing District have enjoyed freight service unequaled elsewhere within the Chicago Switching District.

One of the important features of the Traffic Bureau is the keeping of a record of all outbound shipments from the Central Manufacturing District and these statistics show that the handling of this immense volume of freight has been accomplished with an average of 100% efficiency in service on perishable freight and 97% efficiency in service on dry freight. This kind of service has been made possible because of the admirable facilities of the Chicago Junction Railway and the co-operation of the Trunk Line Carriers, and the satisfactory results obtained are due in no small measure to the efforts of the Traffic Bureau.

The Traffic Bureau is governed by its Officers, Executive Committee, and Board of Directors and employs a Traffic Director, who is an experienced railroad and freight traffic man.

Express, Telegraph, Telephone, and Postal Facilities

The telegraph facilities in the District are unexcelled. The Western Union Company has offices at 1118 West 35th Street in the District office building. The Postal Company is located on Ashland Avenue near 35th Street.

Express shipments of the District are splendidly handled by all express companies. The Wells-Fargo Express Company has an office at 1118 West 35th Street in the District office building — in the heart of the District — maintaining an organization specializing on the District business. The American, National, Adams, and Pacific Express Companies, as well as Brinks and other suburban delivery concerns, make regular and special delivery and pick-up trips throughout the District. Express shipments are taken to the City stations by special trains and frequent wagons, these deliveries being timed to connect with outgoing trains and the large volume of business, including as it does, the packinghouse shipments, insures the best possible service.

The Post Office Department, realizing the importance of the District as a business center, has established frequent deliveries, and collections of mails, and the postal service, already excellent, is being constantly improved; with the introduction of the parcels post, adequate provision was made to give the District satisfactory service.

Both the Chicago Telephone Company and the Automatic Company, have lines in the District, and telephone service can be secured in either or both companies.

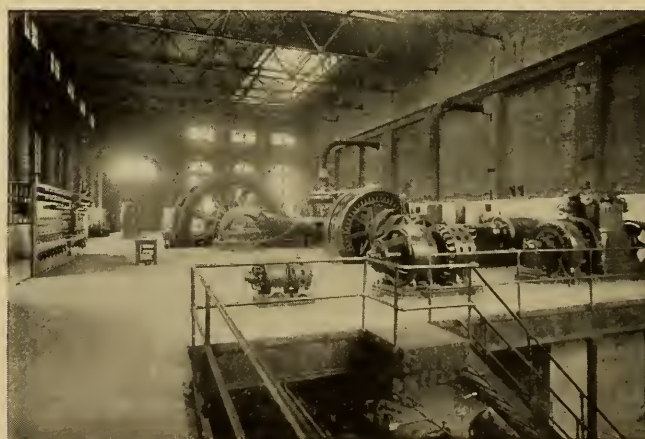
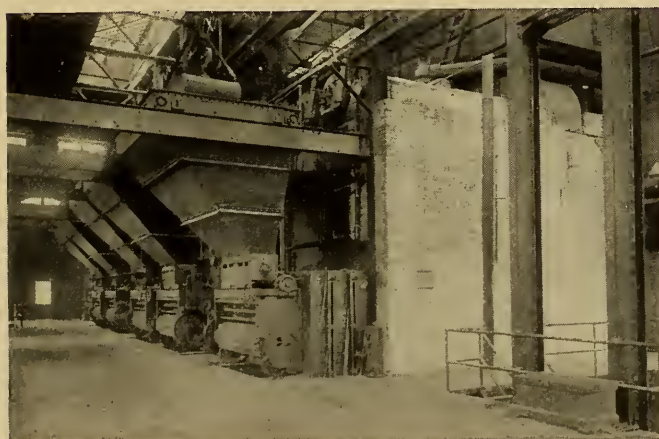
Most important in any industrial locality is the convenience of medical assistance in caring for injured or ailing employees. The District is most fortunate in that respect, the offices of several surgeons fully equipped with all first aid conveniences, being centrally located in the District. Ambulance service has been perfected and several excellent hospitals are nearby.



View of Loomis Place looking north from 37th Street. (Note the paved street, cement sidewalks and parkways)

Electric Power

The Central Manufacturing District is served by the electric power lines of the Sanitary Board, the Edison Company, and the Produce Terminal Corporation. The latter Company furnishes most of the current used, however, because of the close proximity of its power station and the efficiency of its facilities and organization,



One exterior and two interior views of Electric Power Station of Produce Terminal Corporation, furnishing electric current to District industries



View from Loose-Wiles Biscuit Company Building at Ashland Avenue and 37th Street, looking west, showing large residence section of laboring classes, tributary to the District

particularly in maintenance and repairs. The rates for current are as low in the Central Manufacturing District as anywhere in Chicago, and the service given is unexcelled.

Labor Supply

There is no better point for securing labor, skilled or unskilled, in the city, than in the Central Manufacturing District. The great packing houses and allied industries at the Yards constantly employ a great number of mechanics, engineers, machinists, clerks, (men and women) factory help, office employees, and foremen, making the District a mecca for the unemployed. It is easily accessible on a five-cent fare from thickly populated sections, where live the laboring classes. The bird's-eye views shown in this book indicate the extent of the residence sections adjoining and within walking distance of the Central Manufacturing District. With so many applicants for positions, wages are kept reasonably low and these facts add greatly to the attractiveness of the District. The men employed in the packing houses all have large families, and prefer that their children shall find employment within walking distance of their homes, rather than to go to other sections of the city, even at higher wages. The large mail-order houses located in the District find no trouble in getting an abundance of female clerical labor, and there are easily 3,000 girls employed on 35th Street



View from Albert Pick Building, at corner of 35th Street and Center Avenue, looking northeast, showing large residence section of laboring classes, tributary to the District

alone. It is estimated that 40,000 people find employment within the limits of the Yards and the Central Manufacturing District. The priests and settlement workers in the vicinity of the District are always glad to co-operate with tenants in securing help of all kinds.

Fire Protection and Insurance Rates

In the construction of the buildings in the Central Manufacturing District, particular care has been given to the matter of fire protection. Many of the buildings are sprinkled and all of them are located a safe distance from adjoining buildings. The District has put in private water lines, and has installed special equipment to facilitate the taking of water by the city fire engines. There are an unusually large number of fire companies located in this section. A prominent official of the Board of Fire Underwriters recently stated "The buildings now constructed and being constructed in the Central Manufacturing District is the best group of manufacturing buildings constructed from the fire insurance standpoint, in the City of Chicago." The proof of this statement is that extremely low rates are obtained in the District, both from the old line companies and the mutuels. Letters from insurance authorities published elsewhere in this book are of interest.



Central Manufacturing District Bank

Officers

Edward E. Payne, President
H. E. Poronto, Vice President

John W. Gorby, Cashier
Frank L. Webb, Assistant Cashier

Directors

Nelson L. Buck, General Manager of
Factories
Wm. Wrigley, Jr. Co.

A. Harris, President
Harris Brothers Company

W. A. Heath, President
Live Stock Exchange National Bank

P. L. Knoedler, President
Mother's Remedies Company

John Magnus, President
John Magnus & Company

Arthur Meeker, Vice-President
Armour & Company

Edward E. Payne, President
The Central Manufacturing District Bank

Albert Pick, President and Treasurer
Albert Pick & Company

David E. Shanahan, Real Estate and
Bonds
Director E. L. Essley Machinery Co.

Sigmund Silberman
S. Silberman & Sons

J. A. Spoor, Chairman Board of Direc-
tors
Chicago Junction Railway Company



Interior of Central Manufacturing District Bank on opening day, October, 1912

Central Manufacturing District Bank

The Central Manufacturing District Bank is distinctly *the District Bank*. It is located at 1112 W. 35th Street and occupies the first floor of the beautiful new semi-colonial building erected by the Trustees of the District for the District Bank and Club. Realizing the necessity for closer banking facilities, this bank was organized in October, 1912, for the convenience of District industries, with a capital stock of \$250,000, most of the stock-holders being those identified in one way or another with the District and its industrial life. In less than three years the deposits of this bank have been increased to over \$1,500,000. The bank does a general banking business and gives especial attention to savings and industrial accounts. A real estate and loan department is operated in connection with the bank and its safe deposit vaults are the equal of any in the City.

Other Banks in Vicinity

The other National or State Banks located near the District include The Live Stock Exchange National Bank with deposits of \$12,500,000; the Drovers National Bank with deposits of \$11,000,000; the Peoples Stock Yard State Bank with deposits of \$5,000,000; The Stock Yards Savings Bank with deposits of \$3,600,000, and the South West Trust and Savings Bank with deposits of \$750,000.



Midland Warehouses

The Midland Warehouse & Transfer Company operates some of the largest warehouses in the country, all located on the tracks of the Chicago Junction Railway, and convenient to the Central Manufacturing District. These warehouses are fully equipped for storage, consolidation, and reconsign shipments of any nature or volume, and the facilities are largely used by the District tenants to supplement their own warehouses during periods when they are accumulating stock to fill future orders. At 43rd and Robey Streets, the Midland Company owns and operates warehouses of heavy mill construction which are equipped with sprinkler system, and which immediately adjoin the Union Freight Station of the Chicago Junction Railway. At 15th and Western Avenue, the company has recently completed an immense concrete warehouse building containing over 500,000 square feet of floor space, and being, in facilities, location, and equipment, the equal of any warehouse wherever located. At the same point, in addition to the main warehouse, the Midland Company also occupies the three upper floors and basement of the 15th and Western Avenue freight station of the Chicago Junction Railway. The Midland Company utilizes electric motors in inter-warehouse transfer of freight, and has several large motor trucks for city deliveries. The company carries a large number of the best known merchandising accounts in the country, including Sears, Roebuck & Co., Montgomery Ward & Co., Hately Cold Storage Co., Cream of Wheat, and others.



View of Buildings under Construction in 1910—37th Street looking east from Ashland

How Tenants Locate in the District

The Central Manufacturing District is being developed primarily for the purpose of bringing tonnage to the Chicago Junction Railway. Therefore, the prices of the real estate are being maintained at conservative figures and but a reasonable return upon investments made by the Trustees in buildings and improvements is expected. The Trustees will accept as tenants only concerns of good character and responsibility with good prospective freight shipments. These conditions all tend to permanency and conservatism in the growth of the District, making it a desirable home for industries and removing it entirely from the class of unstable real estate promotions.

The Trustees of the Central Manufacturing District will construct buildings for prospective tenants only under definite leases or contracts.



Typical Central Manufacturing District Lamp Post



Lounging Room in Central Manufacturing District Club

Forms of Location Contracts

Three forms of contract are at present in use in the District, briefly summarized as follows:

(A) *Sale of Land.* Under this form, tenant purchases land for cash, or on easy terms, erecting his own improvements. No land will be sold except purchaser contracts to erect a suitable building within a specified time.

This provision is to discourage outside investments in District land, allowing the property to remain idle. If purchaser desires, the services of the District Architect may be obtained in designing and superintending proposed buildings, upon most reasonable terms.

(B) *Contract of purchase.* Under this form, the tenant contracts to purchase land and building, which the Trustees will erect. If desired, the Trustees will accept a moderate cash payment and carry the balance of the cost of building and land in annual payments spread over a term of years — at reasonable interest rates upon deferred payments. This has been a very popular form of contract, because it enables the tenant to gradually acquire desirable industrial property, which is constantly increasing in value, without incurring burdensome obligations or taking too much cash from working capital. Tenant pays taxes and insurance.



Dining Room in Central Manufacturing District Club

(C) *Long term lease.* Under this form, the Trustees will consider erecting for tenants, standard heavy mill or concrete buildings for a term of twenty-five (25) years or more. Rental is five percent (5%) upon the agreed valuation of the ground, plus eight percent (8%) on the amount invested by the Trustees, tenant paying taxes and insurance, and maintaining improvements. This lease gives the tenant a modern building, exactly suited to his needs, fully equipped, for a very reasonable rental price per square foot per year.

Available Locations

Although there are now a large number of industries located in the Central Manufacturing District, nevertheless a great many desirable and choice locations are still available. These include frontage on Ashland Avenue, as well as on the private streets of the District. If water frontage is desired, splendid lots are available upon the Chicago River, which is dredged to float the largest lake boats.



Representative Chicago Railroad Officials, Members of Chicago Association of Commerce, and City Council Inspect the District

Inspection Trips Invited

The officers of the Central Manufacturing District invite any persons considering a change in location of warehouse or factories to carefully investigate the facilities available in the District for the satisfactory and economical handling of business. Inspection trips will be arranged at any time and every opportunity will be given to study the conditions under which so many tenants of the District are at present operating. A trip to the District can be made quickly and comfortably, and, if the practical possibilities of a location in the Central Manufacturing District are not self-evident, it is only necessary to consult any tenant now located there to become convinced. The many letters from District tenants, reproduced in this booklet, could not have been secured, had they not been justified by the facts.

Information, maps, or literature, will be furnished on application to the Industrial Agent's office at 1305 First National Bank Building, Chicago.

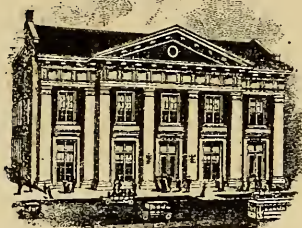
Central Manufacturing District

Pictures *and* Testimonials

ON the following pages are presented many pictures, showing the principal buildings in the Central Manufacturing District, and a most remarkable series of letters from tenants of the District, expressing their appreciation of the facilities which they enjoy.

CENTRAL MANUFACTURING DISTRICT BANK

UNDER STATE SUPERVISION
1112 WEST 35TH STREET
CHICAGO



OFFICERS
EDWARD E. PAYNE President
H. E. PORONTO Vice President
M. A. GRAETTINGER Cashier

DIRECTORS.
A. HARRIS EDWARD E. PAYNE
W. A. HEATH ALBERT PICK
P. L. HNOEDLER DAVIDE SHANAHAN
JOHN MAGNUS SIGMUND SILBERMAN
ARTHUR MEEKER ARTHUR H. SPIEGEL
JOHN A. SPOOR

Central Manufacturing District,
1305 First National Bank Building,
C h i c a g o.

Gentlemen:-

In October, 1912, the Central Manufacturing District Bank, organized for the purpose of providing competent and convenient banking facilities for the industries located in the Central Manufacturing District, opened its doors for business. Since that day the Bank in all its departments, has shown a healthy growth, due in a great measure to the hearty co-operation from the members of this big District family of industries. Its deposits have expanded in this short period from \$350,000 to over \$1,250,000.

With the large number of concerns, (upwards of 200) located in this manufacturing district, all the facilities and advantages of a down town location are enjoyed. A fine spirit of co-operation and mutual interest is in evidence, and industrial contentment is uppermost.

It will give us the utmost pleasure to recommend to any one the desirability of locating in the Central Manufacturing District.

Very truly yours,

Edward E. Payne
President.



TELEPHONE
WABASH 400

MOORE, CASE, LYMAN & HUBBARD

INSURANCE

INSURANCE EXCHANGE
175 W. JACKSON BOULEVARD

JAMES H. MOORE
FREDERICK W. MOORE
EDWARD B. CASE
JAMES S. HUBBARD
EDWARD W. POINIER
FRED Y. COFFIN

ASSOCIATES
GEORGE W. GRIFFIN
HARVEY DEAN
E. A. BREMNER
E. W. LYMAN

CHICAGO

Mr. H. E. Poronto, Industrial Agent,
Central Manufacturing District,
Chicago, Illinois.

Dear Sir:

FIRE PROTECTION

We have made a study of the Central Manufacturing District from a fire protection standpoint and are therefore in a position to say that all of the buildings in the District are safe-guarded from fire to an exceptional degree. The buildings are of superior construction, using modern appliances. Exposure fires are guarded against by standard wire glass windows and clear spaces. The Insurance Companies realizing these points of advantage look with favor and write liberal lines upon properties in the District.

The District enjoys unusually good protection. A fire alarm from the District would be responded to by five fire engines and one hook and ladder, and fire patrol; the second alarm by five additional engines and two hook and ladder; the third alarm by five additional fire engines and two hook and ladder trucks.

The following fire equipment is available and within easy reach of the District:

Engine Co.	#59	- Exchange Ave., Stock Yards
"	"	#52 - near Morgan St., Stock Yards
"	"	#39 - 1618 W. 33rd Place
"	"	#28 - Loomis and 29th Sts.
"	"	#53 - West end of Stock Yards
"	"	#29 - Halsted and 35th Sts.
Fire Boat	#41	- on the river

A runner on motorcycle is maintained by the A.D.T. Watch Service Co., who quickly responds to the calls of a watchman in any part of the District.

Your property enjoys the advantages of being away from the crowded center of the City, and at the same time has splendid fire protection.

INSURANCE COST

The District also enjoys unusually low insurance rates - lower than similar buildings in other Western cities.

We are

Yours very truly,
MOORE, CASE, LYMAN & HUBBARD

By *F. W. Moore*

JOHN R. FREEMAN, President and Treasurer.
THEODORE P. BOBERT, Secretary and Asst. Treas.

PLEASE ADDRESS REPLY TO THE
COMPANY, AT THE CHICAGO OFFICE

BENJ. G. BUTTOLPH, Vice-President and Engineer,
EDWIN D. FINGREE, Vice-President and Engineer.

INCORPORATED 1835

MANUFACTURERS' MUTUAL FIRE INS. CO. OF PROVIDENCE, R. I.

DATE
INCORPORATED

1835 MANUFACTURERS' MUTUAL FIRE INS. CO.
1848 RHODE ISLAND MUTUAL FIRE INS. CO.
1855 STATE MUTUAL FIRE INS. CO.

CHICAGO OFFICE
1321 MARQUETTE BUILDING

DATE
INCORPORATED

1871 MECHANICS MUTUAL FIRE INS. CO.
1874 ENTERPRISE MUTUAL FIRE INS. CO.
1877 AMERICAN MUTUAL FIRE INS. CO.

CHICAGO, ILLINOIS,

Mr. H. E. Poronto, Industrial Agent,
Central Manufacturing District,
Chicago, Illinois.

Dear Sir:-

We take great pleasure in responding to your recent request for an expression of our opinion of the insurance facilities that are available to manufacturers occupying factories situated in the Central Manufacturing District.

The officers of this Company, which is the founder of The Senior Factory Mutual Fire Insurance Companies, and which has for many years specialized in insuring superior sprinklered factory risks, have followed the development of the Central Manufacturing District with the greatest interest since its organization. The high standards of construction that have been universally adopted, the excellent conditions of cleanliness, the encouragement of the installation of automatic sprinklers, the general freedom from serious exposures, and the excellence of the public fire protection have all contributed to putting insurance conditions in the District upon the highest plane. Each manufacturer who settles there may be assured of securing the best of insurance protection at a minimum cost, which statement clearly reflects the fact that he may also be assured of the greatest immunity from fire loss, and from the consequential loss due to interruption of business.

Wishing you continued success, we are

Yours very truly,

MANUFACTURERS' MUTUAL FIRE INS. CO.

AAL/ER

A. A. Longley
Engineer.

PROTECTION MUTUAL FIRE INS. CO.
MILL OWNERS MUTUAL FIRE INS. CO.

20 WEST JACKSON BOULEVARD

MEMBERS
ASSOCIATED FACTORY MUTUAL
FIRE INSURANCE COMPANIES
OF NEW ENGLAND

PHILIP J. HALLA, Secretary.

CHICAGO

Mr. H. E. Poronto, Industrial Agent,
Central Manufacturing District,
Chicago, Illinois.

Dear Sir:

Replying to your inquiry of June 26th, as to our opinion of construction and fire protection of properties in your District, it gives us pleasure to state, after having made a careful study, and having been interested in the development of same for many years past, that we consider, that the District is made up very largely of Plants of a most modern type of construction, excellent general arrangement, and most adequate fire protection, and it is evident that you have made every endeavor to have these structures, in these respects, conform to the highest standards advised by Insurance Companies best informed along these lines.

The Plants, in general, are such as to enable concerns occupying same, to secure insurance in the best of Companies, at a minimum cost, and having the pleasure of carrying many of these risks in our Factory Mutual Companies, it is gratifying to say that our experience with them to date has been eminently satisfactory, and our ratio of loss thereon, unusually low.

In our study of District conditions, in the interest of protection and insurance, we have also taken into consideration, the general plans which you have followed in minimizing conflagration possibilities, by the separation of one risk from another.

The foregoing, together with almost general automatic sprinkler protection, numerous fire hydrants, special water mains extending through the District, and Public and Private Fire Departments readily available, makes the District, in our opinion, one most desirable for manufacturers seeking ideal conditions as regards protection against serious fire losses, subsequent interruption of business resulting therefrom, and a minimum cost of insurance.

Yours very truly,



Secretary.

PJH:CK



Larkin Company Building on Ashland Avenue between 36th and 37th Streets. Larkin Company located in the Central Manufacturing District in 1912 after thoroughly canvassing the industrial locations in Chicago and in other Middle West cities, and erected the building shown above. They are one of the largest premium mail order houses in the country and their main plant in Buffalo is probably the most complete and efficient of its kind. The Chicago building is eight stories and basement, built of reinforced concrete, sprinkled, and is a model warehouse building equipped with time and labor-saving conveyors, chutes, etc. The Leonard Construction Co. were the General Contractors.



CHICAGO, ILL.

FILE #24

ANSWERING LETTER RECEIVED

Mr. H. E. Poronto,
1305 First National Bank Building,
Chicago, Illinois.

My dear Mr. Poronto:

We located in the Central Manufacturing District January 1st, 1913, the first year occupying rented quarters during the erection of our new building located at 3617 to 3629 South Ashland Avenue. We are very much satisfied with our present location and feel that we made no mistake locating in this District.

We are rather large shippers of small shipments of merchandise and we have found the service of the Chicago Junction Railroad, through its 43rd and Robey Street Universal Freight Station, very efficient and very prompt. The service is efficient and we have found the railroad officials more than ready to co-operate with us in securing prompt service

We have always found the Trustees of the District more than ready to help the industries in the District in promoting the general welfare of the District.

When we took our location we were a little bit doubtful whether we would be able to obtain high class office help. We have at the present time over 250 employees and we have had no trouble in obtaining a splendid character of employees. In our office 60% of the young women whom we employ are either graduates or have been at least two years in high school.

We do not know of any other location in the city of Chicago that offers as many advantages for a business such as ours, and were we to relocate we would certainly pick out for such location the Central Manufacturing District.

Yours truly,

L A R K I N C O
of Illinois

Branch Manager.

Ball-AF



New Building of American Ever-Ready Works and National Carbon Co., Ashland Avenue near 37th Street

THE American Ever-Ready Works, a subsidiary organization of the National Carbon Company, manufactures electric torch lamps, flashlights, electric batteries and other electric equipment. The building shown above, which is of brick and heavy mill construction, fully equipped, is to be used for warehousing of shipments from their factory in Long Island City. Building contains about 80,000 square feet, and S. Scott Joy, District Architect, was the Architect for the building.

CABLE ADDRESS "EVERREADY"

PRINCIPAL OFFICE
AND FACTORY
THOMSON AVE. & ORTON ST.
LONG ISLAND CITY, N.Y.



AMERICAN EVER READY WORKS

OF NATIONAL CARBON COMPANY

MANUFACTURERS OF

EVEREADY

FLASH LIGHTS, "TUNGSTEN" BATTERIES, DRY CELLS,
MAZDA MINIATURE LAMPS, ELECTRICAL MEASURING INSTRUMENTS,
NON-SULPHATING STORAGE BATTERIES.

CHICAGO
1238 MICHIGAN BLVD

ATLANTA
383 WHITEHALL STREET

SAN FRANCISCO
755 FOLSOM STREET

LONG ISLAND CITY, N.Y.

Central Manufacturing District,
1305 First National Bank Building,
Chicago, Ill.

Gentlemen:

Attention of Mr. H. E. Poronto, Industrial Agent.

Your letter of recent date was duly received.

In response, we are pleased to say that our investigation of the Central Manufacturing District entirely satisfied us that the various facilities provided make it a most desirable place to locate our business.

The question of vital importance to large manufacturing companies is quick railroad facilities; and in this respect the provisions are most excellent. We are also very much impressed with the general appearance of the District, low rate of insurance, street lighting, postal, banking, and club features.

We look forward with much anticipation to this occupancy of our new plant, and confidently believe that all of our expectations will be fully realized.

Yours very truly,

AMERICAN EVER READY WORKS.


Asst. Treasurer

USK-L

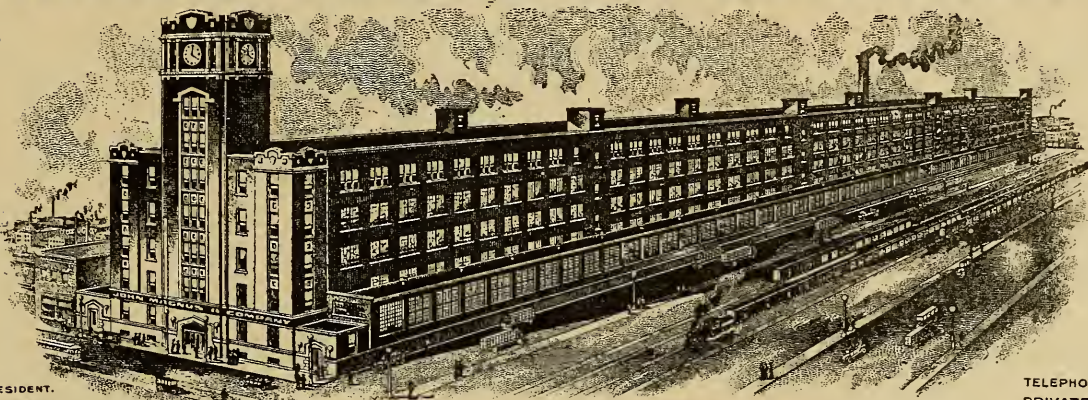
"DON'T GROPE IN THE DARK"

"USE AN **EVEREADY** FLASHLIGHT"



John Magnus Building, 35th Street. For several years the John Magnus Company occupied a building on 35th Street, adjoining their present location. Their business increased to such an extent that they were obliged to obtain larger quarters and desiring to remain on the Chicago Junction Rails the Trustees of the District erected for them in 1914 the building shown on this page. Maximum light and conveniences for assembling goods were the chief features in the construction of the building and their new plant embodies all these advantages. The building is of mill construction with sprinkler system and has five stories and basement, containing 187,600 square feet of floor space. The tower, which contains the passenger elevator and sprinkler tank, with the large clock, makes this an imposing structure which may be seen for blocks in all directions. The building was designed by S. Scott Joy, District Architect, and the General Contractor was E. W. Sproul Company.

JOHN MAGNUS & COMPANY



JOHN MAGNUS, PRESIDENT.
PHILIP H. MAGNUS, VICE PRES.
EDWARD MAGNUS, SECY. & TREAS.

GENERAL MERCHANDISE

1039-1041-1043-1045-1047 WEST THIRTY FIFTH STREET

TELEPHONE YARDS 5701
PRIVATE EXCHANGE
ALL DEPARTMENTS,

EXECUTIVE OFFICES

CHICAGO,

Mr. H. E. Poronto, Industrial Agent,
Central Manufacturing District,
1305 First National Bank Building,
Chicago.

Dear Sir:-

We are glad to have this opportunity of expressing our complete satisfaction, from every standpoint, with the facilities, accommodations, and all other conditions which enter into the conduct of a business located in the Central Manufacturing District.

We have been here for a period of about eight years, and during that time, have had every reason to feel gratified in our choice of this district in preference to any other. The shipping facilities afforded us cannot, in our estimation, be excelled. Promptness, efficiency, and reliability have always been in evidence, and we are pleased to record this expression of perfect satisfaction.

Our new building is, in our estimation, a model of perfection in its particular class. Containing 192,000 square feet of floor space, we are enabled to place our entire plant under one roof, an advantage which we feel is inestimable in the conduct of our business.

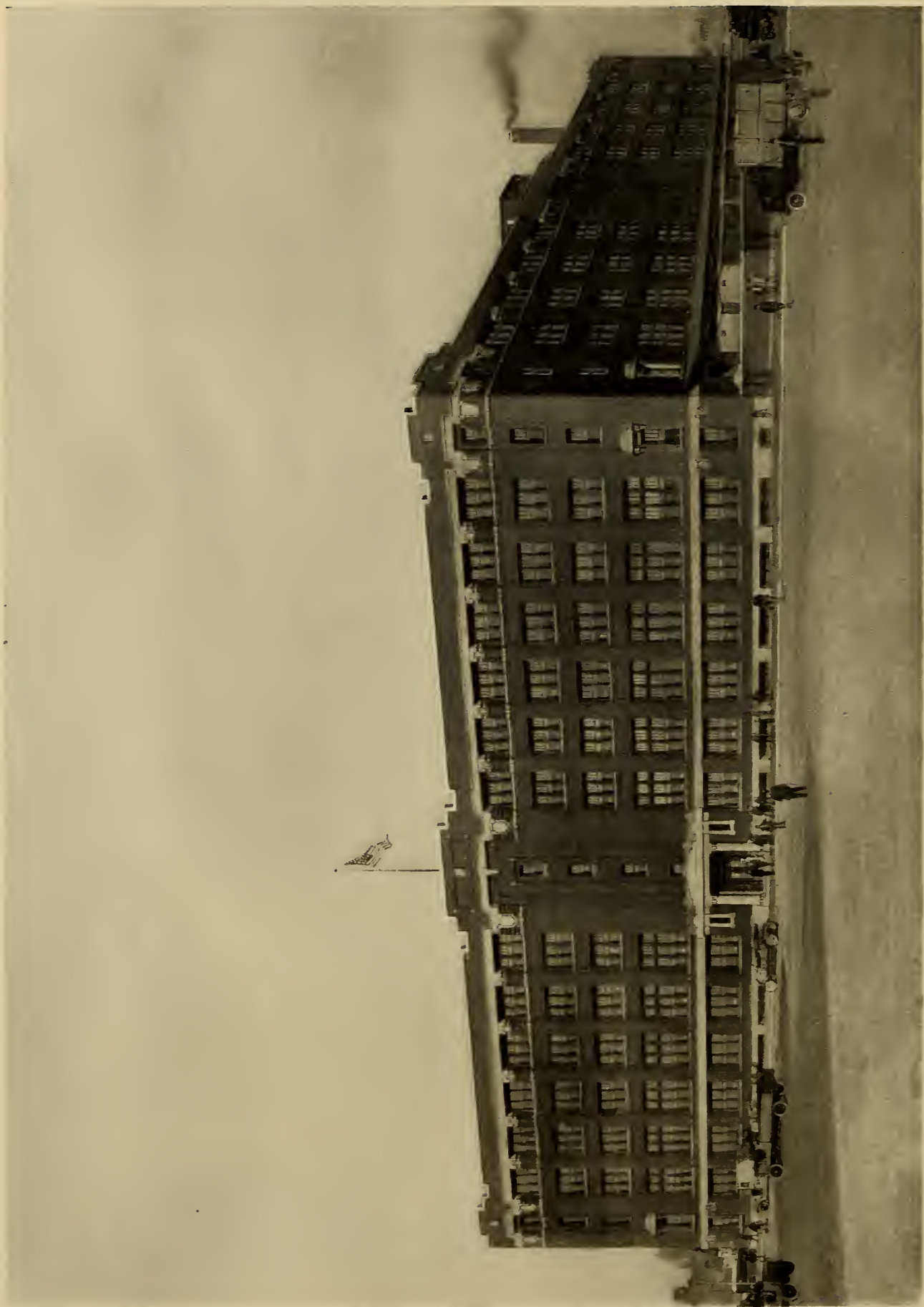
We are exceedingly well pleased with the manner in which this transaction has been handled by your able management, and if our future experience with the Central Manufacturing District is as pleasant and satisfactory as it has been in the past, we shall have no reason to regret a permanent location here.

Yours very truly,

JOHN MAGNUS & COMPANY

BY *John Magnus*
PRESIDENT

JM:AF



Albert Pick Building, 35th Street and South Racine Avenue. Albert Pick & Company are the largest dealers in hotel and restaurant supplies in the world, furnishing everything in hotel and restaurant equipment. Building oriental brick, heavy mill construction, sprinkled, and thoroughly equipped, containing about 350,000 square feet. Erected in 1911. A. S. Alsehnler, Architect; Abraham Land Company, General Contractors.

ALBERT PICK & COMPANY

CHICAGO, ILLS., U. S. A.

EXECUTIVE DEPARTMENT

ALBERT PICK, PRESIDENT & TREASURER
MAX L. BREDE, VICE PRESIDENT
DAVID FRANK, VICE PRESIDENT
HUGO PICK, SECRETARY
J. B. MOOS, CHAIRMAN BOARD OF DIRECTORS

Central Manufacturing District,
Mr. H. E. Poronto, Industrial Agent,
1305 First National Bank Bldg.,
Chicago, Illinois.

Gentlemen:-

We have now been housed in our present building for nearly three years, and though we investigated many sites before accepting your invitation to locate in the Central Manufacturing District, our experience here has proven our location even more advantageous than we anticipated.

The transportation facilities furnished us by the Chicago Junction Railway have been most satisfactory; the street car service has been brought up to a standard that is scarcely excelled in any part of the city; help of every character is readily obtainable, and the general attention given every detail by the management of the Central Manufacturing District has been of the highest order.

The rapid growth of the District is the best evidence of the splendid facilities afforded industrial institutions located therein.

Pased upon our experience we redommend to any one contemplating a change of location, that they investigate this district before deciding upon a site.

Very truly yours,

ALBERT PICK & COMPANY

Albert Pick
President

AP
C



Wm. Wrigley Jr. Buildings, 35th Street and South Ashland Avenue

THE home of the **SPEARMINT** and **DOUBLEMINT** chewing gum is in the Central Manufacturing District at 35th Street and Ashland Avenue. Wm. Wrigley Jr. Company in 1913 erected one building, six stories and basement containing over 175,000 square feet of floor area which is used by them entirely in the manufacture of this gum. New machines electrically operated for wrapping and sealing the packages have been installed at immense cost. The entire plant is operated in a most efficient and sanitary manner. Rest rooms, manicure parlors, etc., have been provided for the comfort and cleanliness of operators. They also occupy one whole section of the large building on Ashland Avenue, which formerly was known as the Chicago Junction Belt Line Buildings. The original buildings built in 1911 contain in all approximately 250,000 square feet of floor area and are of heavy mill construction and sprinkled. A. S. Alschuler was architect for these buildings. With the exception of space occupied by the Wrigley Company the buildings are occupied by several concerns, among them being, Herman Reach Company, bags and burlap; Pacific Mutual Door Company, doors; McClernan Metal Products Company, manufacturers of kitchen cabinets; Manufacturers & Retailers Company, wholesale grocers, and Westinghouse Lamp Company.

The main factory building of Wrigley Company was designed by Postle & Fisher, Architects.





"THE BRAND THAT IS SOLD ALL OVER THE WORLD"

WM WRIGLEY, JR., PRESIDENT
A G COX, TREASURER
J H PATRICK, SECRETARY
E W ECKERLY, GEN MANAGER
J D COX, ASST TREASURER
NELSON L BUCK, SUPT OF FACTORIES



GENERAL OFFICES
5 N WABASH AVE. CHICAGO
BRANCH OFFICES & WAREHOUSES
218 NO 13TH ST. PHILADELPHIA, PA
87-35TH STREET, BROOKLYN, N.Y.
145 HIGH STREET, BOSTON, MASS
310 CALIFORNIA ST. SAN FRANCISCO, CAL
7 SCOTT STREET, TORONTO, ONT. CAN
164 PICCADILLY, LONDON, ENGLAND

FACTORIES
CHICAGO
NEW YORK
TORONTO
LONDON
CABLE ADDRESS
SPEARMINT-CHICAGO

MANUFACTURERS OF
CHEWING GUM

Chicago

Mr. H.E. Poronto,
Industrial Agent,
Central Mfg. District,
Chicago, Illinois.

Dear Sir:-

In June, 1912, we purchased the 4-1/4 acre tract at the extreme northwest corner of your district at 35th & Ashland Avenue, only after we had very thoroughly investigated factory sites in every part of Chicago and its outlying districts.

The mere fact that we erected a large reinforced concrete building of over 175,000 square feet floor area in addition to the high type mill constructed buildings of about 250,000 square feet floor space which were already on the property, is indication in itself of our confidence in locating in your district.

During the first year in our new location, we have found it even better than originally represented. The service which has been rendered us by the Chicago Junction Railway Company in daily handling our ten to twelve incoming cars has been of the very best, and the efficient manner in which this road has dispatched our numerous C.L. and L.C.L. shipments,



View of Wm. Wrigley Jr. Company plant and warehouses



Wm. Wrigley Jr. Company garage, Ashland Avenue near 35th Street.



"THE BRAND THAT IS SOLD ALL OVER THE WORLD"

WM. WRIGLEY, JR., PRESIDENT.
A. G. COX, TREASURER.
J. H. PATRICK, SECRETARY.
E. W. ECKERLY, GEN. MANAGER.
J. D. COX, ASST. TREASURER.
NELSON L. BUCK, SUPT. OF FACTORIES.



GENERAL OFFICES
5 N. WABASH AVE., CHICAGO.
BRANCH OFFICES & WAREHOUSES
218 NO. 13TH ST., PHILADELPHIA, PA.
67-35TH STREET, BROOKLYN, N.Y.
145 HIGH STREET, BOSTON, MASS.
310 CALIFORNIA ST., SAN FRANCISCO, CAL.
7 SCOTT STREET, TORONTO, ONT., CAN.
164 PICCADILLY, LONDON, ENGLAND.

FACTORIES
CHICAGO
NEW YORK
TORONTO
LONDON
CABLE ADDRESS
SPEARMINT-CHICAGO

-2-
H.E.P.

Chicago,

going to all parts of the country, has been most satisfactory. We have effected a saving of \$35,000.00 in the one item of cartage alone during this period.

The district is easily accessible from all parts of Chicago, as is indicated by the fact that of the 450 odd employees which we had at the time we moved here from West Van Buren & Halsted Streets, fully 98% remained with us.

It is with great satisfaction to be located in a large factory subdivision in which are only the highest type concerns of the country, and to be in a clean well kept up district where a food product can be manufactured in the most sanitary manner.

Yours respectfully,

WM. WRIGLEY JR. COMPANY.

Nelson L. Buck
Supt. of Factories.

NLB-BM.



Loose-Wiles Biscuit Company Building, 37th Street and Ashland Avenue. (Garage in rear.) This firm is one of the largest wholesale bakers in the country, with branches in many important cities. Formerly located at Fulton and Desplaines Streets. Building brick and heavy mill construction, sprinkled and completely equipped, containing approximately 200,000 square feet of floor space. Erected 1910. A. S. Alschuler, Architect; E. W. Sproul Co., General Contractors. This firm has very large city business. Finds new location not only economical for out of town shipments, but for city deliveries.



LOOSE-WILES BISCUIT COMPANY

BAKERS OF SUNSHINE BISCUITS



CHICAGO, ILL.

Central Mfg. District,
1305 First Nat'l Bank Bldg.,
Chicago, Ill.

Attention Mr. Poronto.

Gentlemen:

Answering your recent inquiry - when we first located in the Central Manufacturing District - some four years ago - we were among the pioneers to establish a large manufacturing institution in this section of Chicago.

Since our advent, many prominent and important concerns have selected this District - after careful consideration of its advantages, as compared with other sections of the city, and this may be regarded as substantial evidence of its desirability from a Manufacturer's and Shipper's standpoint. The Central Manufacturing District Management is keenly alive to the essentials necessary for Industrial Development, and we commend it as worthy of confidence and close investigation.

Yours very truly,
LOOSE WILES BISCUIT CO.

J. D. Houston
MANAGER

FBH:D.

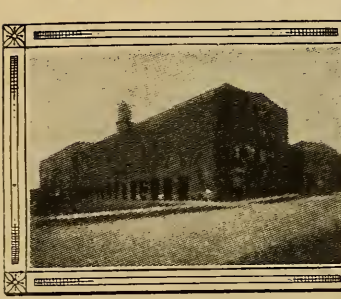


View of the Midland Warehouses. Top picture shows warehouse at 43rd and Robey Streets. Lower picture is one of the warehouses at 15th Street and Western Avenue, being also used as a Union Freight Station of the Chicago Junction Railway. This latter picture was taken in 1914 previous to the erection of the large warehouse illustrated on page 58

THORNHILL BROOME, PRESIDENT

L. NICOLSON, VICE PRES. & GEN. MGR.

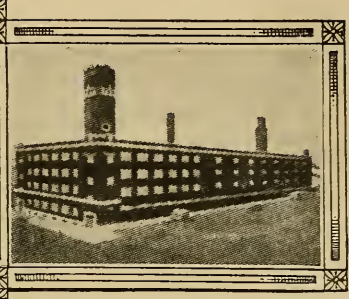
H. H. SMITH, ASST. GEN'L MGR.



WAREHOUSE NO. 1 (1907)
43RD. AND ROBEY STS.
CAPACITY 1000 CAR LOADS



WAREHOUSE NO. 3 (1915)
15TH AND WESTERN AVE.
CAPACITY 2500 CAR LOADS



WAREHOUSE NO. 2 (1911-13)
15TH PLACE AND WESTERN AVE.
CAPACITY 300 CAR LOADS

"MIDLAND SERVICE"

MIDLAND WAREHOUSE & TRANSFER CO.

ESTABLISHED 1907

GENERAL OFFICES: 43RD and ROBEY STS.
PHONES: YARDS 2471 - 2472 - 2473

CHICAGO

Mr. H. E. Poronto, Industrial Agent,
Central Manufacturing District,
Chicago, Illinois.

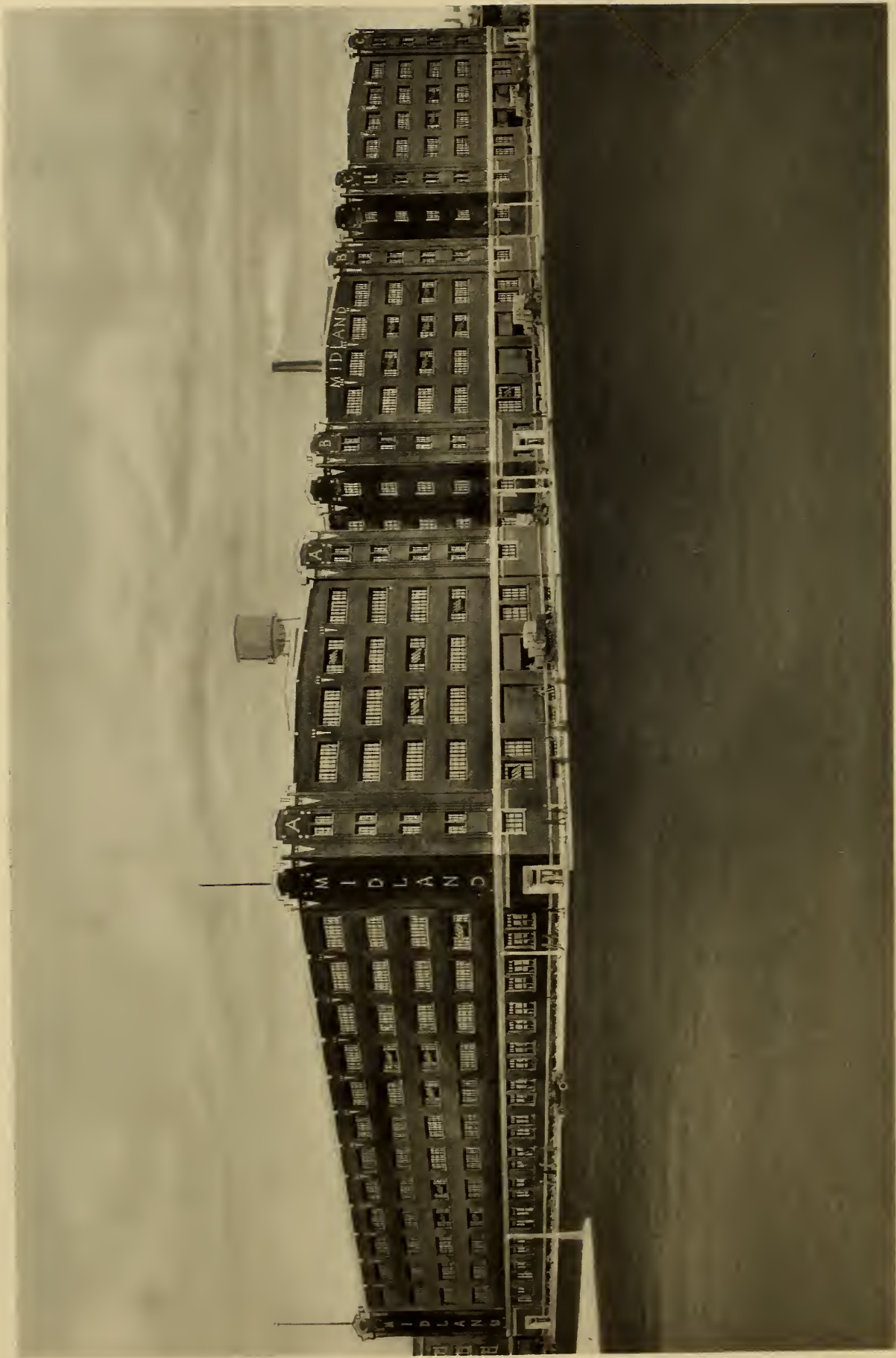
Dear Sir:-

It is now eight years since we erected the first unit of our warehouse in the Central Manufacturing District. In that length of time our rapid increase in business has compelled us to more than triple our capacity at this location and also to erect one of the largest warehouses in this country on your rails at 15th Street and Western Avenue. While this latter location is not exactly in the Central Manufacturing District, we were assured that we would receive the same excellent service in transportation that we have enjoyed at our location in the Central Manufacturing District and it gives me great pleasure to say at this time that our new location is just as popular with our trade.

The service we have received from the Chicago Junction Railway in the matter of affording us prompt deliveries of incoming carload shipments and equally prompt transfer service on outbound less than carload shipments has convinced us of our good judgment and discrimination in selecting our two sites on the Chicago Junction rails.

In the past three or four years we have experienced not a little competition from new warehouses located on other belt line railroads in this city, but that we have prospered rather than suffered by this competition is due largely to the valuable assistance given us by the Chicago Junction Railway in the prompt and thoroughly efficient handling of our tonnage.

Yours very truly,
MIDLAND WAREHOUSE & TRANSFER COMPANY



New Warehouse of the Midland Warehouse & Transfer Company, 15th Street and Western Avenue, Chicago

Description of New Warehouse of the Midland Warehouse
& Transfer Company, 15th Street and
Western Avenue, Chicago

THE new warehouse of the Midland Warehouse & Transfer Company, shown on the opposite page, is located between 15th Street and 15th Place, and extends from Western Avenue back to the right-of-way of the Chicago Junction Railway Company. This building is worthy of comment in that it is not only one of the largest and most up-to-date general warehouses in the country, but also because of its particularly attractive design, combined with an ideal arrangement of floor space and facilities for service.

The structure has a frontage of 260 feet on Western Avenue, and a depth of 405 feet. It is five stories and basement, and at intervals of 115 feet on both 15th Street and 15th Place there are 30-foot courts for light, air, and teaming purposes. These courts extend into the building about 60 feet, and at each court fire walls divide the building into three typical floor sections of 30,000 square feet each. At the courts and between the sections are located wide shipping courts, each having provision for three large elevators, thereby giving an ultimate elevator development of twelve high-speed electric machines, each with a capacity of 8,000 pounds. Additional electric hoists, conveyors, etc., will be installed.

The total floor area of the building approximates 600,000 square feet.

At the second floor level three tracks of the Chicago Junction Railway Company enter the building on a fireproofed steel structure. These tracks provide room for thirty (30) cars at one setting, and their location in practically the center of the building, adjacent to wide platforms and the numerous elevators, gives a most economical arrangement for the distribution of freight to and from all parts of the great building.

This building adjoins the Union Freight Station of the Chicago Junction Railway, and a connecting platform between the two buildings will provide for the most expeditious transfer of freight on four-wheeled trucks hauled by electric motors. Inasmuch as the Junction receives freight for every trunk line entering Chicago, the importance of this location from a strategical standpoint is quite evident.

The exterior of the building is of dark red pressed brick trimmed with enamel terra cotta. The construction is of reinforced concrete with 13-inch curtain walls of brick, and the story heights are as follows:

Basement 10 feet 3 inches	1st Story 13 feet
2nd Story 13 feet 8 inches	3d, 4th and 5th Stories 11 feet

The thickness of the floor slab varies from 9½ to 13 inches according to the allowable live loads, which are as follows:

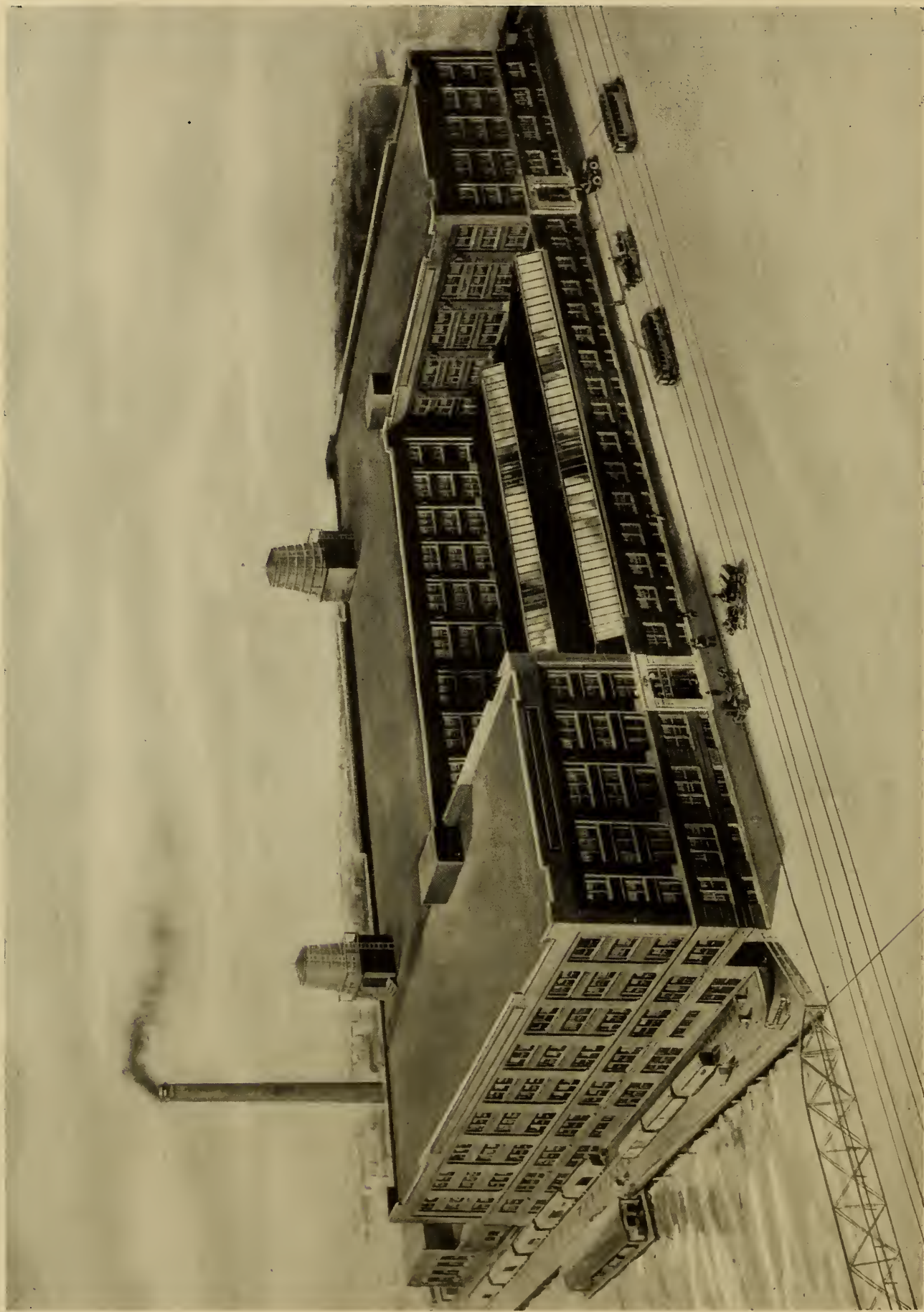
1st Floor 350 lbs. 2nd Floor 300 lbs. 3d Floor 250 lbs. 4th and 5th Floors 200 lbs.

The Leonard type of flat slab construction with four-way reinforcement was used, the typical bays being 18 feet 6 inches x 18 feet 8 inches. Interior columns are both round and octagonal and are reinforced both spirally and longitudinally. All windows are of Fenestra steel sash and exposed areas are protected with wire glass. The window lighting throughout this building is exceptional and most efficient.

The building is equipped with automatic sprinklers fed from a 50,000-gallon gravity tank and a 1,000-gallon per minute electric fire pump. The building is heated and fully provided with electric lighting and plumbing equipment.

Mr. S. Scott Joy, Architect for the Central Manufacturing District, was architect for the building, and Stone & Webster Engineering Corporation, the General Contractor. The principal sub-contractors were as follows:

Masonry . . .	E. W. Sproul & Co.	Heating . . .	John R. Kehm
Elevators . . .	Kaestner & Hecht	Sprinklers . . .	Rockwood Sprinkler
Electrical Work .	Oscar M. George		Co.
Plumbing . . .	B. J. Farwell	Steel Doors . . .	S. H. Harris & Co.



Sefton Manufacturing Company Building, 35th and Iron Streets. This firm deals in paper boxes, pails, and other paper products. Building fireproof construction of the most modern type. Total floor area of 250,000 square feet. Erected in 1907. Postle & Mahler, Architects. A new concrete addition of some 50,000 feet was recently erected. Postle & Fisher, Architects.

GENERAL OFFICES
TELEPHONE YARDS 1403



QUOTATIONS ARE MADE FOR IMMEDIATE ACCEPTANCE ONLY AND ARE SUBJECT TO CHANGE WITHOUT NOTICE
ADDRESS ALL CORRESPONDENCE TO THE COMPANY AT CHICAGO

The Sefton Mfg. Co.

CORRUGATED PAPER FOLDING BOXES PAPER PAIRS

Chicago

OLIVER H. HICKS.
PRESIDENT
WINFIELD T. DURBIN.
VICE PRESIDENT
JAMES E. CLENNY.
2ND VICE PRESIDENT
TREAS & MANAGER
WILLIAM J. EVANS, JR.
SECRETARY

BRANCH OFFICES.
105 BLEECKER STREET NEW YORK
OLIVE AND 4th STS. ST. LOUIS, MO

Mr. H. E. Poronto, Industrial Agent,
Central Manufacturing District,
C h i c a g o .

Dear Mr. Poronto:--

Replying to your letter of recent date, in regard to the Central Manufacturing District, would say that we certainly made no mistake when we decided to locate on Thirty-Fifth Street and the River. Our Company made a thorough investigation of the different locations before determining on a permanent home in the Central Manufacturing District.

We purchased about five acres and erected a substantial fireproof building, with over 200,000 square feet of floor space. This was twice as much area as we had previously had in our old location, and we thought sufficient for our purposes. We find it necessary, however, to erect an additional building this Summer, which will contain 50,000 square feet of floor space.

In addition to the dock, we have railroad sidings on both sides of our plant, and the service given us by the Chicago Junction Railway Co. has been very satisfactory.

The District is being rapidly built up by substantial manufacturing industries, and we cannot recommend it too highly to those looking for up-to-date locations.

Assuring you the courtesies extended to us by your Company have been fully appreciated, and wishing you continued success, we remain

Respectfully yours,
THE SEFTON MFG. CO.

JEC/DH

J. E. Cleddy
Second Vice President.



O. W. Richardson Company Building, So. Racine Avenue near 37th Street. The O. W. Richardson Company, dealers in rugs, carpets, linoleums, curtains, etc., moved their wholesale business from Wabash and Congress Streets in 1912, when their present seven (7) story and basement building was erected. The building, which is a most modern warehouse in every respect, includes passenger elevators, pneumatic tube service for orders, etc., and on the top floor unobstructed floor space has been provided for the laying down of carpets of a size much larger than has at any time been ordered. The building contains about 100,000 square feet of floor space and is of heavy mill and brick construction with sprinkler system. The rear portion, which is only one story, is constructed with the idea of adding additional stories in the future. R. S. Lindstrom, Architect; Stresenreuter Bros., General Contractors.

E. C. RICHARDSON, Pres.
L. S. TIFFANY, V. Pres. & Treas.
R. T. RICHARDSON, Secy.

PHONE HARRISON 6931.
ESTABLISHED 1875

O. W. Richardson & Co.

Wholesale

Rugs Carpets Linoleums

Curtains Mattings Shades

Furniture and Specialties

SALES ROOMS
COR. WABASH AVE. & CONGRESS ST.

OUR NEW WAREHOUSE
WITH PRIVATE SWITCH TRACKS

Chicago

Mr. H. E. Poronto,

1305 First Nat'l. Bank Bldg.,

Chicago.

Dear Sir:

About two years ago we decided to erect a building for our wholesale business and to locate it on a switch track where we could save the expense of hauling in and out freight.

After canvassing the city very carefully for several months we decided to locate in the Central Manufacturing District.

Our building was completed and occupied by us last April and after enjoying the many benefits of the District for six months, we have only the highest praise for the shipping service offered by the C.J.R.R., as well as for the very efficient organization of the Central Manufacturing District.

Our only regret in connection with our move is that we had not made it years before.

Very truly yours,

O. W. RICHARDSON & CO.

R. T. Richardson
Sec'y. & Gen'l Mgr.



National Wool Warehouse, 43rd and Robey Streets. The National Wool Warehouse & Storage Co. is an association of western wool-growers. Building contains 150,000 square feet of floor space. Of brick and concrete construction. Erected in 1909. Postle & Mahler, Architects; E. W. Sproul Company, General Contractors. This building was erected and occupied within six weeks from the date excavation was started, making it a most remarkable piece of concrete construction in point of time. Thirty-six million pounds of wool were handled through this house last year.

NATIONAL WOOL WAREHOUSE & STORAGE COMPANY

OFFICE OF THE SECRETARY
4300 SOUTH ROBESY STREET
CHICAGO

R. B. THOMSON, SECRETARY

Mr. H. E. Poronto,
Industrial Commissioner,
Central Manufacturing District,
Chicago, Illinois.

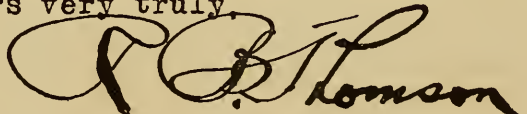
Dear Sir:-

We have been located on the tracks of the Chicago Junction Railway Company for six years and are well pleased with our location. With the growth of the Central Manufacturing District during this period there has been a very satisfactory improvement in the service rendered by the Railroad Company.

All of our incoming tonnage is received in car lots but we ship a considerable amount L. C. L. and on account of our proximity to the Union Freight Station our cartage expense is entirely eliminated. There is no delay in receiving incoming cars and empties for loading are furnished promptly.

We are therefore, as stated above, entirely satisfied with our location and facilities.

Yours very truly,


Secretary.

RBT/EBJ



Harris Bros. Co. Buildings, 35th and Iron Streets

THE above picture shows the main office and display buildings belonging to the Harris Bros. Co., (Chicago House Wrecking Co.,) one of the largest general merchandise and mail-order houses in the country. This concern has been located on the tracks of the Chicago Junction Railway for sixteen years, long before the establishing of the Central Manufacturing District. Its business is enormous and continually increasing. The concern occupies, with buildings and storage yards, something over fifteen acres of ground, and the splendid service afforded by the Chicago Junction Railway accounts in a large measure for the rapid and consistent growth of the business.

ADDRESS

HARRIS BROTHERS COMPANY

OWNERS

35TH & IRON STREETS

GENERAL MERCHANDISE

EXECUTIVE DEPT

A HARRIS, PRES
F HARRIS, TREAS
S H HARRIS, SECY
D C. HARRIS, VICE-PRES

ALL QUOTATIONS MADE ARE
SUBJECT TO CORRECTION
OF STENOGRAPHIC ERRORS
ALL ORDERS ACCEPTED AND CONTRACTS MADE ARE
SUBJECT TO DELAYS OCCASIONED BY UNAVOIDABLE CAUSES



CAPITAL STOCK \$10,000,000

CHICAGO HOUSE
WRECKING CO.
THE GREAT
PRICE WRECKERS

PHONE 1 YARDS 1900
AUTOMATIC 78 101

IN YOUR REPLY PLEASE STATE

DICT BY AH. STENO NCA.

CHICAGO

Mr. H.E. Poronto, Industrial Agent,
Central Manufacturing District,
Chicago, Ills.

Dear Sir:-

For nineteen years we have enjoyed the benefits of the great Central Manufacturing District of Chicago. To it, we ascribe a great measure our success. Our plant has grown from five-acres to it's present twenty acres of ground.

The uniform excellence of the railroad facilities have been of especial benefit in building up our business. We consider our location easily the best in the city. It's accessibility is demonstrated fully from the fact that we average five-hundred visitors daily from every part of the City of Chicago, as well as country visitors from every part of the United States.

The street car service affords an opportunity to reach us within 30 minutes from the center of the city, and quickly from every part of the city.

The uniform co-operation of the merchants who occupy this district gives a sentimental touch to business dealings that operates to our mutual advantage.

No ordinary language can fitfully describe the benefits of this great district. It is the ideal manufacturing and business center. It is peopled by the most enterprising of Chicago's great hustling merchants. It is a sign of prosperity to say that you are located in the Central Manufacturing District.

We wish you all the continued success that you so justly merit, for the work that you have accomplished.

Very truly yours,

HARRIS BROTHERS COMPANY.

President.



Union Bag & Paper Company Building, South Ashland Avenue near 37th Street

THE photograph shown above is taken from the architect's drawing of the building for the Union Bag & Paper Company, manufacturers of paper bags. This concern has large factories in the East and in Canada. The building is part three stories and part two stories and basement and is now under construction. When completed it will be of mill and brick construction, sprinkled, and will contain approximately 154,100 square feet of floor space. Architect, S. Scott Joy, District Architect. General Contractor, Sumner Sollitt Company.



*The Union Bag and Paper Company,
Woolworth Building,
New York City,*

Mr. H. E. Poronto, Industrial Agent,
Central Manufacturing District,
Chicago, Ill.

Dear Sir:-

The requirements for our new bag factory building called for the best of railway facilities, both for carload and L.C.L. freight, so as to promptly reach from our own siding all of the outgoing lines from Chicago.

We needed, also, to be near a district from which we could draw a large number of factory employees of both sexes, and still have easy access to the downtown district for local deliveries, when needed. We required a modern building of large floor space, constructed to fit our manufacturing requirements, and to afford us the maximum of light and air, that could not be interfered with by our neighbors. All of these problems, as well as others, have, we believe, been successfully worked out in the Central Manufacturing District, and our new building now being constructed at Ashland Ave. & 37th Street, demonstrates our faith in this locality as the most satisfactory site we could find in Chicago.

Yours very truly,

THE UNION BAG & PAPER COMPANY.

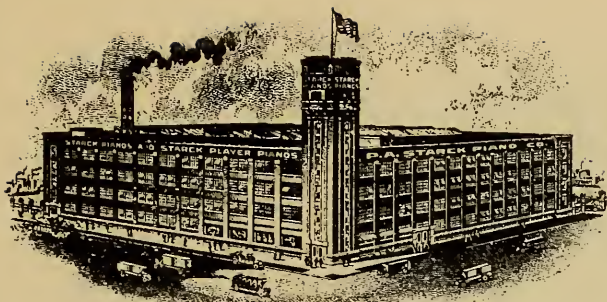
EGB/ILB

By- *Edgar S. Barrett,*



P. A. Starck Piano Company Building, 39th Street and South Ashland Avenue

THE P. A. Starck Piano Company was formerly located in several sites about Chicago, coming to the Central Manufacturing District from Blue Island Avenue and Robey Street, in the Burlington District, after giving a great deal of study to the various industrial sections of Chicago. The new plant shown above embodies the most advanced features in building construction applied to the piano industries. Maximum light has been provided by the use of the Fenestra Sash Windows, and efficiency of operation throughout has made this plant an ideal one. The building has four floors and basement, is built "L" shape with long sides on Ashland Avenue and 39th Street. Contains 125,900 square feet of floor space. The tower, by reason of the break in Ashland Avenue at this point, commands a view for several blocks south on Ashland Avenue. S. Scott Joy, District Architect; E. W. Sproul Company, General Contractors.



P.A. STARCK PIANO COMPANY FACTORIES,
CHICAGO, ILL., U.S.A.

P.A. Starck Piano Co.

MANUFACTURERS
The Starck Piano
AND
STARCK PLAYER PIANO

REGISTERED CABLE ADDRESS
"STARCK" CHICAGO.
EXECUTIVE OFFICES AND SALESROOMS
210-212 SO. WABASH AVE.

PRIVATE EXCHANGE
TELEPHONE HARRISON 5511

Chicago

Mr. H. E. Poronto,
Industrial Agent,
Central Manufacturing District,
Chicago, Ill.

Dear Sir:

We have been occupying our new Starck Piano Factory in the Central Manufacturing District since May, 1914, and are better pleased with our location every day.

To mention a minor matter first, - Our factory is easy of access from our downtown office, and can be reached in a few minutes time.

The matter of greatest importance is, of course, the unequalled transportation facilities which we enjoy over the Chicago Junction Railway Belt Line. We are thoroughly satisfied in this respect, and are able to secure cars and make shipments promptly.

The starck factory building constructed by you, after our own plans covers, including main and auxiliary buildings, over 165,000 square feet of floor space. It is commodious, convenient, well lighted and suited to our needs. In every way, we believe we have acted wisely in locating in the Central Manufacturing District and we wish to express to you our appreciation for your exceptionally courteous treatment.

Yours very truly,

P. A. STARCK PIANO CO.

Per

P.A. Starck
President.

PAS-AMB



Southern Cotton Oil Building, 37th Street and Laffin Place. This concern is one of the largest dealers in cotton oil products, paints and similar lines, in the country. Formerly located at 22nd Street, on the Burlington Road. Building brick and fireproof construction, containing about 75,000 square feet of floor space, erected in 1910. A. S. Alschuler, Architect; Joseph Haigh & Sons Co., General Contractors. An additional cooperage shop was erected in 1914, which has about 10,000 square feet of floor area. This is also of concrete construction. Architect, S. Scott Joy, District Architect; E. W. Sproul Company, General Contractor.



CHICAGO DISTRICT OFFICE.

SAMUEL T. MORGAN, PRESIDENT.
L. W. HASKELL, VICE-PRESIDENT
T. S. YOUNG, SECOND VICE-PRESIDENT.
EDW. E. COLES, SECRETARY AND TREASURER

1464 W. 37TH STREET

C. FITZSIMONS, GENERAL MANAGER.
H. H. WITHERS, AUDITOR.
E. W. APPEGATE, DISTRICT MANAGER.
R. P. BAKER, ASS'T DISTRICT MANAGER.

CHICAGO, ILL.

Mr. H.E. Poronto,
Industrial Agent,
Central Manufacturing District,
Chicago, Ill.

Dear Sir:

In reply to your inquiry would say, we have now been located in the Central Manufacturing District about three years, as you are aware, and I am glad to state that we are entirely satisfied with our surroundings. I could not imagine a better location for any high class industry.

If you have in mind any firms who contemplate locating in the District, I would be only too glad to have you refer them to us.

Yours truly,



District Manager



John Lucas & Company Building, 37th and Iron Streets

THE John Lucas & Company is a Philadelphia paint concern and formerly occupied a building at 22nd and South Morgan Streets in Chicago. Their present building in the Central Manufacturing District was erected in 1913 and contains 75,000 square feet of floor space. It is of heavy mill and brick construction and is sprinkled. A. S. Alschuler was the Architect and E. W. Sproul Company, General Contractor.

WM. E. LUCAS, PRESIDENT
R. H. POTTER, TREASURER

ERNEST T. TRIGG, VICE PRES. & GEN. MGR.

J. W. LUCAS, SECRETARY
J. F. LUCAS, ASST. TREAS.



John Lucas & Co. Inc.

PAINT AND VARNISH MAKERS

SINCE 1849

CHICAGO

1336-1366 WEST 37TH ST

OFFICES
PHILADELPHIA
NEW YORK
CHICAGO
BOSTON
PITTSBURGH
FACTORIES
GIBBSBORO, N.J.
CHICAGO, ILL.

Mr. H. E. Poronto, Industrial Agent,
Central Manufacturing District,
1305 First National Bank Bldg.,
Chicago, Ill.

Dear Mr. Poronto:

Referring to your letter
of Sept. 23rd:

On account of our increasing business in the West, we found our former location on South Morgan Street inadequate to properly handle same, consequently, we made a very thorough investigation of all available sites in and around Chicago. We decided that our present location, 37th & Iron Streets, was the most satisfactory for us on account of ample light and ventilation which is very essential to our business.

We have been operating our new factory for one year and are highly pleased with our location. Our shipping and receiving facilities are excellent, and we are gratified with the co-operation extended us by the district management.

Yours very truly,

JOHN LUCAS & CO. INC.

Factory Manager
Chicago,

ACJ-D



S. A. Maxwell Company Building, Iron Street between 36th and 37th Streets

FOR years S. A. Maxwell & Company, dealers and heavy shippers of wall paper, window shades, etc., were located on Wabash Avenue at Hubbard Place. Realizing the necessity for a switch track location and after an exhaustive study of the many Chicago sites, they decided upon the Central Manufacturing District and erected the building shown above in 1914. It has five stories and basement, containing 200,000 square feet of floor area, and is equipped with sprinkler system. R. G. Dwen, Architect; Sumner Sollitt Company, General Contractors.

**S. A. MAXWELL & CO.**ESTABLISHED
~ 1851 ~

729-735 So. Wabash Avenue

BROOKLYN
CHICAGO
KANSAS CITY**CHICAGO,**

Mr. H. E. Poronto,
Central Manufacturing District,
Chicago, Ill.

Dear Mr. Poronto:-

In reply to your letter of recent date, we are very glad to hear that you are contemplating getting out a new booklet concerning the Central Manufacturing District. This shows the progressive and up to date spirit which seems to be characteristic of everything done by the Central Manufacturing District.

Our experience with shipping facilities in the district has proven to us the wisdom of our joining your colony. The ease with which shipments are made, by loading directly into cars, make the old method of trucking from warehouse to cars, seem antediluvian, while the promptness with which cars are hauled away and goods reach their destination thoroughly satisfy and please us, as well as our customers.

In addition to the shipping facilities that you have to offer there are the great attractions of light and freedom from noise, two great aids to insure the satisfactory conducting of any business.

Thanking you for your many courtesies,
we remain

Yours very truly,

S. A. Maxwell & Co.



United Drug Company Building, 37th Street and Loomis Place

THE above photograph shows the Chicago Home of the "Rexall" Products, The United Drug Company of Boston, dealers and manufacturers of drugs, stationery, candy, rubber goods, and all drug store supplies. This building, erected in 1912, has four stores and basement and contains 65,000 square feet of floor space. It is of heavy mill construction, sprinkled, and is in every way a most modern warehouse building. R. S. Lindstrom, Architect; Jacob Rodatz, General Contractor.

BRANCHES:

CHICAGO
1416-1426 W. 37TH ST.
ST. LOUIS
16TH AND PINE STS.
SAN FRANCISCO
611 MISSION ST.
TORONTO, CANADA
LAKE STREET
LIVERPOOL, ENGLAND
114 OLD HALL ST.
PARIS, FRANCE
24 RUE DES PETITS-HOTELS

UNITED DRUG COMPANY
GREENLEAF, LEON & BRYANT STS.

BOSTON, MASSACHUSETTS.

CABLE ADDRESS.
Rexall BOSTON
CODES: A.B.C. 4TH & 5TH EDITIONS

Chicago.

Mr. H. E. Poronto, Industrial Agent,
Central Manufacturing District,
Chicago.

Dear Sir:-

Answering your letter of the 23rd ult. I assure you it is a pleasure to express our satisfaction as to locating in the Central manufacturing District, and also services rendered by the Chicago Junction Railway Company.

Since moving the Chicago Branch of the United Drug Company to the Central Manufacturing District, we have been in position to relieve ourselves of a great deal of expense in the way of freights and drayage on our out and in-bound shipments. I might add that this was one of the incentives in selecting this location, which is a very strong point to be taken into consideration by any concern contemplating a move.

I have found the Chicago Junction very prompt in switching and setting cars to our platform. They are also very careful indeed in handling our goods. We have had less breakage by the Chicago Junction in our out-bound shipments than we had when the freight was being handled by transfer companies.

We have had no trouble in obtaining the right kind of help throughout our plant to carry on our business, and we would be very glad at any time to personally extend to your prospective purchasers other facilities of importance.

With very best wishes for the continued success of the Central Manufacturing District, I am,

Yours very truly,


Manager Chicago Branch.

LRW-MAH



Central Forwarding Company Building, Iron Street near 36th Street

THE Central Forwarding Company warehouses and forwards merchandise for Montgomery, Ward & Co. The Company owns its building, has ground for a large additional unit, and located in the Central Manufacturing District in order to utilize the superior facilities of the Chicago Junction Railway. The building has frontage on Iron Street and on the Chicago River. It is five stories and basement, of brick and mill construction, and contains about 150,000 square feet of floor space. R. S. Lindstrom, District Architect; James Shedden & Co., General Contractors. Erected in 1913.

J. C. MADDISON
PRESIDENT

CENTRAL FORWARDING COMPANY
3615-25 IRON STREET
CHICAGO, ILL.

WAREHOUSEMEN
AND FORWARDERS

Mr. H.E. Poronto,
Industrial Agent,
Central Mfg. District,
#1305 First Nat'l. Bank Bldg.,
Chicago, Ill.

Dear Sir:-

Answering your recent letter, wish to say we have now been operating our plant in the Central Mfg. District for about a year and I am glad to say we have been more than pleased with the results. The splendid railroad facilities furnished by your enterprise for both car-load and less than car-load shipments leaves little to be desired, and the clean orderly way in which the district is kept up make it very attractive as a location.

I may add that the uniform courtesy and readiness to co-operate in every way with your industries, shown by both yourself and your staff have appealed to us very much and I am sure will prove a great asset in the development of your property.

Yours very truly,

CENTRAL FORWARDING COMPANY, .

J. C. Maddison

JCM-H

President.



Oxweld Acetylene Company Building, Jasper Place near 37th Street

THE Oxweld Acetylene Company are manufacturers of acetylene apparatus for welding and cutting metals and located in the District in 1912 when the building shown above was erected. This building is three (3) stories and basement, of mill and brick construction, sprinkled, and contains about 85,000 square feet of floor space. It is one of the handsomest buildings, interior and exterior, in the District. R. S. Lindstrom, Architect; J. W. Snyder, General Contractor.

OXWELD ACETYLENE COMPANY

MANUFACTURERS OF

OXY-ACETYLENE APPARATUS FOR WELDING
AND CUTTING METALS36TH STREET AND JASPER PLACE

CHICAGO

OXWELD GENERATORS
OXWELD BLOW PIPES
OXWELD CUTTERSCOMPLETE PLANTS INSTALLED UNDER
OUR DIRECTION ANYWHERE

H. E. Poronto, Esq., Industrial Agent,
Central Manufacturing District,
C h i c a g o.

My Dear Sir:-

In our opinion the Central Manufacturing District offers the best location and facilities to be had within the City of Chicago for many kinds of manufacturing enterprises.

Before deciding to erect our Chicago Works in the District, we investigated thoroughly all locations in and about Chicago, and after two years' experience we are pleased to express our great satisfaction with our location and the many unusual features which the District affords.

Very truly yours,

OXWELD ACETYLENE COMPANY.

M. J. Canney
president.



Haggard & Marcusson Building, 37th Street near Wall

THE Haggard & Marcusson Co. manufactures iron beds, bedsprings, and other metal furniture. Formerly located on South Canal Street. Building contains about 75,000 square feet of floor space. Brick and heavy mill construction, sprinkled. Erected in 1909. A. S. Alschuler, Architect; E. W. Sproul Co., General Contractors.

The "Tiger"
Bed Springs



Comfort
Porch Chairs

HAGGARD & MARCUSSON CO.
CHICAGO, U.S.A.

Central Mfg. District,
1305 First National Bank Bldg.,
C H I C A G O.

Mr. H. E. Poronto.

Dear Mr. Poronto: You laid the corner stone of our factory in the Central Manufacturing District in 1909 and after these years of living with you and being served by the Chicago Junction R.R. we can only say that this has proven to be the corner stone upon which is steadily being erected an accumulatively pleasant and satisfactory business relationship.

We find the shipping facilities and service have fully met and even exceeded our most sanguine expectations. In every matter of business between your office and our Company, every detail has received such prompt and uniquely satisfactory treatment, that we cannot refrain from giving expression to it at this opportunity. We think you deserve it.

The establishment of the Central Mfg. Dis. Bank and Club are not only proving a great convenience to us, but are proving as well a radiating force of mutual good in the District, among the Manufacturers here.

I think you will find we are all "Boosters"

Cordially yours

HAGGARD & MARCUSSON COMPANY

Secy. & Treas.

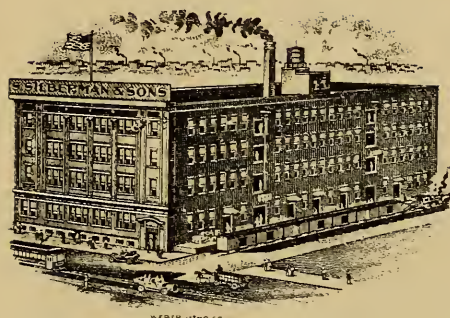


OFFICE AND WORKS NO. 1109-1117 WEST 37TH ST. CHICAGO.

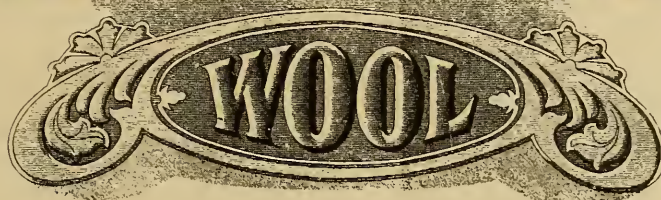


Silberman Building, 35th Street near Center Avenue

THE S. Silberman & Sons firm is among the largest dealers in wool and furs in the West. Formerly located on Michigan Street near La Salle Street. Building contains 80,000 square feet of floor space. Brick and heavy mill construction, sprinkled. Erected in 1910. A. S. Alschuler, Architect; Abraham Lund Company, General Contractors.



S. SILBERMAN & SONS,



1117-1119-1121-1123-1125 W. 35TH ST

Chicago,

Mr. H. E. Poronto, Indst'l Agent,
Central Manufacturing District,
1305 First Nat'l Bank Bldg., Chicago.

Dear Sir:

A trifle over four years ago you induced us to locate at our present Site by numerous roseate assurances. Our acquaintance not then being so intimate, we accepted these assurances with a touch of skepticism or at least with the mental reservation that practical application would prove many a hitch. Naturally, we were very pleased to find the advantages acquired were in excess of our expectations and fully equal to your most optimistic views.

The Chicago Junction service leaves nothing to be desired and its excellency bears no comparison to that furnished by the Public Warehouses located on single Railroads. Teaming is now an item of the past, this department alone showing a direct saving of Ten Thousand (\$10,000.00) Dollars and about equally as much on Fire Insurance, annually.

In addition to having diminished our labor items, we have been able to move a greater volume in considerable less time than formerly. Moreover, our records show that Eastern deliveries have been much quicker than through the downtown freight yards and we attribute the increase of our business, in no small measure, to the facilities acquired through locating in the Central Manufacturing District.

Very truly yours,

S. SILBERMAN & SONS.

H.S.-R.A.

By



The Cyphers Incubator Co., 37th Street and Jasper Place, is the largest manufacturer and dealer in incubators, poultry foods and supplies in the world. This concern has its principal incubator factory in Buffalo, with sales branches in many cities. At the Chicago building, poultry foods are manufactured and distributed throughout the Middle West. Building contains about 65,000 square feet of floor space. Brick and heavy mill construction, sprinkled. Erected in 1910. A. S. Alschuler, Architect; Stresenreuter Brothers, General Contractors.

BRANCH HOUSES - NEW YORK, N.Y. BOSTON MASS CHICAGO ILL. KANSAS CITY, MO. OAKLAND, CAL. LONDON, ENG.

CYPHERS INCUBATOR COMPANY

ESTABLISHED 1896

INCUBATORS,
BROODERS HOVERS,
POULTRY APPLIANCES
FOODS, INSECTICIDES,
REMEDIES, BOOKS AND
GENERAL SUPPLIES.



FACTORY AND HOME OFFICES, BUFFALO, N.Y., U.S.A.

OFFICERS:
GRANT M. CURTIS, PRES.
CHAS. A. DAMON, VICE PRES.
GEORGE H. GILLIES, SECY
CHAS. W. PRYOR, TREAS.
A. E. HOLZBORN, ASST. TREAS.

DIRECTORS:
GRANT M. CURTIS
CHAS. A. DAMON
GEORGE H. GILLIES
CHAS. W. PRYOR
DOW R. GWINN

Mr. H. E. Poronto,
Industrial Agent,
Central Mfg. District,
Chicago, Ill.

BUFFALO, N.Y.

Dear Sir:-

Before we decided to locate our Poultry Food Mill and Warehouse in the Central Manufacturing District, we spent a number of weeks investigating and considering other locations, but found none in Chicago or vicinity that was in the same class with the advantages and terms offered us by the trustees of the District you represent.

It is now five years since we erected our mill at Chicago and moved into it as a Mill, as a Warehouse and as an Office Building for our Chicago Branch House. During these five years we have had ample time, as we believe, to fully test out the local conditions as to freight service, power and lighting facilities, local taxes, etc., also to become quite well acquainted with the trustees of the Central Manufacturing District and their methods of doing business, as represented by you.

On the basis of this five-year period we are in a position to state that everything has "proved up" well- that every representation, as made by you and your associates, has been lived up to on broad lines and in all details. Looking back over the five years we are glad indeed that we got in touch with you in 1909 so that we could erect our building in the Central District and complete it and move into it early in 1910. Nothing whatever was overdrawn or misrepresented to us in the negotiations which led to our locating in the great manufacturing district you are developing.

In closing this letter I wish to thank you in behalf of our Company for the painstaking manner in which you and your business associates, including Messrs. Spoor and Leonard, as trustees of the Central Manufacturing District, have looked after our interests as regards freight facilities and other business accommodations during the five-year period. We have found you ready at all times to co-operate efficiently with the business concerns located in the District and we know that this assistance has been the means of saving our company several thousand dollars.

G.M.C.-1.

Very truly yours,

Grant M. Curtis
Cyphers Incubator Company
PRES. & GEN'L MGR



Spiegel-May-Stern Company Buildings, 35th Street near Center Avenue. This concern is one of the largest mail order houses in the country. Upper building is a fireproof office, with large warehouse in the rear. Lower building contains clothing and other departments. First building erected in 1907, last building in 1911. A. S. Alschuler, Architect; E. W. Sproul Company and Abraham Lund Company, General Contractors.

ORIGINATORS OF THE CREDIT MAIL ORDER BUSINESS — LARGEST IN THE WORLD

FURNITURE
AND
HOUSEHOLD
GOODS



WEARING APPAREL AND JEWELRY BUILDING



BUILDING IN CENTER ABOVE NOW UNDER CONSTRUCTION



GENERAL OFFICES

WEARING
APPAREL
AND
JEWELRY

Spiegel, May, Stern Co.

1061-1101 THIRTY-FIFTH STREET

WHEN REPLYING TO THIS LETTER
PLEASE BE SURE AND REFER TO NO
IT WILL PREVENT DELAY AND MISTAKES

DEPARTMENT _____

CHICAGO

Mr. H. E. Poronto,
Central Manufacturing District,
1305 - 1st National Bank Bldg.,
Chicago, Ill.

Dear Mr. Poronto:-

We take pleasure in being able to conscientiously inform you that after an experience covering a period of almost seven years, we are satisfied in every respect with the services rendered us by the Central Manufacturing District.

The treatment accorded us by everyone connected with the Central Manufacturing District has been more than courteous at all times. We have always found your associates willing and ready to aid us in quickly solving any and all problems relating to service, shipping, traffic, etc., and we honestly believe that this district represents probably the most ideal location in Chicago for any large shipper of merchandise.

Should you at any time care to refer anyone to us for further information concerning our experience in the District, we shall be only too glad to have you do so.

Yours very truly,

SPIEGEL, MAY, STERN COMPANY.

By

PRESIDENT & GENERAL MANAGER.

AHS-HS.



Chicago Railway Equipment Co., 45th Street and Winchester Avenue

THE above picture shows the office building and a very small portion of the firm's manufacturing plant. This concern manufactures brake beams, truck bolsters, and other railway equipment. Formerly located on the 40th Street line of the Chicago Junction Railway. Building contains over 125,000 square feet of floor space; of brick and steel construction. Erected in 1907. Westinghouse-Church-Kerr Company, Architects and General Contractors. The office building of this concern is one of the most beautiful in the city and considerable attention has been given to the matter of beautiful flower beds and grass plots around the plant.

CHICAGO RAILWAY EQUIPMENT CO.



MONITOR BOLSTERS



GENERAL OFFICE
1928 WEST 46TH STREET

CHICAGO



ROLLER SIDE BEARINGS

Mr. H. E. Poronto, Industrial Agent,
Central Manufacturing District,
Chicago.

Dear Sir:

Reply to your inquiry as to whether we have found our location in the Central Manufacturing District entirely satisfactory, is best made by calling your attention to the fact, that, after having enjoyed the facilities of the Chicago Junction Ry. (and the old U.S. & T. Co.) for nearly 24 years, and finding it necessary to look for a location affording us more room, we finally selected our present site and built our large plant here.

This decision was not made however until after a thorough investigation of various locations on nearly every railroad entering Chicago.

We were offered several desirable sites for very much less money, but it did not require a great amount of figuring to demonstrate that the exceptional facilities and service of the Chicago Junction Ry. both for car load and less than car load shipments, more than offset a greatly increased price for the land. This has been amply confirmed the past four years.

Since we built here many large concerns have also located in the district, and our property has materially advanced in value.

We enjoy an unusually favorable labor market, and we are more than satisfied with our location.

Very truly yours,

E. B. Leigh
President



Dearborn Chemical Co., 35th Street near Morgan Street

THE Dearborn Chemical Co. is a large dealer in oils, chemicals, and boiler compounds, etc. It has branch offices in practically all of the large cities. Building contains about 60,000 square feet of floor space, of brick and concrete construction. Erected in 1906.

DEARBORN CHEMICAL COMPANY

ROBERT F. CARR, PRESIDENT

SCIENTIFIC FEED WATER TREATMENT

GENERAL OFFICES & LABORATORY

MCCORMICK BUILDING

MICHIGAN AVENUE AND VAN BUREN STREET

CHICAGO

PRIVATE EXCHANGE HARRISON 3931

BRANCH OFFICES
NEW YORK
BOSTON
PHILADELPHIA
PITTSBURGH
BUFFALO
DETROIT
CLEVELAND
BALTIMORE
ATLANTA
CINCINNATI
HABANA, CUBA
MANILA, P. I.

CABLE ADDRESS
"DEARDRUG"

WORKS
1029 TO 1037 WEST 35TH ST

BRANCH OFFICES
SAN FRANCISCO
LOS ANGELES
SALT LAKE CITY
DENVER
EL PASO
KANSAS CITY
ST. LOUIS
ST. PAUL
MILWAUKEE
PEORIA
INDIANAPOLIS
HONOLULU, T. H.

OFFICE OF THE PRESIDENT

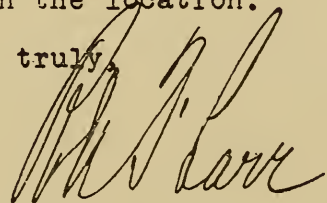
Mr. H.E. Poronto, Industrial Agent,
Central Manufacturing District,
Chicago.

Dear Sir:--

Replying to your recent favor regarding the Central Manufacturing District, it has been the feeling of the officers and directors of our company that one of the best business moves we have made was to purchase the property we did, 110 by 660 feet, in the Central Manufacturing District, and to erect the brick and concrete, fire proof building there, which we have now occupied over five years. The switching facilities there have done away with a great amount of expense which we previously had in teaming, the dispatch with which shipments in and out of our factory are handled has been very gratifying, and altogether we are greatly pleased with the location.

Yours very truly,

Dict. RFC/B





Kinney-Rome Building, Center Avenue and 36th Street

THE Kinney-Rome Co. is a consolidation of the Central Bedding Co., the Kinney-Rodier Co. and other concerns. The company manufactures bedsprings, steel couches, and other metal furniture. The Central Bedding Co. was formerly located on Wabash Avenue near 18th Street, and the Kinney-Rodier Co. was formerly located on Mather Street. Building contains over 60,000 square feet of floor space. Brick and heavy mill construction, sprinkled. Erected 1909. A. S. Alschuler, Architect; Stresenreuter Brothers, General Contractors. The business of this concern has grown so rapidly since locating in the District that two additions to its building have been required. The second addition is a three-story and basement building containing 65,000 square feet of floor space and is of heavy mill construction, sprinkled. This building was erected in 1912. R. S. Lindstrom, District Architect; W. M. Crilly Company, General Contractors. A one-story building containing about 10,000 square feet was built in 1913. S. Scott Joy, District Architect, and E. W. Sproul Company, General Contractors.



KINNEY-ROME COMPANY

MANUFACTURERS OF

**KINNEY'S GUARANTEED BED SPRINGS,
STEEL COUCHES, COTS**

KANSAS CITY, MO.
DENVER, COLORADO
POCATELLO, IDAHO
MINNEAPOLIS, MINN.

3601 - 3631 SO. RACINE AVE.

ST. LOUIS, MO.
PORTLAND, OREGON
CLEVELAND, OHIO
OMAHA, NEBRASKA

CHICAGO

Mr. H. E. Poronto, Ind. Agt.,
Central Manufacturing District,
Chicago, Ill.

Dear Sir:-

We are now starting our seventh year in the Central Manufacturing District, thoroughly convinced that no other manufacturing location in Chicago has so many attractive features, or is so ably managed and admirably conducted by its officers.

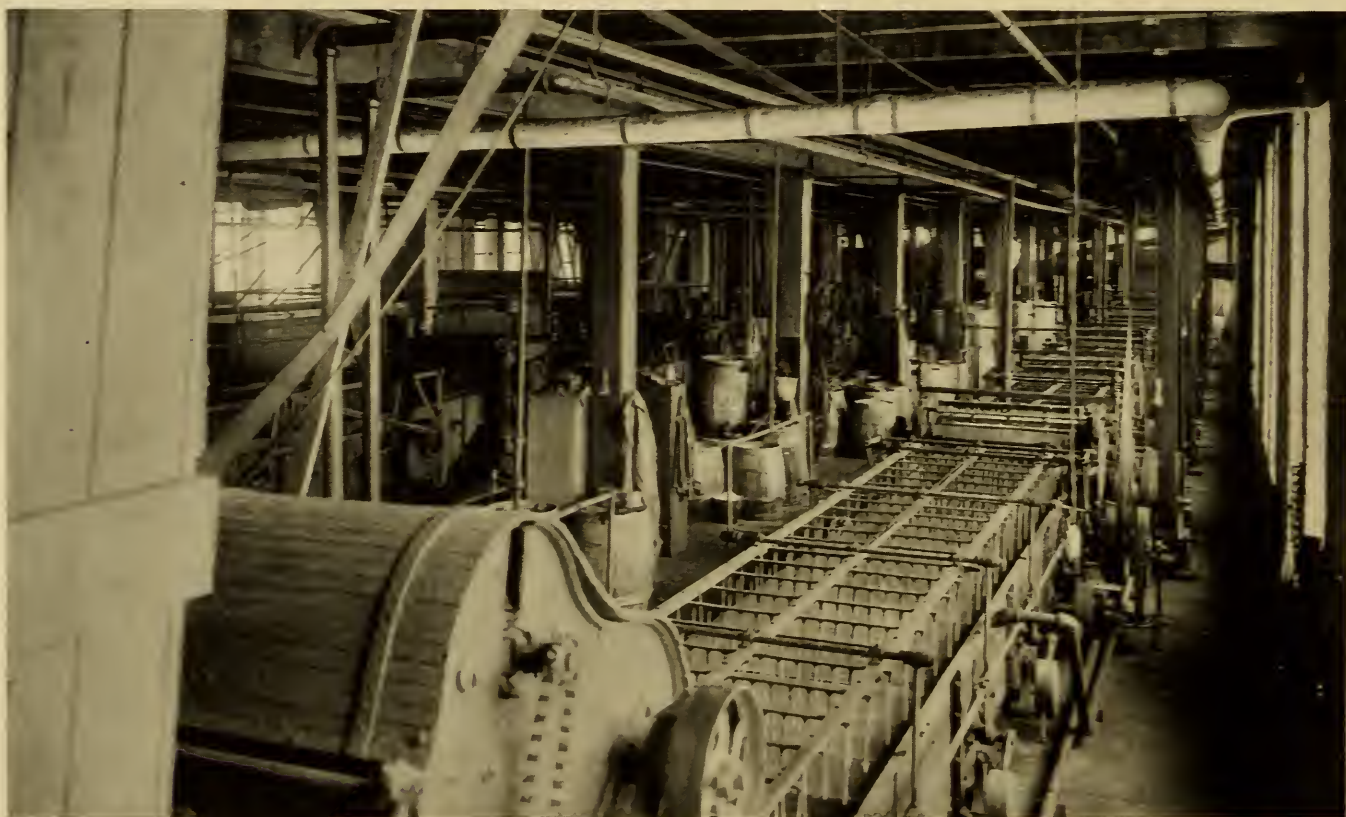
During the time we have been here, we have enjoyed a steady and substantial growth, to the extent, that two years ago, we enlarged our factory to more than double our former space. We are sure that this growth was made possible, in a large measure, through the advantages in manufacturing and particularly in shipping afforded us as your tenants.

We could not conscientiously be anything but Boosters for the Central Manufacturing District.

Yours very truly,

KINNEY-ROME COMPANY.

Pres.



Boynton Building, 36th and Iron Streets. The Boynton Wool Scouring Co. not only scours wool, but are large dealers and warehousemen in that commodity. Formerly located on Goose Island on St. Paul road. Building contains approximately 80,000 square feet of floor space. Brick and heavy mill construction, sprinkled. Erected in 1910. A. S. Alschuler, Architect; Abraham Lund Company, General Contractors. Lower view shows two of their large wool-scouring machines.

BOYNTON WOOL SCOURING COMPANY

INCORPORATED

COMMISSION WOOL SCOURERS AND CARBONIZERS
WOOL DEALERS3601-3611 IRON STREET
CHICAGO.

Mr. H. E. Poronto,
1305 First National Bank Bldg.,
Chicago, Ill.,
Dear Sir:-

As to how well we are pleased with our location in the Central Manufacturing District, would say that before deciding to locate in this district, we fully considered all locations which were called to our attention in the various parts of the city, and decided that the Central Manufacturing District met our requirements better than any of the others. Since locating in same, we are glad to say that it has more than come up to our expectations.

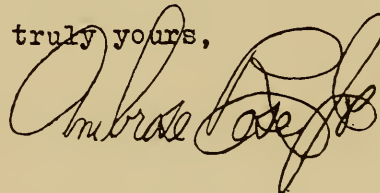
We are located in the neighborhood of what we consider many of the best industries of Chicago, who all co-operate for their mutual advantage and with the Central Manufacturing District, which enables all to receive benefits which would hardly be secured otherwise.

We find that the manner of handling the freight in carload lots and less than carload lots by the Chicago Junction R. R., besides being a money saver, also saves a great deal of time and worry.

We do not see how anyone looking for a choice location within reachable distance of town with good railroad facilities, could pick out one that could compare with the Central Manufacturing District.

Very truly yours,

Dict.AR.





Pullman Couch Company Building, 38th Street and South Ashland Avenue

THE Pullman Couch Co. manufactures couches, davenports, and other heavy furniture. Formerly located on Kinzie Street near Ashland Avenue. Building contains approximately 100,000 square feet of floor space. Brick and heavy mill construction, sprinkled. Erected in 1911. R. S. Lindstrom, District Architect; Abraham Lund Company, General Contractors. An additional floor was erected in 1913 adding 25,000 square feet to the building.

3751 - 3759 ASHLAND AVE
CORNER OF
38TH STREET



THREE
LONG DISTANCE TELEPHONES
DROVER 784,785 & 786

PULLMAN COUCH COMPANY

PULLMAN REVOLVING SEAT BED DAVENPORTS AND LIVING ROOM FURNITURE

CHICAGO,

Mr. H. E. Poronto, Industrial Agent,
Central Manufacturing District,
Chicago, Illinois.

Dear Mr. Poronto:-

Before moving into the CENTRAL MANUFACTURING DISTRICT in 1911, we were located on Kinzie Street near Ashland Avenue, where we realized that our shipping facilities were an impediment to our progress. After investigating numerous other locations, we decided on our present one at 38th Street and Ashland Avenue where we felt confident we would obtain the desired facilities.

Our factory, which was erected under contract with you and also under your supervision, is highly satisfactory, and we wish to thank you for the interest you have taken in our welfare and the attention given us even after the termination of our contract with you.

We make shipments to points in every direction, therefore we cannot confine such shipments to a few railroads. Instead, we must make connections with practically every road going out of Chicago which was a condition that proved expensive in our old location. Here the Chicago Junction Railroad, which makes connections with all the roads, takes our shipments in either car load or less than car load lots from our doors. Incoming freight is delivered to us with equal facility.

The labor market has proven itself adequate and, as a matter of fact, the labor we now secure is more efficient and of a better class than we were able to secure in our previous locations.

We are more than pleased with and greatly appreciate the social conditions here brought about by the organization of the CENTRAL MANUFACTURING DISTRICT CLUB of which we are members.

The GREAT CENTRAL MARKET offers no better location than the CENTRAL MANUFACTURING DISTRICT for manufacturers who desire real shipping facilities and the co-operation of an organization such as yours which has proven so efficient and satisfactory.

Yours Respectfully,
PULLMAN COUCH COMPANY,
Per

JK/FSH.

THE PULLMAN REVOLVING SEAT BED DAVENPORT - AS HANDSOME AS THE FINEST DAVENPORT,
AS COMFORTABLE AS THE BEST BED.



Goulds Manufacturing Company Building, 38th Street and South Ashland Avenue

THE Goulds Manufacturing Company of Illinois is a large manufacturer of pumps, pipes, and fittings, with main offices and plant at Seneca Falls, New York. This building erected in 1912, is three stories and basement and contains 38,600 square feet of floor space. It is of heavy brick and mill construction and is sprinkled. Wm. P. Doerr, District Architect; E. W. Sproul Company, General Contractors.

The Goulds Manufacturing Company of Illinois

OFFICE OF THE
VICE PRES. & TREAS.

CHICAGO

Mr. H. E. Poronto, Industrial Agent,
Central Manufacturing District,
1305 First National Bank Building,
Chicago, Illinois.

Dear Sir:-

Referring to your letter of the 23rd ultimo,
we are very glad to have the opportunity to say a good
word for the Central Manufacturing District.

The evidence of a thoroughly efficient organization
is seen in the continually excellent manner in which our
shipping and other wants are taken care of by the various
agencies operated for the benefit of the occupants of the
district.

In the nearly two years use of our building, we
find many things to our liking not thought of or brought out
in our negotiations when we decided to move here from the
North Side.

From the above you can see that the satisfaction
we feel with our location grows with our experience of its
advantages.

Very truly yours,

THE GOULDS MFG. CO. OF ILL.


Manager.



American Luxfer Prism Company Building, 37th Street near Morgan Street

THE American Luxfer Prism Co. is a large manufacturer of prism glasses for windows and sidewalks. Building contains about 30,000 square feet of floor space. Brick and concrete construction. Postle & Mahler, Architects.

ALL CONTRACTS CONTINGENT UPON STRIKES AND OTHER CAUSES BEYOND OUR CONTROL
GOODS SHIPPED AT PURCHASERS RISK NO ALLOWANCES FOR BREAKAGE AFTER BEING RECEIPTED FOR IN GOOD ORDER

NO PERMITS PROCURED UNLESS BY SPECIAL WRITTEN AGREEMENT.

AMERICAN LUXFER PRISM COMPANY.

OF ILLINOIS.

GENERAL OFFICE.

HEYWORTH BUILDING, COR. WABASH AVE. AND MADISON ST
CHICAGO.

TELEPHONES CENTRAL 1643
1644

BRANCHES

NEW YORK
507 W BROADWAY
BOSTON
49 FEDERAL ST
CLEVELAND
1022 GARFIELD BLDG
KANSAS CITY
948 N.Y. LIFE BLDG.
SAN FRANCISCO
151 TEHAMA ST
NEW ORLEANS
904 HENNER BLDG.
ST. PAUL
615 RYAN BLDG.
CINCINNATI
BOX 5, BUILDERS EXCHANGE
INDIANAPOLIS
7 EAST MARKET STREET
MILWAUKEE
1300 MAJESTIC BLDG
PHILADELPHIA
807 CHESTNUT ST
PITTSBURGH
1222 FULTON BLDG
DALLAS, TEXAS
BUILDERS EXCHANGE.

LUXFER SYSTEM
FOR
DAYLIGHTING DARK
INTERIORS

LUXFER PRESSED PRISMS

FLOOR LIGHT PRISMS

SKYLIGHT PRISMS

CEILING LIGHT PRISMS

AWNING PRISMS

WINDOW PRISMS

LUXFER SHEET PRISMS

LUXFER SIDEWALK PRISMS
AND BLANK TILE
FOR RE-INFORCED
CONCRETE SETTING

LUXFER SIDEWALK PRISMS
IN CAST IRON FRAMES
CEMENT OR SULPHUR
SETTING

Chicago,

Mr. H. E. Poronto, Industrial Agt.,

Central Manufacturing District,

Chicago, Ill.

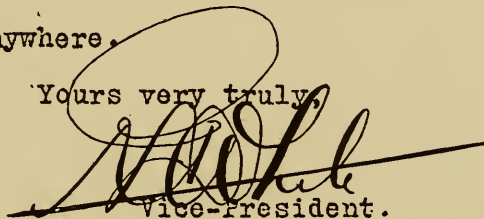
Dear Sir:-

We take pleasure in advising you, that our experience since locating our plant in the Central Manufacturing District has been most satisfactory, and exceeded our expectations.

We consider it an ideal situation for manufacturing purposes. The shipping facilities are excellent and especially favorable for a line of manufacturing which receives raw material in car-load lots, manufactures and distributes the product throughout the United States in L. C. L. shipments.

Our saving on teaming alone practically pays the interest on our investment, and taking the location, conveniences and facilities together, we could find none better adapted to our business anywhere.

Yours very truly,



Vice-President.

ALL PRODUCTS DESCRIBED IN "SWEET'S INDEX" IN ALL ARCHITECTS OFFICES.



Andrews Milling Company, 38th and Wall Streets. Andrews Milling Company are manufacturers of Bakers, Foundry and Paste Flours, and were formerly located at Kinzie and LaSalle Streets. This building is part three stories and basement and part one story and contains 15,600 square feet of floor space. Brick and mill construction. Wm. F. Doerr, District Architect; E. W. Sproul Company, Contractors. Building erected in 1912.

Andrews Milling Company
Manufacturers of
Bakers, Packers, Foundry & Paste Flours
3739 to 3753 Wall Street
Chicago

Mr. H. E. Poronto, Industrial Agent,
Central Manufacturing District,
Chicago, Ill.

Dear Sir:-

We take pleasure in expressing our experience with
the Central Manufacturing District.

About two years ago we were looking for a location,
as our former plant was inadequate for our wants. We decided
on our present location 38th & Wall Street.

We have been in our present plant about eighteen
months, and find the conveniences and accommodations more than
expected, especially the railway services. We have no delay
in receiving empty cars for carload shipments, and have quick
deliveries to the connecting roads. Our L.C.L. shipments are
loaded on cars at our door saving us the cost of teaming.

We are much pleased with the way the district is kept
up regards to lawns, street cleaning, sprinkling, etc.

Thanking you for the many courtesies extended, we
remain,

Yours very truly,

ANDREWS MILLING CO.

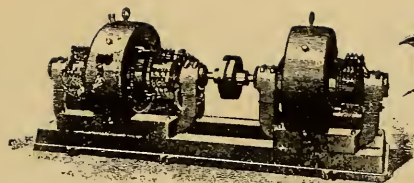
M. G. Andrews
Pres.

WGA/LG.



Bennett-O'Connell Building, 36th and Morgan Streets

THE Bennett-O'Connell Co. is a large dealer in electro-plating equipment and platers' and polishers' supplies. Formerly located at Jefferson and Madison Streets. Building contains about 30,000 square feet of floor space. Brick and mill construction. Erected in 1906.



ESTABLISHED 1896

Bennett-O'Connell Company

CLEVELAND, OHIO

MANUFACTURERS OF

CHICAGO

ELECTRO-PLATING AND POLISHING EQUIPMENT

CHEMICALS COMPOSITION AND ANODES

TELEPHONES DROVER 2450-2451

Chicago, Ill.

CITY OFFICE AND SALES ROOM
15-17 SO. CLINTON STREET
GENERAL OFFICE AND FACTORY
3600 SOUTH MORGAN STREET

Central Manufacturing District,
1305 First National Bank Bldg.,
C h i c a g o.

Gentlemen:-

It is with pleasure that we can have the opportunity of expressing our opinion as to the many advantages of the Central Manufacturing District location.

The Bennett-O'Connell Company has been located in its present Factory four years this Spring, and the advantages secured have been far beyond our reasonable expectations.

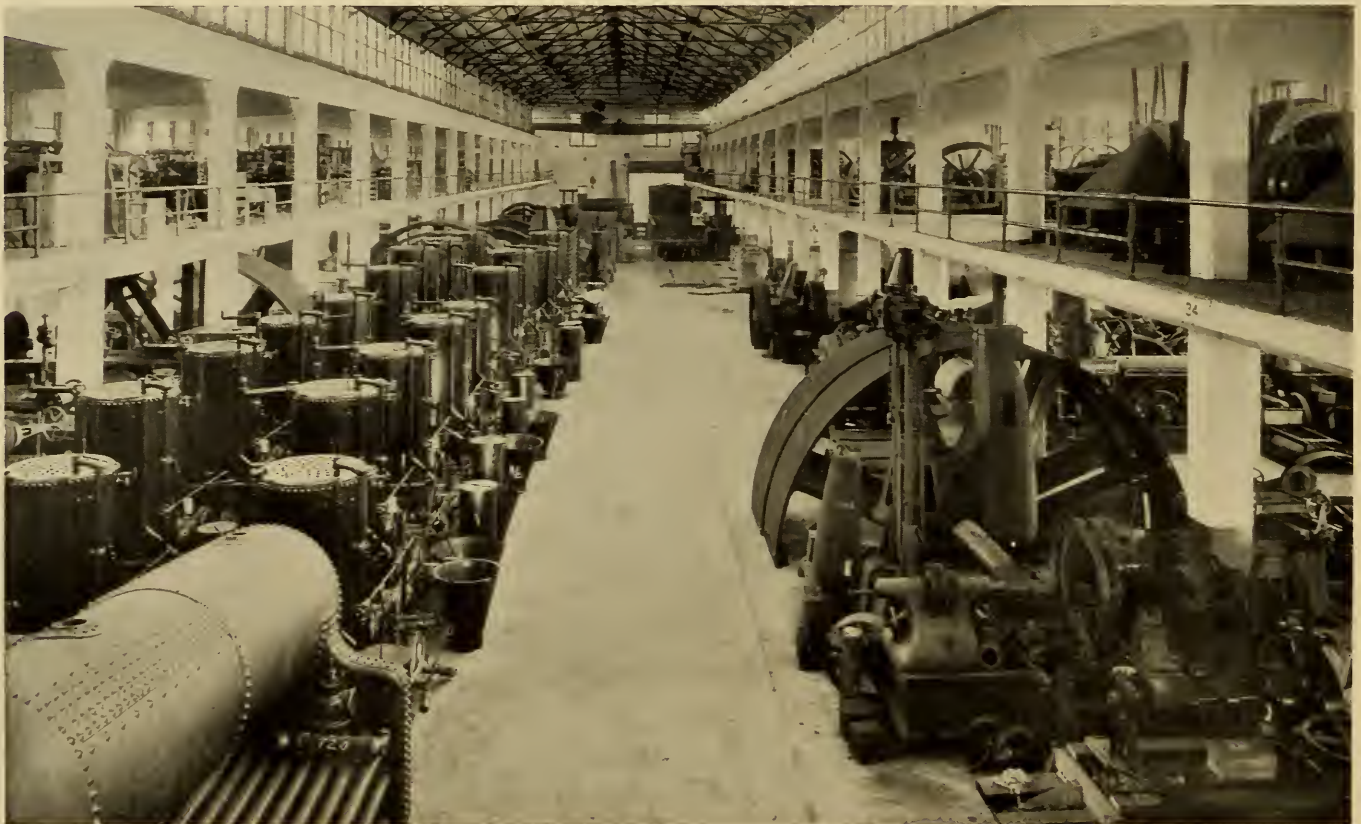
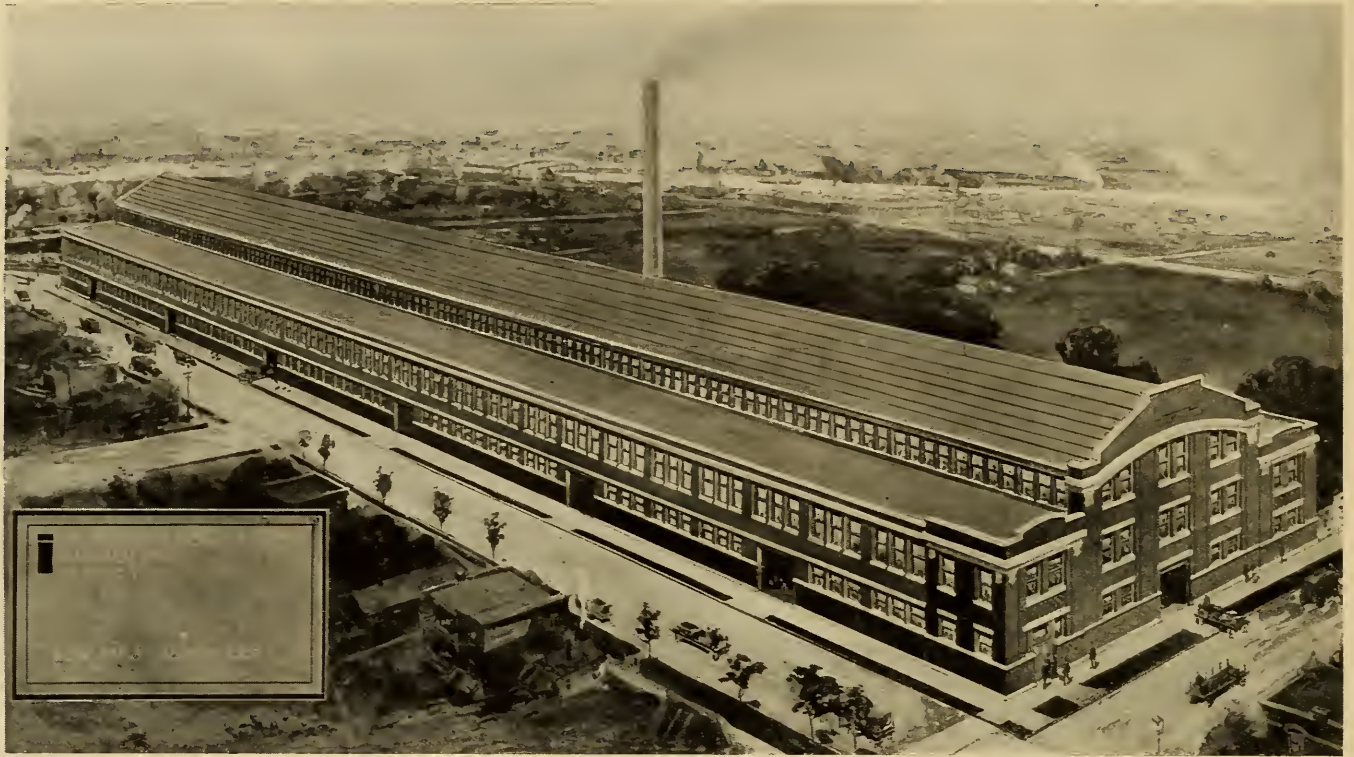
Shipping facilities, co-operation of the Central Manufacturing District, the advantages of the Traffic Club, the standard of the factories located around us, we believe makes this Manufacturing District stand preeminent and unique and is a credit to the City of Chicago. As a matter of fact, we really haven't powers of expression to record the meritorious results that have been accomplished in our present location.

We are pleased to take this opportunity to compliment the Central District Management and to congratulate ourselves in being in position to benefit by these advantages.

Most respectfully yours,
BENNETT O'CONNELL COMPANY

MJO'C.FW

Handwritten signature of M. J. O'Connell
PRESIDENT



Machinery Warehouse, 37th Street and Ashland Avenue. The Pfannmueller Engineering Company and the Machinery Warehouse Company occupy the splendid fireproof building shown above. These concerns deal in machinery of all kinds and afford warehouse facilities for such goods for other concerns. Building contains about 60,000 sq. ft. of floor space, is built entirely of brick, concrete, and steel, splendidly lighted, with traveling crane and other equipment necessary for handling heavy machinery. Erected in 1909. A. S. Alschuler, Architect; J. P. & J. W. O'Connor Co., General Contractors.

THE MACHINERY WAREHOUSE

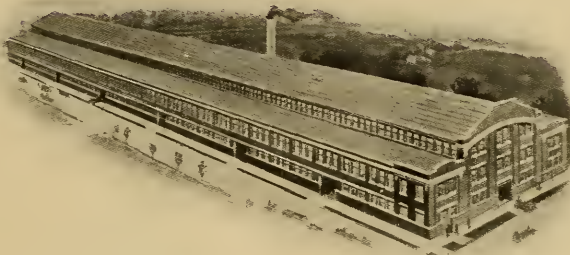
J. M. TAFT, Prop.

37TH ST. AND S. ASHLAND AVENUE

DEALERS IN
NEW AND SECOND-HAND
POWER PLANT
EQUIPMENT

SPECIAL ATTENTION GIVEN
TO ERECTING

PLANS AND SPECIFICATIONS
FURNISHED BY OUR
ENGINEERING
STAFF



TELEPHONE YARDS 5164

CHICAGO

H. E. Poronto, Industrial Agent,
Central Manufacturing District,
1305 First National Bank Bldg.,
Chicago, Illinois.

Dear Sir:

In reply to your esteemed favor of the 21st inst., we are now passing our fifth year at this location. During this period, we have been favored with a constantly increasing patronage, due, very largely, as we may safely affirm, to the very excellent railway connections and switching facilities, always immediately available for the service of the industries of this district, hence we can guarantee perfect efficiency without obligating ourselves.

While we still give particular attention to the warehousing of heavy machinery, for which we have every modern facility, we rather specialize as dealers and rebuilders of heavy equipment, particularly earth and rock handling machinery, steam and electric power plants, air compressing, hoisting and hydraulic machines, and for this line of industry, we regard this district as being most admirably adapted.

We beg to congratulate you upon the appearance and general high class make up of your last illustrated booklet. May we anticipate the pleasure of receiving a copy of the next issue when ready for distribution, for which we thank you cordially in advance.

Yours very truly,

THE MACHINERY WAREHOUSE

Per

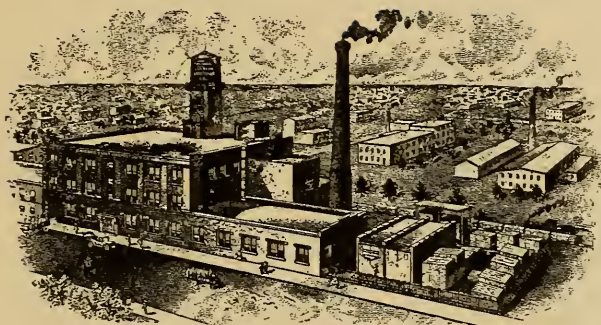
JMT. TK



Chicago Curtain Stretcher Co. Building, Wall Street near 37th Street. The Chicago Curtain Stretcher Co. manufactures wooden curtain stretchers and household woodenware. Formerly located at Lincoln and Kinzie Streets. Building contains approximately 35,000 square feet of floor space. Brick and heavy mill construction, sprinkled. Erected in 1911. R. S. Lindstrom, District Architect; E. W. Sproul Co., General Contractors.

CHAS. CARLSON, Pres. & Secy.

M. L. CARLSON, Treas.



OUR PLANT OWNED BY US
AND DEVOTED EXCLUSIVELY TO OUR
BUSINESS

3713 - 3733 WALL STREET.



TELEPHONE
YARDS 4349

CHICAGO,

Central Manufacturing District,
1305 First National Bank Building,
C h i c a g o.

Dear Sirs:

We have now been located in the Central Manufacturing District for approximately three years, and in this short space of time we have witnessed the coming of many advantages to an industrial plant located in this section.

The Central Manufacturing District in addition to having well kept streets and sidewalks, and conveniences such as Club House, Bank, Telegraph and Express facilities, provides freight facilities through the Chicago Junction Railway, enabling an industry to ship direct to any point in the country at the through Chicago rate.

We will be very glad to talk with anybody regarding the Central Manufacturing District and you need not hesitate to refer them to us.

Yours very truly,

CHICAGO CURTAIN STRETCHER CO.

By



Chicago Granitine Mfg. Company Building, Wall and 36th Streets

THE Chicago Granitine Manufacturing Company, formerly located at 32nd Street and Shields Avenue, manufactures laundry tubs and concrete sinks. The building is of mill construction, one story, on ground level, and contains 17,390 square feet of floor space. Erected in 1914. S. Scott Joy, District Architect. Sumner Sollitt Company, General Contractors.

TELEPHONES { DROVER 4193
DROVER 4194

CHICAGO GRANITINE MFG. CO.

NOT INC.

MANUFACTURERS

"AJAX" AND "PRINCESS" LAUNDRY TUBS
COMBINATION KITCHEN SINKS AND LAUNDRY TUBS
SANITARY WATERING TROUGHS
AND CONCRETE CATCH BASIN COVERS

THIRTY-SIXTH AND WALL STREETS

CHICAGO,

Central Manufacturing District,
First National Bank Building,
Chicago, Illinois.

Gentlemen:

Attention of Mr. H. E. Poronto, Ind'l Agt.

We take pleasure in expressing to you our satisfaction in having moved into the Central Manufacturing District. Two years' time was spent by us in looking over the different manufacturing sites, and our investigation covered all parts of the city on different railroads and terminals. Comparing their cost with that of the Central Manufacturing District, we are convinced that our new location is not only a good business move, but also a first-class investment. The switching facilities eliminate drayage on carload and less than carloads, and has enabled us to effect a saving on cartage to apply on our investment.

We are so well pleased with the advantages we enjoy in the Central Manufacturing District that we cannot too highly recommend it to manufacturers, etc., seeking a new location.

We also wish to thank you for the many courtesies extended us by representatives of your district, and beg to remain

Very truly yours,

CHICAGO GRANITINE MFG. CO.

By 

JAW/JR



Chicago Millwork Supply Co. Building, 37th Street and Loomis Place

THE Chicago Millwork Supply Co. is a large manufacturer and wholesaler of all kinds of building material, including lumber, millwork, doors, windows, interior trim, paints, hardware, plumbing and heating equipment. One of its specialties is complete houses which it ships to all parts of the country. This firm is the outgrowth of the Foster-Munger Co. formerly located at 20th and Sangamon Streets. Its output is sold direct to the contractor and consumer. Building contains about 60,000 square feet of floor space. Brick and heavy mill construction, sprinkled. R. S. Lindstrom, Architect; Jas. Shedden & Co., General Contractors.

CHICAGO MILLWORK SUPPLY CO.

AMERICA'S GREATEST SASH AND DOOR HOUSE

RESPONSIBILITY UPWARDS OF \$250,000.00

Houses Complete - Lumber & Building Material

OUR MILLWORK CATALOGUE ILLUSTRATES AND DESCRIBES 8,000 ARTICLES
WITH PRICES OF ALL GOODS, EFFECTING A FULL SAVING OF 25% TO 50% MAILED FREE.



CHICAGO, ILLINOIS, U.S.A.

WEST 37TH ST AND LOOMIS PLACE

GUARANTEED QUALITY
MILLWORK.

DOORS
WINDOWS
MOULDINGS
INSIDE TRIM AND
WOOD WORK

GRILLES
MANTELS
STAIR WORK
REFRIGERATORS
KITCHEN CABINETS

ART GLASS
CHURCH WINDOWS

HARDWOOD FLOORS
PLAIN AND FANCY

MOTH PROOF
CEDAR CHESTS

FURNITURE

ROOFING PAPER
WALL BOARD

PAINTS

BUILDERS
HARDWARE

PORCH WORK

COLUMNS
BALUSTERS

PORCH RAIL

STEEL CEILINGS

EVERYTHING

IN

LUMBER

AND

MILLWORK

Mr. H.E. Poronto, Industrial Agent,
Central Manufacturing District,
Chicago, Illinois.

Dear Sir:-

It gives us pleasure to add our endorsement to the many excellent features afforded by the Central Manufacturing District, and to congratulate the men whose genius and foresight have made such a district possible.

We have been in our present location since August 1913, and during this time have had every reason to feel satisfied with the many conveniences and benefits found here, that it would be difficult to secure in other parts of the City.

Our greatest interest lies in the method of handling and distributing freight by the use of trap cars. This not only saves teaming charges, that have heretofore been a heavy and necessary expense, but also enables us to give our trade much better service. We have never experienced any difficulty in securing cars, and have always found the officers of the District courteous and accommodating.

We are entirely satisfied with our location, and would not hesitate to recommend the Central Manufacturing District to all those who can profit by its many advantages.

Yours very truly,
CHICAGO MILLWORK SUPPLY CO.

H. B. Munger
President.

HBM/OB.

OUR BOOK OF MODERN HOMES ILLUSTRATING 55 SELECTED HOUSES - PLANS AND COSTS MAILED FREE.



Fred G. Clark Company Building, 37th Street near Morgan Street

THE Fred G. Clark Company is a large wholesale distributor of lubricating oils with refineries in the East, Chicago being the distributing point of the Middle West. The building shown above contains in all about 35,000 square feet of floor space, the front portion being erected in 1908 by the Trustees. A. S. Alschuler, Architect; Morris & Barron, General Contractors. The interior of the building was damaged by fire in 1913 and in the reconstruction the exterior front was changed from common to face brick and a track wall erected.

PRICES SUBJECT TO CHANGE WITHOUT NOTICE

SELLING AGENTS FOR
MICHIGAN CARBON WORKS
ANIMAL CHARCOAL
THE MANATEE FULLER'S EARTH CORP
FULLER'S EARTH
SWIFT & COMPANY-ANIMAL OILS
THE COLUMBIA NAVAL STORE COMPANY
ROSIN & TURPENTINE

OUR TRADE MARK BRANDS

"M. M. CYLINDER STOCK"- "L. M. CYLINDER STOCK"
"600 V CYLINDER OIL"

The Fred G. Clark Company

REFINERS OF PETROLEUM

HEAVY CHEMICALS

CLEVELAND, O

WHOLESALE DEALERS

CAUSTIC SODA
SODA ASH
SILICATE OF SODA
BLEACHING POWDER
DEGRAS AND FISH OILS

WESTERN OFFICE: CHICAGO

CABLE ADDRESS "CLARKOIL"

Mr. H. E. Poronto
% The Central Manufacturing District,
Chicago, Ill.

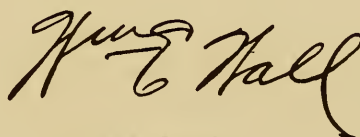
Dear Mr. Poronto,

I consider it very thoughtful and business-like of you to inquire of your clients as to whether they are perfectly satisfied with the treatment or not, because it gives us the opportunity and pleasure of expressing our appreciation of the services rendered us in every way possible.

I have no hesitancy in stating, Mr. Poronto, that if I had the proposition put up to me again, that I would do just as I have done. I cannot see how it would be possible for us to be placed under better facilities for carrying on our business and I believe this bears out the feeling of all the merchants in this district.

Yours very truly,

THE FRED G. CLARK CO.



President.

WEW-GEM



Norwich Pharmacal Company Building, 37th Street near Morgan Street

THE Norwich Pharmacal Company are manufacturers of pharmacal supplies and have occupied their building in the Central Manufacturing District since 1910. This building is of standard mill construction two stories and basement sprinkled and contains about 17,000 square feet of floor area. A. S. Alschuler, Architect; Morrice & Barron, General Contractors.

ESTABLISHED 1885
INCORPORATED 1890
WESTERN UNION CODE
CABLE ADDRESS: NORPHARCO

BRANCHES
NEW YORK
CHICAGO
KANSAS CITY

THE NORWICH PHARMACAL COMPANY

MANUFACTURERS OF

STANDARDIZED PHARMACEUTICALS

MAIN OFFICE AND LABORATORIES

NORWICH, N. Y.

Mr. E. H. Poronto, Industrial Agent,
Central Manufacturing District,
Chicago, Ill.

Dear Sir:

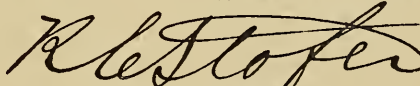
In looking backward over our four years experience with the splendid facilities available in the District, it affords us a keen sense of satisfaction to express to you our appreciation of the fact that during that time the officials of the District have taken advantage of every opportunity to do for us far more than was expected of them, and that at this time our relations with them are more cordial, if possible, than ever before.

The service of the Chicago Junction Railway alone, - not only in handling in and out car loads from our switch but by grouping our L/C/L in and out shipments, - would be a deciding influence with us, were we looking for a location, even though the District had nothing else to commend it.

The excellent shipping facilities, the slight fire hazard, the accessibility to the loop - a short half hour away - in addition to many other favorable conditions, gives the District a unique advantage over any industrial locations that have come to our attention.

Very truly yours,

THE NORWICH PHARMACAL COMPANY


President.



Oppenheimer Casing Company Building, 36th Street near Morgan Street

THE Oppenheimer Casing Company, dealers in sausage casings, were formerly located in the Stock Yards and wishing to remain on Chicago Junction rails arranged for their present location in the District. The Trustees are now erecting a three story and basement mill building for this company to contain about 40,000 square feet of floor space. It will have concrete floors and will be the most modern building of its kind in Chicago. A. S. Alschuler is the Architect and Jacob Rodatz the General Contractor.

OPPENHEIMER CASING Co.

SAUSAGE CASINGS

CABLE ADDRESS:
"OPCASCO"

76 WEST MONROE STREET

CODES.
LIEBERS
ABC-FIFTH

CHICAGO, U.S.A.

Central Manufacturing District,
First National Bank Building,
Chicago, Illinois.

Gentlemen :-

Having recently concluded negotiations with you for the location of our plant in the CENTRAL MANUFACTURING DISTRICT, we are glad to express our appreciation of the facilities offered in this DISTRICT.

For some time we have been located on the CHICAGO JUNCTION RAILWAY and the advantages derived from Junction service prompted us to seek our new location upon the same rails.

We look forward with much pleasure to being identified with this rapidly growing industrial center, and will be glad to have you refer any prospective industries to us.

Yours very truly,

OPPENHEIMER CASING CO.,

A large, stylized handwritten signature in dark ink, appearing to read 'Ray J. Oppenheimer', is written over the company name and extends across the line for the title.

PRESIDENT.

O/P



Perolin Building, 37th Street corner Wall Street

THE Perolin Co. of America manufactures cleaning preparations and boiler compounds. Formerly located on Clark and 17th Streets. Building contains about 25,000 square feet of floor space. Brick and heavy mill construction. Erected in 1910. A. S. Alschuler, Architect; Witherspoon-Englar Co., General Contractors.

The Perolin Company of America

SALES DEPARTMENT
C. M. VILEY
GENERAL SALES MANAGER



EASTERN OFFICE
WOOLWORTH BUILDING
NEW YORK

FACTORY AND GENERAL OFFICES
1112-1132 WEST THIRTY SEVENTH ST
Chicago

Mr. H. E. Poronto, Industrial Agent,
Central Manufacturing District,
Chicago, Illinois.

Dear Sir:-

¶ The close of 1914 reminds us that we are rounding out a five-year interval as a member of the Central Manufacturing District family.

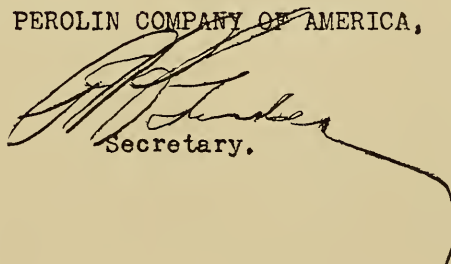
¶ We certainly have ample reason to feel gratified over the selection of such a home, as we have been well nurtured, well taken care of, and are enjoying every facility that makes a manufacturing site desirable.

¶ Among these advantages are the best shipping facilities in the City of Chicago, both for in-coming and out-going freight. Indeed, it would hardly be possible to render more satisfactory transportation service - certainly a vital factor in manufacturing pursuits.

¶ We have also taken advantage of the banking accommodations offered in the District, and our relations in that regard have been as satisfactory as they have been pleasant. We have enjoyed, too, the privileges of the Central Manufacturing District Club, and our appreciation of same is attested by the fact that each executive member of our company holds a club membership.

Yours very truly,

THE PEROLIN COMPANY OF AMERICA,


Secretary.

PBG-KM



The above photograph shows only the imposing stack and side view of the planing mill of the large lumber yard of Rittenhouse & Embree. This company may well be called *the* pioneer of the Central Manufacturing District, for it has occupied its present location for years and before any material development was started in the District. Rittenhouse & Embree Company have witnessed the change from cargoes by boat to shipments by rail. Through all the transition period, and particularly today, Rittenhouse & Embree Company are staunch advocates of the advantages and facilities of this Industrial Community.

RITTENHOUSE & EMBREE Co.

LUMBER

M. F. RITTENHOUSE, President
J. W. EMBREE, Vice-President

THIRTY FIVE HUNDRED SOUTH RACINE AVENUE.

C. A. FLANAGIN, Secretary.
H. W. CHANDLER, Treasurer.

CHICAGO,

MR. H. E. PORONTO, Industrial Agent,
Central Manufacturing District,
Chicago, Illinois.

Dear Sir::

Referring to your communication of a recent date, we wish to state that we have been doing business at our present location, corner Thirty-fifth Street & S. Racine Ave., for more than thirty-one years.

We have had experience in both receiving and shipping lumber in other parts of the city and we wish to say that we consider the facilities for receiving and shipping freight of all kinds in this district are the best of any place in this city.

Frequently, during periods of car shortage when other districts found it very difficult to obtain empty cars for loading, we had no trouble in getting all the cars required in this district. This is a very important consideration, for the reason that the periods of greatest prosperity and greatest urgency of shippers are usually the periods of car shortage. The local transportation facilities are also first-class.

All things considered, we do not think there is another district in this city that can give such excellent facilities to shippers as the Central Manufacturing District.

Yours truly,

RITTENHOUSE & EMBREE CO.

By M. F. Rittenhouse
President.



Empire Iron & Steel Company Building, 36th and South Morgan Streets

THE Empire Iron & Steel Company is a branch of the Brier Hill Steel Company of Youngstown, Ohio, and manufactures galvanized sheet roofing, pipe, ceiling, etc. This building was built in 1913 and is a one-story structure with the exception of the front portion which is two stories and basement. It is of heavy mill construction, sprinkled and contains about 20,000 square feet of floor space. R. S. Lindstrom, District Architect; Jacob Rodatz, General Contractor.

THE EMPIRE IRON & STEEL COMPANY

OF OHIO
MANUFACTURERS OF
GALVANIZED AND BLACK SHEETS
ROOFING AND SIDING, EAVES TROUGH AND CONDUCTOR PIPE
SHINGLES, METAL CEILINGS, TIN PLATE, TINNERS SUPPLIES.
MILLS - YOUNGSTOWN, OHIO

3604 06-08 S. MORGAN ST.

CHICAGO

JOSEPH A. REES
VICE PRES & MGR

TELEPHONES
DROVER 1145
1146

Mr. H. E. Poronto,
Industrial Agent, Central Mfg. Dist.,
1305 - 1st National Bank Bldg.,
Chicago, Ill.

Dear Sir:

With the promptness that has characterized you with all of your dealings with us, our building was finished on time, i.e., December 1st, 1913. We immediately moved in and have been enjoying ever since the advantages which we were lead to believe were incidental with location in this District.

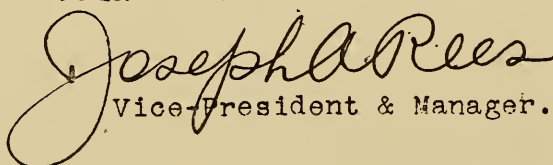
We feared that leaving the down-town district would affect our city business, but we are pleased to say that this has not been the case. Our city business has continued to grow. We have kept all of our old customers and made new ones.

As you are aware, the writer looked over all the trackage property that seemed in any way suitable for our purposes, taking into consideration geographical location, as well as all other items which would have any bearing upon our moving, and after thoroughly investigating every thing that was presented to us by at least six real estate men, we settled on this location, and not only have not regretted, but have been very pleased that we decided to move into the Central Manufacturing District.

The writer wishes also to thank Mr. Poronto and those connected with him in the District for courtesy shown the writer in all his dealings with them.

Yours truly,

THE EMPIRE IRON & STEEL COMPANY.


Vice-President & Manager.

JAR/IIR



Chas. Friend & Company, 35th Street near Morgan Street

THE firm of Chas. Friend & Co. deals in hides, pelts, and tallow. Building contains about 40,000 square feet of floor space. Brick and mill construction. Erected in 1907. Architects, Treat & Alschuler; General Contractor, A. Findlay.

L. H. WEILLER, Pres.

N. FRIEND, V. Pres.

E. E. WEILLER, Sec'y



CITY OFFICE, 141 W. KINZIE ST.
WAREHOUSE, 1019-25 W. 35TH ST.

CABLE ADDRESS-GREENFRIEND
CODES-A.B.C. 4TH ED. WIDEBROOK & PRIVATE.

Mr. H. E. Poronto, Industrial Agent,
Central Mfg. District,
1305 First National Bank Bldg.,
Chicago.

Dear Sir:-

The Central Manufacturing District has improved and grown so much the past few years, that we feel like complimenting you upon the success you have achieved in this district.

We also wish to state that we are more than pleased with the excellent service received from the Chicago Junction Ry. Co., and that we are still congratulating ourselves upon locating here seven years ago.

When the Central Manufacturing District commenced to fill up, we freely admit that we expected the Railroad service would be impaired.

However, it seems the more Industries you get, the better the service becomes, and we take pleasure in recommending The Central Manufacturing District to any Jobber or Manufacturer seeking a location where they can receive, handle and ship their merchandise to the best advantage, with a minimum expense.

Yours very truly,

CHARLES FRIEND & CO., Inc.,

Per

J. F. Nicolas

JFN-LL



Illinois Nail Co. Building, Morgan Street near 35th Street

THE Illinois Nail Co. deals in nails of all kinds. Building contains approximately 17,000 square feet of floor space. Brick and concrete construction. Erected in 1908. Louis Brodhag, Architect and General Contractor.



The Illinois Nail Company

OFFICE
1 & 3 DIX ST.FACTORY.
3 TO 39 FRONT ST.WAREHOUSES:
25 TO 35 LESSING ST.

ONE BLOCK FROM COR. HALSTED ST. & CHICAGO AVE.

Unequalled Railroad Facilities.

MANUFACTURERS OF
SMOOTH, BARBED & SPECIAL
STEEL WIRE NAILS AND BRADS
OF EVERY DESCRIPTION.STOCK YARDS WAREHOUSE;
35TH & MORGAN STS.
ON CHGO. JUNCT. RY.
JOBBER OF
THE BEST BRANDS OF
WHEELING STEEL CUT NAILS
AND BARBED FENCE WIRE

CHICAGO.

The Central Mfg District,

1301 1st National Bank Bldg.,

Chicago, Ill.

Gentlemen:

Answering your letter of Sept. 23rd, in which you ask us to give you our principal reasons for establishing a branch warehouse in your district near the yards, will say we append two reasons for our locating there.

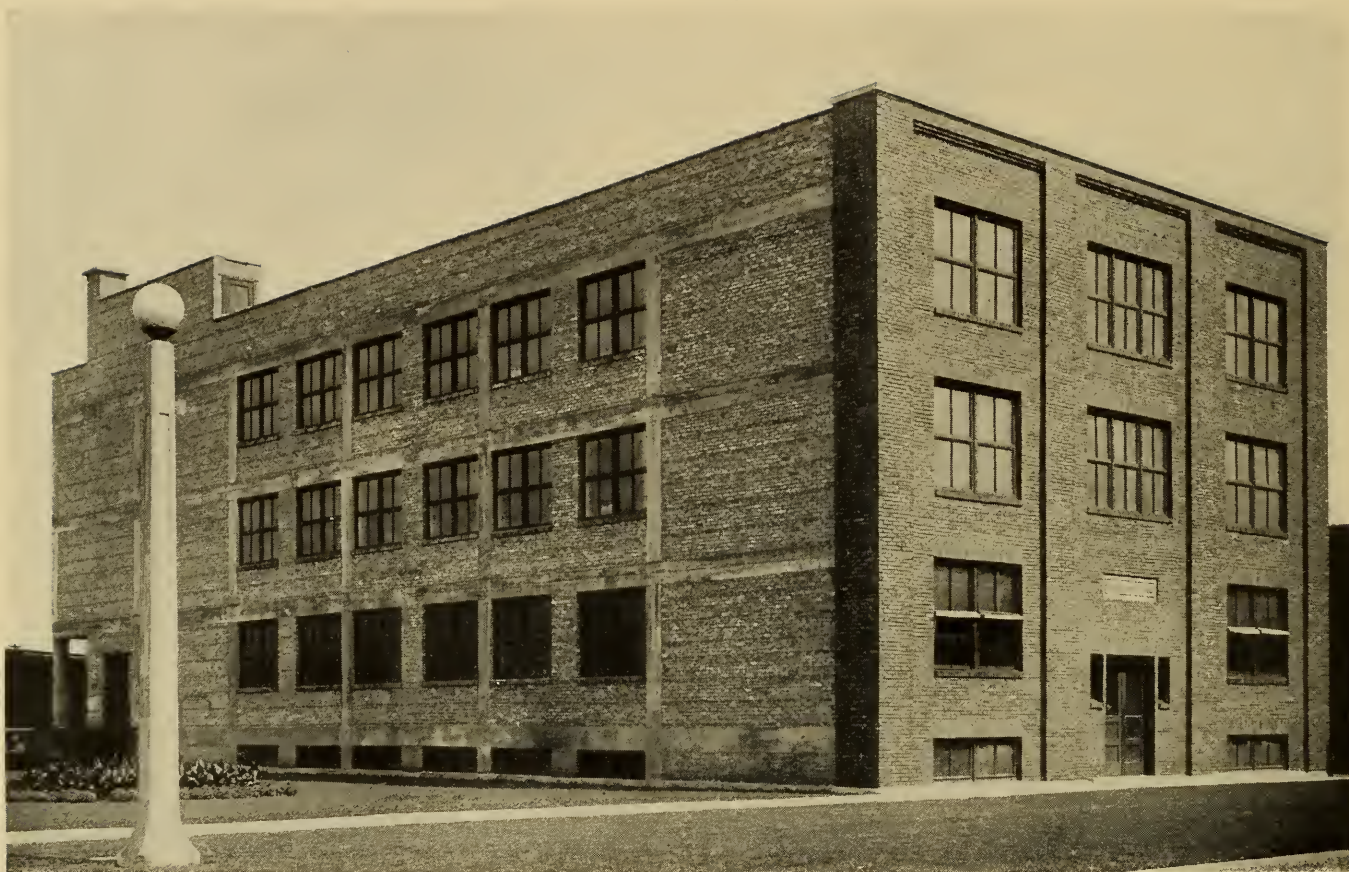
The first one is a great many concerns in and adjacent to the yards use a large variety of our production and the location of a branch there saved us many long hauls, and naturally was of great value to our customers in that vicinity, who wished to call for their goods.

The other reason was the fact that we found we could load, at our convenience, 30 or over different lots of goods, for 30 different points on 30 different railroads in one car at our back door on our tracks, put the freight receipts in the car with the goods, and have the Chicago Junction Railroad take the car away, distribute the goods to the different roads without any expense to us, and return the receipts promptly.

This service is extremely satisfactory, and our only regrets are that we did not establish a branch there several years ago.

Yours truly,

The Illinois Nail Co.



Lowe Brothers Building, 37th Street near Morgan Street. The Lowe Brothers Company of Dayton, Ohio, are large manufacturers of paints and similar products. Building contains about 25,000 square feet of floor space, of brick and concrete fireproof construction. Above exterior and interior views well illustrate the plain, substantial, and yet attractive character of the building. Building erected 1911. Frank L. Smith, Dayton, Ohio, Architect; Leonard Construction Co., General Contractors.



THE LOWE BROTHERS COMPANY
PAINTMAKERS-VARNISHMAKERS
COLORMAKERS
DAYTON, OHIO

ADVERTISING DEPARTMENT
EDWIN C. SHUEY, DIRECTOR

BOSTON

NEW YORK

CHICAGO

KANSAS CITY

H. E. Poronto, Industrial Agent,
Central Manufacturing District,
Chicago, Ill.

Dear Sir:

Replying to your letter of recent date:

Our experience in the Central Manufacturing District has been comparatively brief, but it has been satisfactory to ourselves and to our customers. The location was chosen largely because of its excellent railroad facilities, and in this we have not been disappointed.

Freedom from fire risk was as important as quick transportation, and we found no place that offered a better location for our new fire-proof paint and varnish warehouse than that finally chosen.

Our experience thus far has been satisfactory -- the attractiveness of the surroundings, the promptness of the freight service (both incoming and outgoing), and the excellence of the general arrangement - all tend to make this an attractive factory location.

Yours respectfully,

THE LOWE BROTHERS COMPANY.

ELSDMG



J. L. Metz Building, 37th Street and Lafin Place

THE Metz Company is a wholesaler and manufacturer of furniture, formerly located at 15th and Sangamon Streets, on the Terminal Railway. Building contains 85,000 square feet. Brick and heavy mill construction, sprinkled. Erected in 1910. A. S. Alschuler, Architect; Abraham Lund Company, General Contractors.



J. L. Metz Furniture Mfg. Co.

1461-1503 WEST 37TH STREET

TELEPHONES, YARDS 4237
YARDS 4238

CHICAGO.

Mr. H. E. Poronto,

1305 First National Bank Bldg.,

Chicago, Ill.

Dear Sir:-

If you will refer to our letter of September 30th, 1911 which was written shortly after our coming to the Central Manufacturing District, and now that almost four years have elapsed, it gives us exceptional knowledge of the many advantages of this wonderful District.

Not alone, for the splendid location which as previously written, is easily reached from the downtown by street car within twenty to thirty minutes, but our experience in the receiving and shipping of cars has been of great satisfaction. Cars come and go with rapid dispatch and with much ease to ourselves.

The District itself has been maintained beautifully, and truly, it is not only a source of satisfaction, but considerable pleasure to all those who are fortunate enough to be located in the finest manufacturing district of America. Not only the buildings, but the District itself being maintained in a manner rare to warehouse and manufacturing industries.

May you continue to render to others the same generous service you have so liberally contributed to us.

With our very best wishes for a still greater District, we are

Yours very truly,

J. L. Metz Furniture Mfg. Co.,
Not Inc.

JLM-CC



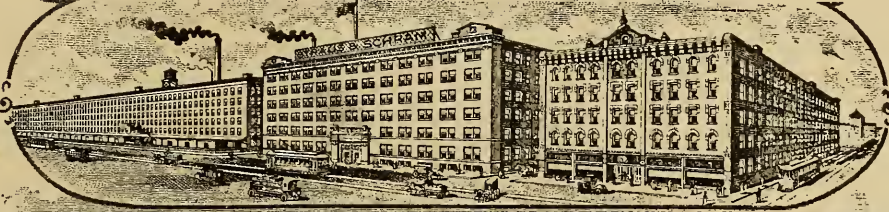
Straus & Schram Building, 35th Street near Center Avenue

THE firm of Straus & Schram is a large mail-order house dealing particularly in house furnishing equipment. It was one of the first tenants in the Central Manufacturing District, locating here in 1905. Its business increased so rapidly that in 1910 it was compelled to double its floor space, and at present occupies the entire large building shown in the picture. This building contains about 100,000 square feet of floor space, of brick and mill construction. The earlier building was designed by W. Ernest Walker, the Wm. Grace Co. being the original contractors. The completed building was designed by A. S. Alschuler, Morrice & Barron being the General Contractors.

36

SATISFACTION GUARANTEED OR MONEY REFUNDED.

THE ORIGINAL CREDIT
MAIL ORDER ESTABLISHMENT.
AMERICA'S GREATEST
COMPLETE HOUSE FURNISHERS



REFERENCES.
FIRST NATIONAL BANK, CHICAGO
AND ANY COMMERCIAL AGENCY
OR EXPRESS CO.

Straus & Schram
AND INC.

1105-1113 W 35TH STREET

IN YOUR REPLY
Mention Order NO _____

CHICAGO

Mr. H. E. Poronto,
Central Manufacturing District,
1305 First National Bank Bldg.,
Chicago, Illinois.

Dear Mr. Poronto:

We are in receipt of your letter of the 21st; and assure you it affords us great pleasure to add our endorsement to the treatment we have received from your industry since we located here.

We have now been in our present location for the past nine years and we can certainly speak only in the highest praise for the splendid treatment we have received. We cannot think of a single instance wherein we could have the very slightest complaint. Your car service has been excellent and the treatment accorded us by your employees has been of the very best.

With each year, as our business has grown and we have required increased car facilities, the Chicago Junction Railway has been ever ready to co-operate with us in taking care of our needs at every season of the year, promptly and efficiently.

Naturally, from such treatment, we can only recommend the Central Manufacturing District in the very best way as an ideal spot for any mercantile enterprise that has use for car service.

We shall be pleased to see personally, any of your prospective tenants and show them just what advantage our location and car service has been to the development of our business.

Very truly yours,

STRAUS & SCHRAM, INC.

Harry Schram
Treasurer.



The Viscosity Oil Co. Building

THE Viscosity Oil Co. compounds and warehouses lubricating oils. This concern was formerly located at Michigan Avenue near Lake Street, and moved to the Central Manufacturing District in 1908. It at first occupied the small building shown in the foreground of the picture, but its business expanded so rapidly that the two rear buildings shown became necessary. The large iron storage tanks in the rear of these buildings do not show in the picture. The combined buildings contain a total floor space of around 30,000 square feet, exclusive of tank storage. A. S. Alschuler and A. R. Niemz, Architects; Meiling & Walther and A. R. Niemz, General Contractors.



Viscosity Oil Company

Central Manufacturing District

Chicago

TELEPHONES
YARDS 7196-7197
AUTOMATIC 76.629

MANUFACTURERS OF
LUBRICATING OIL
VISCOMOTOR OIL
CUTTING OIL
GREASE

Mr. H. E. Poronto,
1305 First National Bank Bldg.
Chicago, Illinois.

Dear Sir:

Your inquiry as to how our original enthusiasm back in 1911, for the District, had worn for these few years, brings to our mind, naturally, first the success that we have attained in our business.

Since locating in the District we have felt a general influence as a result of our being identified with the District and the men of which it is made up. There has been a stability of associates which seems to have reflected itself in our business, and if we are to judge by the volume and general increases we have had from year to year, we would say there has been a very marked influence.

We lay the real beginning of the broadening of our success, to our new location. The remarkable growth of the District in this short period of years and the growth of the various enterprises represented in the District, are enough proof to us that our selection was wisely made.

Permit us to thank you and your assistants, at this time, for the untiring attention that you have given to the details as they have come up in the natural course of intimate relation covering the past few years.

We have adopted the mail address of the Central Manufacturing District, Chicago, for the simple reason that there is a bigness to it that has seemed to have had a real value.

We are looking forward to the time when we will be a double capacity shipper over our present day figures.

Very truly yours,

VISCOSITY OIL COMPANY.

Per

H. E. Poronto
President.

S



Western Roofing & Supply Company Building, 36th Street and Loomis Place

THE Western Roofing & Supply Company of Illinois is allied with the Philip Carey Company of Cincinnati, Ohio, manufacturers of roofing material, asbestos coverings, etc. Their building, which contains about 40,000 square feet of floor area, was erected in 1912 and is two stories and basement. It is of heavy brick and mill construction and is equipped with sprinkler system. A. S. Alschuler, Architect; A. Lund, General Contractor.

GEORGE D. CRABBS, PRESIDENT.
R.B. CRABBS, VICE PRES.
E.L. BUSE, SECRETARY.

TELEPHONE:
PRIVATE EXCHANGE
DROVER 6200.

Western Roofing and Supply Company

EXCLUSIVE DISTRIBUTERS OF

THE PHILIP CAREY MFG. CO'S PRODUCTS:

CAREY MAGNESIA FLEXIBLE CEMENT ROOFING.
CAREY 85% MAGNESIA PIPE AND BOILER COVERINGS.
CAREY ASBESTOS PIPE AND BOILER COVERINGS.
ASBESTOS AND ASPHALT MATERIALS.

LITH & LINO FELT
BUILDING PAPERS.
COLD WATER PAINT.

PEERLESS
RUBBER ROOFING.
ROOFING PAINTS



DISTRIBUTORS OF

THE PHILIP CAREY MFG. CO'S

PRODUCTS

CAREY FLEXIBLE CEMENT ROOFING

ROOFING PAINTS

METAL PAINTS

REPAIRING CEMENTS

STOP-A-LEKE STYCK

TARRED ROOFING FELTS

ASPHALT ROOFING FELTS

INSULATING FELTS

DEADENING FELTS

BUILDING PAPERS

COALTAR PRODUCTS

ASPHALT PITCH

GREASE STOCK

FREIGHT CAR ROOFING

SILL COVERING

DAMP-COURSE

PROTECTORAP

PROTECTORAP BAGS

CEIL-BOARD

WATERPROOF CEIL-BOARD

ASPHALTED ASBESTOS FELTS

DAMP-SHIELD

FABRICSEAL

PLASTER BOARD

CARPET FELTS

RUBBER ROOFING

DAMP-PROOFING COMPOUND

85% MAGNESIA

PIPE & BOILER COVERINGS

CORK COVERING

FOR

AMMONIA, BRINE
& COLD WATER PIPES

LINO FELT

FOR

SHEATHING & SOUND DEADENING

STEAM, HYDRAULIC,

AMMONIA AND AUTO
PACKINGS

ASBESTOS PIPE COVERINGS

IN ALL STANDARD FORMS

FIREPROOF COLD

WATER PAINT

ASBESTOS PAPER & BOARD

THEATRE CURTAINS

TABLE COVERS

STOVE MATS

RIBBON

TUBES

AUTO BRAKE LINING

ASBESTOS FABRICS.

GENERAL OFFICES AND
WAREHOUSES-3611 LOOMIS PLACE, CHICAGO,

The Central Manufacturing District,
Mr. H. E. Poronto, Ind. Agent
Chicago, Ills.

Dear Sir:-

During the several years we have been located in the Central Manufacturing District, we have found many means of saving in the handling of our business, account of its desirable location and shipping facilities.

We wish to compliment the district, through its Maintenance Department, on their co-operation with us at all times on matters pertaining to the up-keep of building and service, and in this connection we wish to thank you, particularly, for the promptness in which you recently re-constructed the interior of our building.

We can most heartily recommend the District as being an ideal location for manufacturing concerns.

Very respectfully,

WESTERN ROOFING & SUPPLY CO.,

Manager.

CONTRACT WORK TERMS NET CASH ON COMPLETION ESTIMATES LIMITED THIRTY DAYS ACCEPTANCE.
ALL AGREEMENTS AND CONTRACTS CONTINGENT UPON FIRES, STRIKES, CAR DELAYS AND OTHER ACCIDENTS BEYOND OUR CONTROL.
QUOTATIONS SUBJECT TO CHANGE WITHOUT NOTICE.



THE Westinghouse Electric & Manufacturing Co. manufactures and deals in all kinds of electrical equipment. Building shown above is of brick and concrete construction, and is used for warehouse purposes, as a distributing point for Chicago and the Middle West. Contains about 65,000 square feet of floor space; original building erected in 1908, additional building in 1911.

Westinghouse Electric & Manufacturing Company

Works, East Pittsburg, Pa.

T. P. GAYLORD,
DISTRICT MANAGER

MALCOLM CARRINGTON,
ASSISTANT DISTRICT MANAGER

39 SOUTH LA SALLE STREET

CHICAGO, ILL.

IN REPLY PLEASE ADDRESS THE COMPANY

AND REFER TO.....

H. E. PORONTO, Industrial Agent,
Central Manufacturing District
#1305 First National Bank Building,
Chicago, Illinois.

Dear Sir:-

Replying to your inquiry as to our Chicago Warehouse located in the Central Manufacturing District at 36th and Morgan Streets. This location has proven so satisfactory that we have made considerable additions to our original structure and will use this warehouse as a distributing point for a much larger territory. We are enabled to do this to advantage as the facilities for caring for both car-load lots and package freight are such that teaming expense can be practically eliminated.

Yours very truly,


ASSISTANT MANAGER.

MC AW



General Fire Extinguisher Company Building, 38th Street and Ashland Avenue

THE General Fire Extinguisher Company is the largest manufacturer of fire sprinkler apparatus in the country. The above picture shows their new Chicago plant on 38th street in the Central Manufacturing District, from which point shipments will be distributed throughout western territory. The building is of pressed brick, heavy mill construction, fully equipped, and contains approximately 40,000 square feet of space. S. Scott Joy, the District Architect, was Architect for the building; Sumner Sollitt Company, General Contractor for foundations; and E. W. Sproul Company, General Contractor for superstructure.

GENERAL FIRE EXTINGUISHER COMPANY

EXECUTIVE OFFICES, PROVIDENCE, R.I.

THE GRINNELL AUTOMATIC SPRINKLER

EXECUTIVE DEPARTMENT

SECOND VICE PRESIDENT'S OFFICE

F.H.MAYNARD,

PRESIDENT & GENERAL MANAGER.

RUSSELL GRINNELL, W.S.HACKNEY,

VICE PRESIDENT

TREASURER

W.A.NERACHER,

F.W.HARTWELL,

2ND VICE PRESIDENT.

SECRETARY.

PLANTS AND OFFICES

NEW YORK	CHICAGO
BOSTON	ST. LOUIS
PHILADELPHIA	CLEVELAND
PROVIDENCE	CINCINNATI
BUFFALO	WARREN, OHIO
ATLANTA, GA.	CHARLOTTE, N.C.
MONTREAL, QUE.	AUBURN, R.I.
TORONTO, ONT.	ROCHESTER, N.Y.
NEW ORLEANS	COLUMBUS, OHIO
	ALBANY, N.Y.

WARREN, O.

H. E. Poronto, Industrial Agent
First National Bank Bldg
Chicago

Dear Mr. Poronto:

In order more properly to handle our increasing business out West, and particularly so we may more quickly assemble and install GRINNELL Sprinkler Systems in the city of Chicago and so improve our SERVICE to Customer, we found it necessary to establish a Chicago warehouse and pipe shop, and after a most thorough investigation of various industrial tracts we selected the location at 38th St and Ashland Ave in the Central Manufacturing District as affording the most efficient freight service and other necessary facilities.

The additional plant and the shipping advantages available in this new Chicago location will make for the greater growth of our business, as it will produce a great many economies in the matter of storing, fabricating and distributing our material.

Please feel free to refer to us any of your prospective tenants, at the same time accepting my personal regards and best wishes for great success in your splendid enterprise.

Very truly yours
GENERAL FIRE EXTINGUISHER COMPANY
By



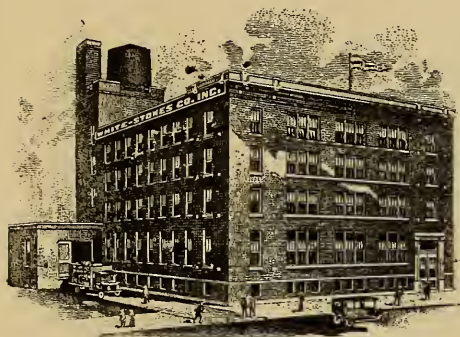
2nd Vice President



White-Stokes Co. Inc., Building, 36th Street and Jasper Place, manufacturers of Pure Food Specialties for Confectioners, Bakers, Soda Fountains, Tea Rooms, etc. One of their big leaders is the famous "Mallo Topping" Line, known everywhere. Formerly located at Wells and Illinois Streets. Building consists of 40,000 square feet of floor space, devoted exclusively to their own use. Brick and mill construction. Sprinkler system. Erected in 1913. A. S. Alschuler, Architect; A. Lund, General Contractor.

JACOB WHITE,
PRESIDENT
H. O. STOKES,
VICE-PRESIDENT

CHAS. A. WHITE
SECRETARY
H. W. CHAMBERLAIN
TREASURER



WHITE-STOKES COMPANY
MANUFACTURERS
OF
**PURE FOOD
SPECIALTIES**

OFFICE AND FACTORY
3615-23 JASPER PLACE
PHONE DROVER 4211.

Chicago.

Central Manufacturing District,
1305 First National Bank Bldg.,
Chicago, Illinois.

Gentlemen: Attention of Mr. Poronto.

It has been our intention to write you, and express our satisfaction in connection with our present location.

Before deciding to locate in the Central Manufacturing District, we investigated various locations that were brought to our attention, and we came to the conclusion this was the best location for our business requirements.

We have been in our new building since May 1913, and since locating here we have never regretted doing so, but on the other hand the advantages we have gained, especially in the matter of handling our freight, both in and out, carloads and less than carloads, have been a big saving to us in time, in addition to the financial standpoint. The manner in which the Chicago Junction Railway has handled our freight has also been very prompt and satisfactory.

In conclusion we wish to thank you for the very courteous treatment we have received since locating here from the Officers of the Central Manufacturing District, and we feel we can do no greater service to you than to speak in the highest praise of the District.

Sincerely yours,

WHITE-STOKES COMPANY, Inc.

H. W. Chamberlain
Treasurer.

HWC-M



Wizard Products Co., 37th Street and Jasper Place

THE Wizard Products Co. (formerly the Floor-Clean Co.) manufactures cleaning compounds and similar products. Formerly located on Kinzie Street. Building contains about 25,000 square feet of floor space. Brick and mill construction. Erected in 1910. A. S. Alschuler, Architect; E. W. Sproul Co., General Contractors.

CHICAGO

NEW YORK

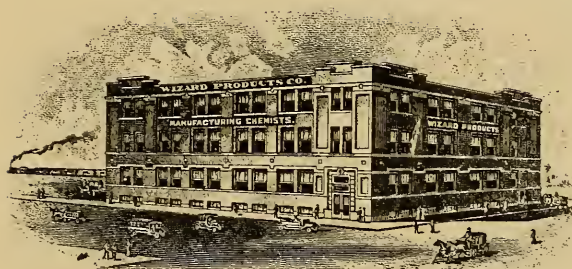
SAN FRANCISCO

TORONTO

ST. LOUIS

NASHVILLE

WICHITA



WIZARD PRODUCTS CO.

INCORPORATED

Manufacturers of
Household Specialties

1444 - 1454 WEST 37TH STREET

Manufacturing Chemists.

TELEPHONE DROVER 2292

Chicago, Ill.



WIZARD Products:

WIZARD
TRIANGLE
POLISH MOPS

WIZARD
FURNITURE AND
FLOOR POLISH

WIZARD
CARPET CLEAN

WIZARD
DUST MOPS

WIZARD
DUST CLOTHS

WIZARD
FLOOR CLEAN

WIZARD
POLISHING CLOTHS

WIZARD
FIRE
EXTINGUISHER

WIZARD
WALL DUSTER

WIZARD
DUST BRUSHES

WIZARD
IRONING WAX

WIZARD
STOVE POLISH

WIZARD
MOP CLEANER

Mr. H. E. Poronto,
1305 First National Bank Bldg.,
Chicago, Ill.

Dear Sir:-

We are pleased to express our satisfaction with the facilities of the Central Manufacturing District, especially in the matter of the handling of freight shipments.

The elimination of all drayage on outgoing shipments, both car load and L. C. L. has enabled us to effect quite a saving in handling our business. We have been agreeable surprised at the promptness of this freight service.

Very truly yours,

THE WIZARD PRODUCTS COMPANY

PER *W. J. Harms*



WS:W



Plant of the White Eagle Brewing Co., 38th Street and South Racine Avenue

THIS Company took over the plant of the Illinois Brewing & Malting Company about 1909. The main building, which is five stories and basement, contains about 50,000 square feet of space. In addition there is an office building, stables, new boiler rooms, stock rooms, etc. Mr. Leonard Rutkowski is President of this Company. The original building was designed by Fred Gotterdam, Architect.



White Eagle Brewing Co.

38th Street and Racine Ave.

TELEPHONES { Yards 158.
Auto. 78833.

CHICAGO, ILL.

Central Manufacturing District.,
Chicago, Illinois.

Gentlemen:--

We take pleasure in advising you that we are more than satisfied in having moved into the Central Manufacturing District. We consider these shipping facilities unequaled in Chicago or in any other city with which we are familiar, we have operated, at 16th Street and South Ashland Avenue, and the services on the Chicago Junction Railway Company in the Central Manufacturing District are invincible.

This letter head shows a sketch of our plant with all improvements made to date.

We wish you continued success in your great undertaking, and remain

Very truly yours,

The White Eagle Brewing Co

Per *Leonard Ruthowski* Prest

S.J.W./L.R.



Atwood & Steele Building, 37th Street and Jasper Place

THE Atwood & Steele Co. deals in olives, mustards, flavoring extracts, and other similar products. Formerly located on Orleans and Ontario Streets, with St. Paul Railway service. Building contains about 50,000 square feet of floor space. Brick and heavy mill construction. This is one of the most attractive and practical buildings in the District. Erected in 1911. R. S. Lindstrom, District Architect; Jacob Rodatz, General Contractor.

BUSINESS CORRESPONDENCE SHOULD BE ADDRESSED TO THE COMPANY AND NOT INDIVIDUALS

ATWOOD & STEELE CO.

IMPORTERS, MANUFACTURERS

PACKERS & MILLERS

CENTRAL MANUFACTURING DISTRICT.

1428-1438 WEST 37TH ST.

OLIVES, OLIVE OIL,
JELLIES, JAMS, PRESERVES,
PREPARED MUSTARDS,
SALAD DRESSING,
COTTON SEED, SALAD OIL.

FLAVORING EXTRACTS,
SPANISH SAFFRON,
CAPERS, PEPPER SAUCE,
WORCESTERSHIRE STYLE SAUCE,
TOMATO CATSUP.

LONG DISTANCE PHONE
YARDS 2211
CABLE ADDRESS "MYRON"

CHICAGO, U.S.A. ,

Central Manufacturing District,
First National Bank Building,
Chicago, Illinois.

Gentlemen:

Having now occupied our premises in this district for about four years, it occurs to us to write a few lines to you to state that we are thoroughly pleased and satisfied with the location and take pleasure in acknowledging to you the uniform, courteous and business-like treatment which you have accorded to us.

It is a great satisfaction to feel that the interests of this district are so carefully watched over, and its interests so carefully guarded by thoroughly capable management, and we hear similar expressions from all others in the district with whom we have occasion to come in contact.

With best wishes for its continued prosperity, we are,

Yours very truly,

JS/RH.

ATWOOD & STEELE COMPANY.

Julius Steele
President.



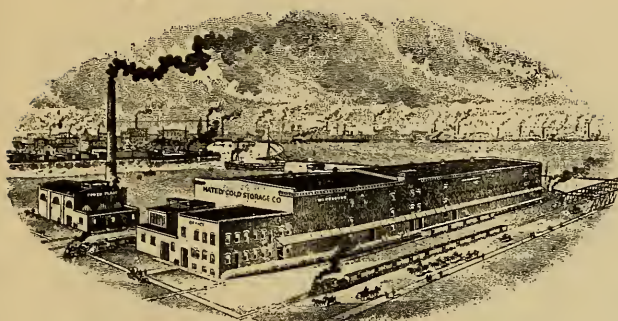
Hately Warehouse, Iron Street near 37th Street

THE Hately Brothers transact a general cold-storage business. Building contains about 100,000 square feet of floor space. Brick and heavy mill construction. Erected in 1907. Huehle & Schmidt, Architects. The business of this Company has increased so rapidly that it became necessary to construct additional office and boiler rooms and cold-storage warehouse buildings within the last year. S. Scott Joy, District Architect, was Architect for the power plant and office building and George C. Nimmons was Architect for the new cold-storage building. Sumner, Sollitt Co., General Contractors for both buildings.

HATELY COLD STORAGE CO.

WALTER C. HATELY.

JOHN A. BUNNELL



WAREHOUSES
ON THE CHICAGO RIVER AT 37TH & IRON STREETS,
ADJACENT TO UNION STOCK YARDS.

HATELY BROTHERS

ESTABLISHED 1873.

PROVISIONS AND GRAIN

70-71 BOARD OF TRADE

CABLE ADDRESS
"HATELY"

CHICAGO

Mr. H. E. Poronto,
Industrial Agent,
Central Mfg. District,
Chicago.

Dear Sir:-

We welcome this opportunity to express to you, after seven years experience, our continued satisfaction with the excellent facilities provided by your district for the carrying on of our business.

We are particularly impressed with the spirit of cordial and helpful co-operation manifested at all times between the managers of the district and the industries located there.

Yours very truly,

HATELY COLD STORAGE CO.

John A. Bunnell
Vice President



Zerega Building, Ashland Avenue near 37th Street

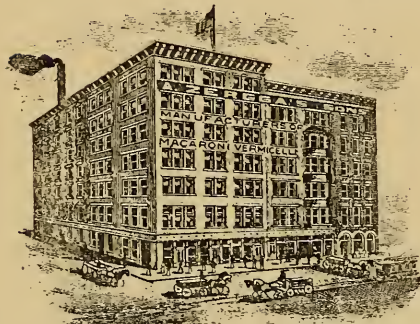
THE firm of A. Zerega's Sons, Consolidated, a Brooklyn concern, is a large manufacturer of macaroni, vermicelli, and similar flour products. In order to care for its increasing western business, it was found necessary to establish a western factory, and after extensive investigation the Central Manufacturing District was decided upon. Building contains about 30,000 square feet of floor space. Brick and heavy mill construction. Erected in 1910. Postle & Mahler, Architects; E. W. Sproul Co., General Contractors.

FOUNDED IN LYONS, FRANCE, 1790.

OLDEST ESTABLISHED

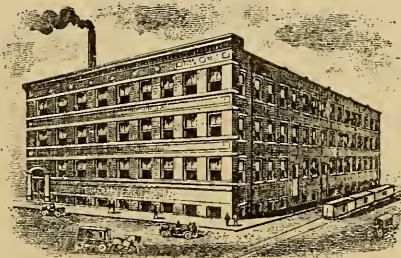
LARGEST OUT-PUT

ESTABLISHED IN BROOKLYN 1848



BROOKLYN FACTORY.

JOHN P. ZEREGA, PRESIDENT
FRANK L. ZEREGA, VICE PRES.
FREDERIC P. ZEREGA, TREASURER.
CHARLES G. HILL, SECRETARY.



CHICAGO FACTORY

THE ZEREGA COMPANY

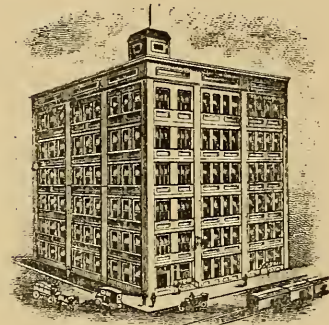
MANUFACTURERS OF

ALIMENTARY PASTES

MACARONI, EGG NOODLES, ETC.

3629-3635 SO. ASHLAND AVE.

CHICAGO



BROOKLYN ANNEX.

PHONE DROVER 1314
1315
CONNECTING ALL BRANCHES

Central Manufacturing District,
1305 First National Bank Building,
Chicago, Ill.

Gentlemen:-

Four years after opening our factory in the Central Manufacturing District we can say "we are well pleased with the location."

It is, furthermore, a pleasure to state that the manner in which you have carried out your contract with us leaves nothing to be desired.

Very truly yours,

THE ZEREGA COMPANY

DIC JPZ POL.



Building, South Morgan Street near 37th Street, occupied by Greenpoint Metallic Bed Company and United Table Bed Company

THE building shown above is of brick and heavy mill construction and contains approximately 50,000 square feet of floor space. It is now occupied by the Green Point Metallic Bed Company, shippers of brass and iron beds, and by the United Table Bed Company, manufacturers of a patented combination table and bed.

The building was erected in 1905 and added to in 1907, Jarvis Hunt being the Architect. E. W. Sproul Company was the Contractor on the first unit and A. Findlay on the second.

Greenpoint Metallic Bed Co.

FACTORIES AT BROOKLYN, N. Y.

Manufacturers of

Brass and Iron Beds, Cribbs
Costumers, Etc.

Chicago

SALESROOM:
1433-1435-1437 Wabash Avenue
Telephone Calumet 2849

OFFICE AND WAREHOUSE:
3622 - 3628 South Morgan Street
Telephone Yards 274

Mr. H. E. Poronto,
1305 First National Bank Bldg.,
Chicago, Ill.

Dear Sir:-

Replying to your letter of 9/23/11 in reference to booklet descriptive of this district, we can say that we are well satisfied with this location. The feature that pleases us most is our proximity to the Chicago Junction Ry. yards. Whenever we want a car placed on our tracks to be loaded for out-of-town shipment, we generally get the car an hour or an hour and a half after we phone the C. J. Ry.

Yours truly,
E. C. RUTTENBERG.



A TABLE BY DAY

UNITED TABLE-BED COMPANY

INCORPORATED

MANUFACTURING THE *Ta-Bed* EXCLUSIVELY

GENERAL OFFICES AND FACTORY 3622-28 SOUTH MORGAN STREET
TELEPHONE DROVER 2755

CHICAGO, ILLINOIS



A BED BY NIGHT

Mr. H. E. Poronto, Industrial Agent,
Central Manufacturing District,
1305 First National Bank Building,
Chicago, Ill.

Dear Sir:-

Although we are comparatively new-comers in your Central Manufacturing District, we already have had plenty of opportunity to realize and appreciate the many distinct advantages that the Central Manufacturing District affords to its patrons.

Everything has been found to be just as good, if not better, than was represented to us, and we consider this is the most ideal location for economical and successful manufacture. The railroad, banking, express, telegraph, mail, transportation, power and other services are all that could be desired, and we consider ourselves fortunate to have been able to locate in your district.

E:MR

UNITED TABLE-BED COMPANY.

J. E. Curtis
Vice Pres. & Sales Mgr.



Johnston & Jennings Company are foundrymen and manufacturers of sash weights and other hard iron castings, their main office being in Cleveland. They have been located in the Central Manufacturing District for over ten years. These photographs show the foundry building and office building.

N. S. CALHOUN, PRES. AND TREAS.

H. ALBRECHT, VICE-PRES.

JOHN G. JENNINGS, SECY

A. N. HAYES, MANAGER

MAIN OFFICE AND
FOUNDRY
38TH AND MORGAN STS.
TEL YARDS 5981
NORTH SIDE FOUNDRY
1720 ELSTON AVENUE

THE JOHNSTON & JENNINGS CO.
CHICAGO, ILL.

MANUFACTURERS OF
SASH WEIGHTS
HORSE WEIGHTS
CAST WASHERS
POST MAULS
ELEVATOR WEIGHTS
AND ALL KINDS OF
HARD IRON CASTINGS

Mr. H. E. Poronto, Industrial Agent.

c/o Central Manufacturing District,
Chicago, Ill.

Dear Sir:-

In answer to yours of Sept. 23rd, would state that we were one of the first concerns to build in the Central Manufacturing District and can highly recommend this locality to industries doing car load or less than car load business.

The advantages offered by the Chicago Junction Union Freight Station enabling shippers to load their L.C.L. shipments in a car at their warehouse effects a great saving in cartage and facilitates greatly the handling of small orders.

You need have no hesitancy in referring any prospective tenants to us for references.

Yours respectfully,

THE JOHNSTON & JENNINGS CO.





Marsh & Bingham Company, 37th and Iron Streets

THE above picture shows the Marsh & Bingham Company's new office building and a small section of its mill and timber yard. This company specializes in heavy railroad and construction timbers and railroad ties. Its facilities for handling this heavy timber, both by railroad and water, are unexcelled. The company occupies about eight acres of ground.

THE MARSH & BINGHAM COMPANY

GEO. M. WHITNEY
PRES. & TREAS.

ELMER H. ADAMS
VICE-PRES. & SEC'Y

TIMBER
YELLOW PINE-FIR-OAK
RAILROAD TIES

GENERAL OFFICES
1406 WEST THIRTY-SEVENTH STREET
CHICAGO

MILL & YARD
37TH & IRON STREETS
CHICAGO

SOUTHERN OFFICE
HATTIESBURG, MISS.

COAST OFFICE
TACOMA, WASHINGTON

H. E. Poronto

Central Mfg. District,

1305 First National Bank Bldg., City.

Dear Sir:-

This company has occupied its present premises in the Central Manufacturing District of Chicago since October 1st, 1888 and we have witnessed within the last four years, a marvelous spectacle of growth and development. The District gives any manufacturing industry, desiring to locate in Chicago, a great opportunity for unexcelled railroad facilities, warehouses, yards and docks.

With well-paved and clean streets, excellent and prompt service in every way, we can heartily recommend to those interested, the great advantages to be derived by locating in the Central Manufacturing District of Chicago, which has no rival in this country.

Respectfully,

THE MARSH & BINGHAM COMPANY.





Pacific Lumber Company Building, Morgan Street near 36th Street

THIS building was erected in 1907. Contains about 12,000 square feet of floor space, brick and heavy mill construction, sprinkled, and is designed for carrying heavy floor load. The Pacific Lumber Co. deals in redwood lumber, its main offices being in California. W. Ernest Walker, Architect; E. W. Sproul Co., General Contractors.



THE PACIFIC LUMBER COMPANY

OF ILLINOIS

California Redwood Products

EASTERN
SELLING CORPORATION
OF
THE PACIFIC LUMBER COMPANY
OF MAINE
MANUFACTURERS
HUMBOLDT COUNTY REDWOOD
SCOTIA
CALIFORNIA

SALES OFFICES AND QUICK SHIPMENT DEPOT
3612 SOUTH MORGAN STREET
CHICAGO

IN REPLY REFER TO
No.

Central Manufacturing District,
Chicago, Illinois.

Gentlemen:

Attention Mr. Poronto.

ALL CONTRACTS ARE CONDITIONAL UPON STRIKES, LOCK-OUTS, FIRE, FLOODS, INABILITY TO SECURE CARS AND OTHER CAUSES BEYOND OUR CONTROL.

ALL ORDERS AND CONTRACTS ARE TAKEN SUBJECT TO THE APPROVAL OF THE MAIN OFFICE, ALL QUOTATIONS ARE SUBJECT TO PREVIOUS SALE AND MARKET CHANGES WITHOUT NOTICE.

Last fall, we decided to establish in or near Chicago, a quick shipment depot with the view of improving our service to our Eastern trade.

We have been selling California Redwood in carload lots through-out the East for four years but have found numerous instances where customers could not wait for shipments from the Coast and have also found instances where a prospective customer would be anxious to try Redwood but would be unwilling to buy a carload as a sample.

We looked over numerous sites and considered various propositions, but finally accepted your offer for the premises at 3612 South Morgan St. where we are just getting installed. The stock for same is on the way now, and the prospects are very good for the success of our quick shipment depot.

We want to take this opportunity to certify to the uniform courtesy and consideration that you have shown us in all our dealings. We are particularly pleased at the way you have looked after our interests in making the necessary changes, additions and alterations to the ware-house, and when we get our new offices all finished in California Redwood, we think we shall have something that will be a credit to the whole Central Manufacturing District and quite in keeping with everything in the District.

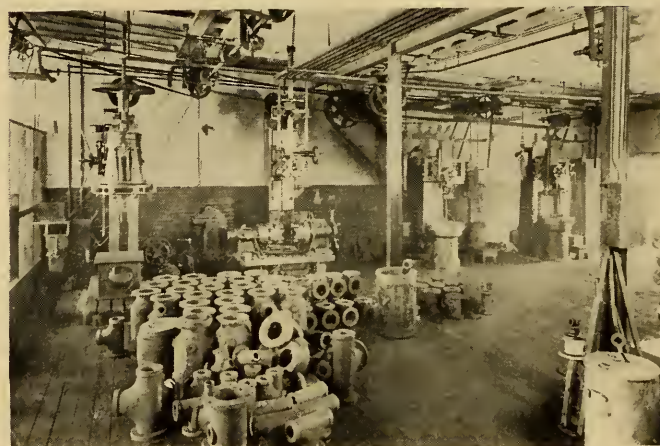
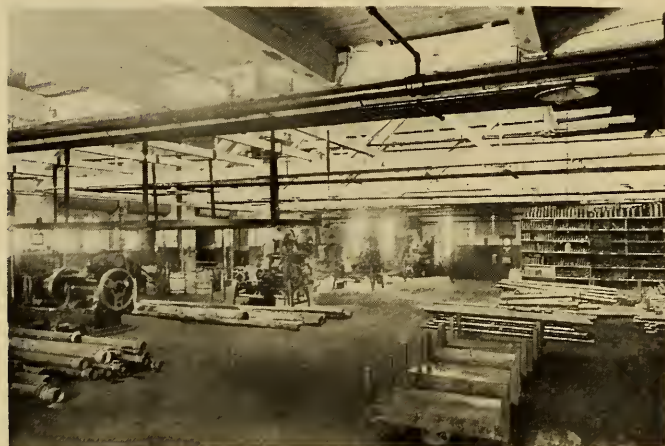
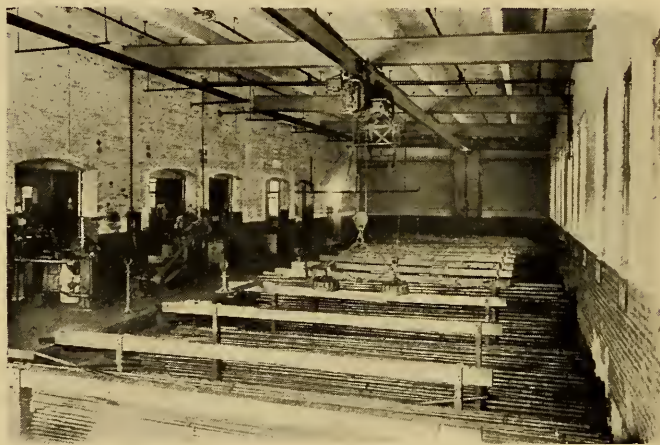
We are particularly pleased with the shipping facilities which was one point that we took into consideration in deciding upon the present site.

Yours very truly,

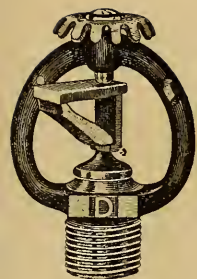
THE PACIFIC LUMBER COMPANY OF ILLINOIS

John D. Mershon
President

JDM:HFD



THE Rockwood Sprinkler Company, Morgan Street near 36th Street, is a manufacturer of automatic fire extinguisher systems. Above views show a portion of exterior and sections of the interior of its warehouse and manufacturing buildings. Buildings are of brick and fireproof concrete construction, containing approximately 25,000 square feet of floor space. Erected in 1910. Architect, A. S. Alschuler; General Contractors, Morrice & Barron.



Rockwood Sprinkler Company

OF ILLINOIS

Manufacturers · Engineers · Contractors
Automatic Fire Extinguishing Systems

134 SO. LA SALLE ST., CORN EXCHANGE BANK BLDG.

Chicago

OFFICES:

WHERE ROCKWOOD SPRINKLER
APPARATUS IS SOLD:-
WORCESTER, MASS.
NEW YORK CITY
BOSTON, MASS.
MINNEAPOLIS, MINN.
DETROIT, MICH.
SEATTLE, WASH.
LOS ANGELES, CAL.
MONTREAL, CANADA
COLUMBUS, OHIO
ST LOUIS, MO.

Central Manufacturing District,
1305 First National Bank Building,
C h i c a g o, Illinois.

Gentlemen:

Attention Mr. H. E. Poronto

Four year's experience has shown the wonderful advantages as regards shipping facilities gained thru our location in the Central Manufacturing District, with a Chicago Junction Railway switch track. The location in the center of the "Great Central Market" is particularly advantageous to us because of the large amount of business created at our very door thru the development of your District and the equipment of many of the new buildings erected therein.

You will understand that the fundamental idea in establishing this plant, which is the only specially constructed fully equipped Works for the manufacture of Fire Protective Equipment in the Middle West, was to permit the building and assembly of a Sprinkler Equipment in all its many parts at one point and the shipment of same complete in knocked-down form ready for installation.

All of the expectations under which we located in the District have been realized.

Very truly yours,

ROCKWOOD SPRINKLER COMPANY.

BY

RSR-HD



Robertson Bros. Building, 37th Street near Morgan Street

THE Robertson Bros. Manufacturing Co. is a manufacturer of metal building equipment of many kinds. Building contains about 30,000 square feet of floor space. Brick and heavy mill construction. Erected in 1909. A. S. Alschuler, Architect; Morrice & Barron, General Contractors.

ALL CONTRACTS SUBJECT TO STRIKES AND OTHER CAUSES BEYOND OUR CONTROL QUOTATIONS SUBJECT TO CHANGE WITHOUT NOTICE.

SPECIAL GUTTERS,
Cornices and Skylights,
Ridge Roll and Cap
Ornamental Hip Shingles.

Formed Valley Galvanized
Tin and Copper Valleys.
Special Sizes and
Gauges for Conductor Pipe,
Eave Trough and Conductor
Pipe Fittings.

To insure prompt attention
address all Correspondence to
the Company and not to Individuals.

MACHINE MADE
BLOW PIPE ELBOWS.

TEL. YARDS 47

1036 to 1046 West 37th Street

Chicago

H. E. Poronto, Industrial Agent,

Central Manufacturing District,

1305 First Nat. Bank Bldg.,

Chicago, Ill.

Dear Sir:-

In answer to your recent letter inquiring of our views of the Central Manufacturing District facilities, wish to say we are very well pleased with our new quarters, and find that the location affords us splendid results in making city deliveries.

We are obtaining excellent service from the C. J. Ry. Co. in handling car-load shipments of incoming, and less car-load shipments of outgoing material, and it affords us great pleasure in having this opportunity to state to you that we are more than pleased with the service obtained by being located in this district.

Yours very truly,

ROBERTSON BROS. MFG. CO.

JCD/KD.

.....*John C. Dasso*.....Sect'y.

RR Robertson, Pres.
F.G. Robertson, Vice Pres.
E.A. Robertson, Treas.
John C. Dasso, Secy.

ROBERTSON BROS. MFG. CO.

MANUFACTURERS OF
EAVES TROUGH, *CORRUGATED AND PLAIN*
CONDUCTOR PIPE.
ELBOWS, EAVES TROUGH HANGERS, MITRES, ETC

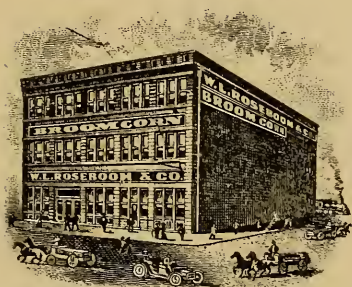
HEAVY GAUGE SEAMED
AND RIVETED PIPE.



Roseboom Building, Morgan Street near 35th Street

THE firm of W. L. Roseboom & Co. is a dealer in broom corn and broom products. Formerly located at State and Kinzie Streets. Building contains approximately 25,000 square feet of floor space. Erected in 1907.

TELEPHONE YARDS 1821



SWITCHING FACILITIES WITH ALL RAILROADS

W.L. Roseboom & Co.

COMMISSION MERCHANTS
DEALERS IN

3544 - 46 - 48 S MORGAN ST.

CHICAGO

Mr. H. E. Poronto,
Central Manufacturing District,
C h i c a g o .

Dear Sir:

Replying to your favor of November 23d, we are very pleased to give you our impressions of the Central Manufacturing District and its advantages. We feel that our eight years experience here qualifies us to pass judgment.

For thirty years we were located at Kinzie and State Streets, and we might almost say after our experience here we would not move back to that location if we were given free use of it. Our cartage expense here is practically nothing as all outgoing shipments, carloads and less than carloads, are loaded on our own track by our own men, and all incoming carloads are unloaded here.

The service of the Chicago Junction Railway has been not only prompt and efficient but the personnel, from brakemen as far up as we have had occasion to go, has been very courteous.

The Central Manufacturing District Bank is at our door. All express companies make from one to two pick ups a day and we have five mail deliveries, Telegraph offices are close.

Any man who wants more service, greater facilities for the economical operations of his business, or more co-operating personal service than he gets here is looking for the impossible. Our own experience has been very happy and we are more than pleased to be a part of this large, pushing and rapidly growing family.

Yours very truly

ABR-MBH



Rosenberg Paper Building, Jasper Place and 37th Street

THE Rosenberg Paper Co. is a manufacturer of and dealer in waxed and other special papers. Building contains 26,000 square feet of floor space. Brick and heavy mill construction with lattice trussed roof, giving the entire first floor clear space. Erected in 1911. R. S. Lindstrom, District Architect; Abraham Lund Company, General Contractors.

ROSENBERG PAPER CO.

NOT INC.

MANUFACTURERS

CHICAGO

LONG DISTANCE TELEPHONE YARDS 2386
SALES OFFICES AND FACTORY, 3627 JASPER PLACE, NEAR W. 37TH ST.

Mr. H.E. Poronto, Industrial Agent,
Central Manufacturing District,
1305 First National Bank Bldg., Chicago.

Dear Mr. Poronto:-

Your favor of recent date asking me for an expression of my opinion as to present location and the service I am receiving, to hand.

In reply, I wish to state, that this being my third year in this beautiful district, I can give nothing but praises as to the service and attention which I am receiving.

The only regret I have, is, that my building was not put up twice the size.

In my estimation, there is not a district, not alone in Chicago but in any part of the United States, that can compare with this for cleanliness and attention to railroad service, and other features too numerous to mention.

If you know of any manufacturer looking for a location with railroad facilities, kindly refer them to me, and I shall be more than pleased to give my full opinion, and I feel satisfied that after I have done so, that the parties will not locate in any other part of the city.

Thanking you for the courtesies shown me in the past, which I hope to have the pleasure of reciprocating, I am

Very truly yours,
ROSENBERG PAPER CO.

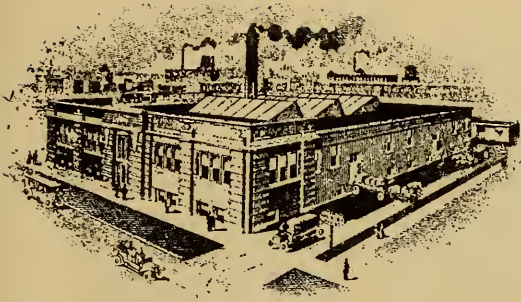
BY:- *H Rosenberg*

PRICES SUBJECT TO CHANGE WITHOUT NOTICE



H. P. Smith Building, 37th and Iron Streets

THE H. P. Smith Paper Company manufactures waxed and other special papers. Building contains approximately 25,000 square feet of floor space. Brick and heavy mill construction. Erected in 1910. Postle & Mahler, Architects; Foster & Frazier, General Contractors.



H.P. SMITH PAPER COMPANY

MANUFACTURERS OF

WAXED PAPERS

1130-1138 WEST THIRTY-SEVENTH ST.

CHICAGO,

TELEPHONE DROVER 1085.

Mr. H. E. Poronto, Industrial Agent,
Central Manufacturing District,
1305 First National Bank Bldg., Chicago.

Dear Sir:

Replying to your recent favor asking us for our views regarding the Central Manufacturing District, we beg to state that we are congratulating ourselves every day that we decided to locate here. Not only have we failed, as yet, to find a single drawback, but we have found everything just as you represented it to be.

Our shipping facilities cannot be beaten, as incoming and outgoing freights are handled promptly, and our L/C/L shipments delivered free of charge to the Union Freight Station: This feature alone has saved us 75% of our cartage expense.

We cannot praise too highly our pleasant and attractive surroundings, referring to the clean, well-kept streets, as well as to the high class of business interests located around us. Therefore, for a Manufacturing proposition, without doubt, we think the Central Manufacturing District to be an ideal location.

Very truly yours,

HPS/CB



Bernard Mayer Building, 35th Street near Morgan Street

THE Bernard Mayer Company was formerly located in the Spiegel, May, Stern Company building, but not requiring switch track facilities, occupied in 1913 their new plant on 35th Street just east of Morgan Street. The concern deals in men and women's wearing apparel. The building has four stories and basement and is of mill construction containing about 60,000 square feet of floor area. R. S. Lindstrom Architect; Stresenreuter Bros., General Contractors.



OUR NEW HOME 951-959 W. 35TH STREET
WE OCCUPY THIS ENTIRE BUILDING

BERNARD MAYER CO

WE INVITE CHARGE ACCOUNTS

Chicago, Ill.

Mr. H. E. Poronto, Industrial Agent,
Central Manufacturing District,
Chicago.

WE SELL

WOMENS

MADE TO MEASURE
SUITS, DRESSES,
COATS, SHIRTS,
3 PIECE OUTFITS,
PETTICOATS, WAISTS,
MILLINERY, FEATHERS
SHOES, HOSIERY,
MUSLIN AND KNIT,
UNDERWEAR,
CORSETS, BRASSIERES,
HAIR GOODS, SWEATERS,
FURS AND FUR COATS

MISSSES & JUNIORS

SUITS, DRESSES,
AND COATS

GIRLS

DRESSES, COATS,
AND FURS

BOYS

SUITS AND
OVERCOATS

MENS

MADE TO MEASURE
SUITS AND
OVERCOATS,
SHOES, HOSIERY,
UNDERWEAR,
HATS AND
SWEATERS.

Dear Sir:-

As regards to your communication of recent date would say that we have found the Central Manufacturing District more than we anticipated. It surely is a growing and prosperous district.

Our neighbors are certainly obliging and at all times very accomodating in every respect.

We have the highest opinion that the future of the district will keep on increasing its buildings and will add many new-comers and of course it goes without saying, that our neighbors as well as ourselves will receive them with open hands.

We wish to thank Mr. H. E. Poronto and the other officers of the district for the many pleasant dealings we have had since we have occupied our new building. We also accept the opportunity to thank the officers of the Central Manufacturing District for the many kindnesses they have shown us.

Yours Cordially,

BERNARD MAYER CO.



Edward Smith & Company Building, Morgan Street near 35th Street

THE Edward Smith & Company Building shown above was erected in 1907. Postle & Mahler, Architects; E. W. Sproul Company, General Contractors. It is of brick and mill construction, one story and basement and contains about 5,000 square feet of floor space.

TELEPHONE GREENPOINT, 186

ESTABLISHED 1827

INCORPORATED 1889.

CABLE ADDRESS.
SALMONET, NEW YORK.
CODE: WESTERN UNION.



EDWARD SMITH & COMPANY,

VARNISH MAKERS AND COLOR GRINDERS,

WEST AVE., 6TH & 7TH STS., LONG ISLAND CITY, N. Y.

P. O. BOX 1780, NEW YORK

S. V. V. HUNTINGTON
PRESIDENT AND TREASURER.
CHARLES W. HAND,
VICE-PRESIDENT
ANDREW M. BATES,
SECRETARY

NEW YORK.

Mr. H. E. Poronto,
c/o The Central Manufacturing District,
1305 First National Bank Building, Chicago.

Dear Sir:-

Replying to your favor of Sept. 23rd, at hand, would
say,-

We find the Central Manufacturing District most
desirable and convenient for the conduct of our business in
the territory served by our Western Branch. Taking every-
thing into consideration, it is altogether better for the
purpose than any other location we know of in Chicago.

Yours very truly,

ABY

EDWARD SMITH & COMPANY.

By *S. V. V. Huntington*
President.



Standard Asphalt Building, 36th and Wall Streets

THE Standard Asphalt & Rubber Co. is a manufacturer of roofing preparations and kindred products. Building contains about 15,000 square feet of floor space, but the concern occupies also about an acre of outside storage space. Building is of brick and heavy mill construction. Erected in 1910. A. S. Alschuler, Architect; E. W. Sproul Co., General Contractors.

SALES DEPARTMENT



STANDARD ASPHALT & RUBBER CO.

137 S. LA SALLE STREET,
OLD NO. 205
CHICAGO

CABLE ADDRESS
SARCO

TELEPHONE CENTRAL 6497

Central Manufacturing District,
First National Bank Building,
Chicago, Ill.

Gentlemen:

Attention of Mr. H. E. Poronto, Industrial Agent.

In reply to your favor of the 23rd ult., we take pleasure in advising that our experience as a tenant of the CENTRAL MANUFACTURING DISTRICT has thus far been very satisfactory.

The facilities provided by you have enabled us to meet our requirements for greatly enlarged warehouse and manufacturing space in this city. Our enlarged storage yard, located on our own private switch, has reduced both the manufacturing and warehouse expense, given us good railroad connections, and enabled us to better supply the needs of our many customers on both carload and less-than-carload orders.

You are at liberty to use this letter should you so desire.

Yours very truly,

STANDARD ASPHALT & RUBBER CO.,

Secretary.

NM-LW

ADDRESS ALL LETTERS TO THE COMPANY DIRECT, NOT TO INDIVIDUALS.

UNLESS OTHERWISE SPECIFIED, QUOTATIONS GOOD FOR ACCEPTANCE BY RETURN MAIL ONLY
ALL CONTRACTS AND AGREEMENTS ARE CONTINGENT UPON STRIKES, ACCIDENTS AND OTHER OCCURRENCES BEYOND OUR CONTROL



Jas. A. Brady Foundry Company plant, 35th Street near Ashland Avenue

THE James A. Brady Foundry Co. is located on 35th Street, near Ashland Avenue, and makes all kinds of heavy castings. Their plant is exceptionally well operated and their business has grown most satisfactorily.

The JAMES A. BRADY FOUNDRY CO.
HIGH GRADE MACHINERY CASTINGS
35 TH. ST. & ASHLAND AVE.
CHICAGO

TELEPHONE YARDS 2074

Mr. H. E. Poronto, Industrial Agent,
Central Manufacturing District,
1305 First National Bank Bldg.,
Chicago, Ill.

Dear Sir:

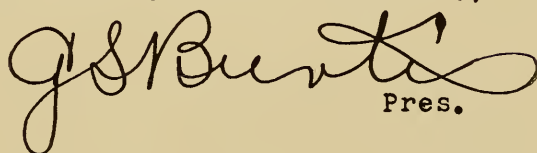
We are pleased to advise you that we have been well pleased with our location in the Central Manufacturing District. As you know, we are among the first to come into the district, and have never had occasion to regret our move.

The railroad facilities have been all that we could ask, and another big advantage to us is the good supply of labor that we have always been able to obtain ever since we moved to our present location.

We doubt whether there is another location anywhere around Chicago as well suited for our business as the one we have in the Central Manufacturing District.

Very sincerely yours,

THE JAMES A. BRADY FOUNDRY CO.,


Pres.



Universal Trading & Supply Co., 35th and Morgan Streets

THIS firm is a large mail-order house, catering to the farmers' trade, and has several sub-tenants dealing in various lines. Building contains about 56,000 square feet of floor space. Brick and mill construction. Erected in 1906. Postle & Mahler, Architects.

OFFICERS

ELSWORTH L. DARE, President.
 ANSON A. AVERY, First Vice-President.
 HENRY C. MENZ, Second Vice-President.
 GEORGE B. HALL, Secretary.
 GEORGE M. SALTER, Treasurer.

REFERENCES:

BRADSTREET
 THE LIVE STOCK EXCHANGE NATIONAL BANK
 CHICAGO

DIRECTORS

ELLSWORTH L. DARE
 GEORGE B. HALL
 GEORGE M. SALTER
 O. N. PHILLIPS
 GEORGE A. BEITH
 HUGH McLEOD
 H. F. W. PFINGSTEN
 CHARLES E. WOODARD
 JAMES H. TURNER
 HENRY C. HOLM
 ROY E. LONG



CHICAGO, ILL.

Mr. H. E. Poronto, Industrial Agent,
 Central Manufacturing District,
 Chicago, Ill.

Dear Mr. Poronto:-

We desire to express our appreciation of the facilities which we enjoy in the CENTRAL MANUFACTURING DISTRICT. We have no hesitancy in saying that the best investment our Company ever made was the purchase of ground and erection of our building at 35th & Morgan Sts., in the CENTRAL MANUFACTURING DISTRICT.

In a mail-order business, our orders come from all directions which necessitates our shipping over every Railroad going out of Chicago, and the expense of distributing the merchandise to the different freight stations by wagon or drays would consume a great part of the profits.

We are able to save this expense by loading our "less than carload" shipments in the rear of our building from which they are taken to the Union Freight Station and there distributed to the various Railroads.

The facilities for handling freight which we enjoy in the CENTRAL MANUFACTURING DISTRICT are unsurpassed in the "GREAT CENTRAL MARKET" both for promptness of service, convenience, and saving in handling small shipments.

The unprecedented building up and development of the District is a monument to the genius of the promoters, also the best testimonial of the splendid facilities enjoyed by all of us.

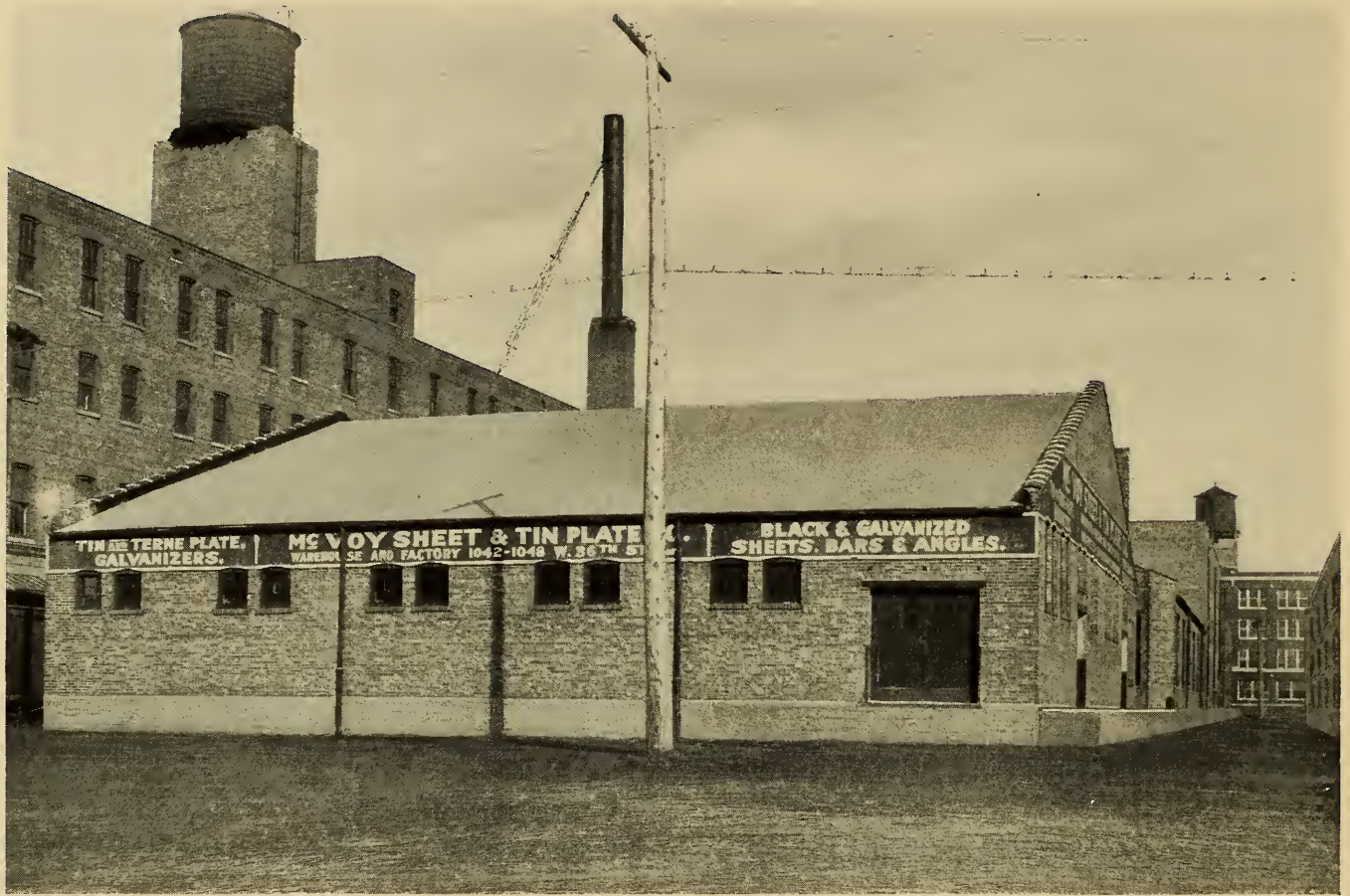
We congratulate the Trustees and Managers upon the success of the CENTRAL MANUFACTURING DISTRICT.

Yours very truly,

THE UNIVERSAL TRADING & SUPPLY CO

D-B

E. L. Dare
 Pres.

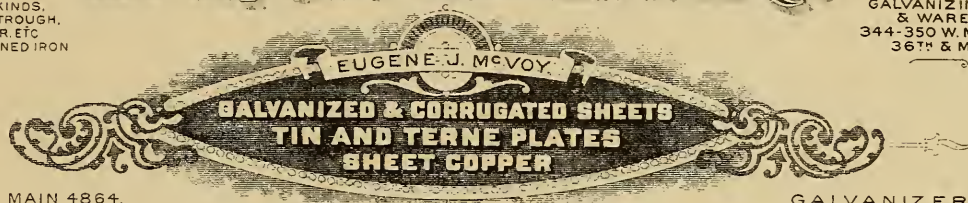


THE McVoy Sheet & Tin Plate Company, has been located in the Central Manufacturing District since about 1909, when the present plant was erected. This company deals in galvanized and corrugated sheets — ceilings, etc. The main office and plant is on Austin Avenue., Chicago.

BLACK SHEETS,
ROOFING & SIDING ALL KINDS,
CONDUCTOR PIPE & EAVE TROUGH,
STEEL CEILINGS, SOLDER, ETC.
PLANISHED, POLISHED & REFINED IRON

McVoy Sheet and Tin Plate Co.

GALVANIZING PLANTS
& WAREHOUSES,
344-350 W. MICHIGAN ST.,
36TH & MORGAN ST.



TELEPHONE MAIN 4864.

GALVANIZERS

OFFICE 344-350 W MICHIGAN ST., (COR ORLEANS)

CHICAGO.

Mr. H. E. Poronto,
Industrial Agent, Central Mfg. District,
1305 First National Bank Bldg., Chicago.

Dear Sir:-

Since 1877 our Manufacturing plant has been located at various points around Chicago, and before making this final move we investigated numerous sites, and are pleased to state that our decision to locate in the Central Mfg. District was the correct one.

The service furnished by your Company on carload business is par excellence. The savings on less than carload shipments, practically pays the interest on the investment.

Writer wishes to take this occasion to express his gratitude at the courtesies shown him by you, and various members of your District, especially so, as we did not buy our property from you. We are very well pleased with the District and expect to remain there permanently.

Yours very truly,

MCVOY SHEET & TIN PLATE CO.

EJM



Christ Sievers Building, 36th Street and Laffin Place

ONE of the oldest industries in the Central Manufacturing District is the Sauerkraut plant of Christ Sievers now located on Laffin Place at 36th Street, where he has recently erected a two (2) story and basement mill building containing about 20,000 square feet of floor space. Mr. Sievers was for years located at 36th Street and Ashland Avenue and because of the facilities which he had enjoyed in the Central Manufacturing District sought another location within this territory.

CHRIST SIEVERS
MANUFACTURER OF
SAUER-KRAUT
FACTORY AND OFFICE
3605-3623 SO. LAFLIN PLACE

CHICAGO,

191

Mr. H. E. Poronto, Industrial Agent,
Central Manufacturing District,
Chicago, Illinois.

Dear Sir:

Replying to your recent inquiry as to our experience in the Central Manufacturing District we wish to say, that we have been doing business in this District ever since it was a mere "cabbage patch".

As you are aware, we sold our old premises at 36th & Ashland Ave., about two years ago, and established a new plant at 36th & Laflin Place.

We are very well pleased with our new location, also with the service of the Central Manufacturing District and the Chicago Junction Railway Company.

The writer takes this opportunity to personally thank you for the many courtesies shown him by you.

Yours very truly,

Christ Sievers



Building originally erected for Doorley Bros. at 37th and Wall Streets

THIS building which contains about 23,000 square feet of floor space, of brick and heavy mill construction, was erected in 1909. A. S. Alschuler, Architect; E. W. Sproul Co., General Contractors. Building is occupied by the Chicago Steel & Wire Co, manufacturers of stapling wires, the American Metal Molding Co., manufacturers of drawn metal moldings and tubings and the Sall Mountain Co., dealers in and manufacturers of asbestos covers.



CHICAGO STEEL AND WIRE COMPANY

MANUFACTURERS OF STAPLING WIRES

1123-1129 WEST 37TH STREET

CHICAGO

Mr. H. E. Poronto, Ind'l Agent,
Central Manufacturing District,
Chicago, Illinois.

Dear Sir:-

Your recent letter of inquiry asking for details of our business to be included in your illustrated book of the Central Manufacturing District, received. We are engaged exclusively in the manufacture of small flat wires used by the publishers, book-binders, paper-box makers, etc., for stapling and stitching purposes.

We have been located in the Central Manufacturing District only a few months, but in this short time have learned to greatly appreciate the excellent shipping facilities afforded. We believe that this will be quite a factor in building up our business by enabling us to render superior service in the way of prompt shipments to our customers.

Yours very truly,

CHICAGO STEEL AND WIRE COMPANY.

JBG-CHG.


Pres.



Shane Brothers and Wilson Plant, 36th Street and Ashland Avenue

SHANE Brothers and Wilson Company are dealers in flour, their main plant being in Philadelphia. They are at present located in the one-story building on Ashland Avenue near 36th Street formerly occupied by the Paragon Manufacturing Company. This building is of mill construction and contains about 10,000 square feet of floor area.

THE HIGHEST PRICED FLOUR IN AMERICA
AND WORTH ALL IT COSTS

KING MIDAS FLOUR

Shane Bros. & Wilson Co. Phila. Pa.



3609 S. ASHLAND AVENUE.
CHICAGO, ILL.

Mr. H. E. Poronto,
Industrial Agent,
Central Manufacturing District,
Chicago, Ills.

Dear Mr. Poronto:-

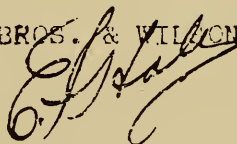
As you doubtless know, we have been located in the Central Manufacturing District for nearly three years.

During that time the Chicago Junction Railway - serving this District - has handled for us, mostly in carload lots, approximately 100,000,000 pounds of flour, and it gives us pleasure to say that the switching service in and out-bound has been uniformly good. We are glad also to be able to comment favorably regarding the courteous treatment accorded us by the officers and employees of the District and the Chicago Junction Railway Co.

There are many good things we might say about the District but we omit special reference allowing our wish for your continued success to convey our appreciation of them.

Yours very truly,

SHANE BROS. & WILSON CO.



EPH/LG



E. W. Sproul Company Building, 35th Street near Racine Avenue. E. W. Sproul Company are General Building Contractors and have built several of the District Buildings, among them being the buildings for Loose-Wiles Biscuit Company, P. A. Starck Piano Company, Goulds Manufacturing Company, John Lucas Company, John Magnus Company, and others. Their office is at 1120 West 35th Street.

PHONES { AUTOMATIC 78-757
BELL, DROVER 3337
BELL, DROVER 3983

E. W. SPROUL CO.
MASON AND GENERAL CONTRACTORS
ROOMS 3, 4 and 5
1120 WEST 35th STREET

Subject

CHICAGO, ILL.

Central Manufacturing District,
1305 First National Bank Building,
C h i c a g o.

Gentlemen:

We have been in close touch with the Central Manufacturing District practically from its inception, and are in a position to appreciate the remarkable growth of this great manufacturing and industrial center of Chicago.

For three years we have been one of the District family, enjoying the freight facilities of the Chicago Junction Railway and the perfect spirit of co-operation shown by the various industries.

All our business relations with the Trustees and their agents have been most harmonious and our impressions of their fair dealing, together with our knowledge of the many advantages obtained, are sufficient for us to strongly recommend the Central Manufacturing District as the ideal industrial location.

Yours very truly,

E. W. SPROUL & COMPANY

By *W. R. Sproul.*

WRS-AG



Weber Coal Company, 36th Street near Morgan Street

HENRY L. Weber succeeded to the coal and wood business of his brother John F. Weber, upon the death of the latter in 1914. This firm has been located in the Central Manufacturing District some time and is a staunch supporter of Chicago Junction Railway service.

LEPHONES { YARDS - 841
AUTO. 70-196

HENRY L. WEBER

DEALER IN

COAL AND ICE

OFFICE AND RAIL YARD—1051 WEST 36TH STREET
NEAR MORGAN STREET

CHICAGO.

Mr. H. E. Poronto, Industrial Agent,
Central Manufacturing District,
1305 First National Bank Bldg.,
Chicago, Ill.

Dear Mr. Poronto:

In reply to your inquiry concerning our experience in the Central Manufacturing District it gives me pleasure to state it has been most satisfactory to us in every way.

In particular I wish to recommend the transportation facilities afforded us by the Chicago Junction Railway. The system of deliveries is exceptionally reliable and I can cheerfully recommend the District to anyone seeking a location for manufacturing purposes.

With kind personal regards,

I am

Yours very truly,

Henry L. Weber



Wright & Company Coal Plant, 34th Street and Center Avenue

WRIGHT & COMPANY have been District tenants for about ten years, their former location being on 35th Street where John Magnus Company are now located. Wright & Company secured a new yard at 34th Street and South Racine Avenue.

TRACY G. WRIGHT

CHARLES C. WRIGHT



MAIN OFFICE:
1039-47 W. 35th STREET
TELEPHONE YARDS 5166

YARDS:
35th & Morgan Streets; C. J. Ry.
1467 State Street,
16th St. & M. C. Ry.
N. Water St. & Chicago River; C. & N. W. Ry.
1441 Fleetwood Street,

Mr. H. E. Poronto,

CHICAGO,

Industrial Agent, Central Mnfg. District,

1st National Bank Bldg., City.

Dear Sir:-

As you are aware, we have been located in the Central Manufacturing District since the year 1905, up to June of this year at 1039-47 W. Thirty-fifth St., and since that time at 3400 S. Racine Ave. Our facilities in our present location are greatly increased, we having 50% more space, 100% more trackage and dockage, which enables us to serve our patrons to very much better advantage than heretofore.

Being in the coal business, we have not been able to take advantage of the splendid facilities which are afforded this district in the handling of freight in less than car-load lots. We, however, find it advantageous to our business to be located on the Chicago Junction Railway for the following reasons: first, coal is delivered to our yard by them without a switching charge, the initial line absorbing the switching of the C J; second, reloading and shipping to points outside of Chicago, the C J switching charge is absorbed by the trunk line having the long haul. This makes free delivery both in and out of our yard and enables us to compete on any grade of coal coming into Chicago; third, the Chicago Junction Railway Company deliver so promptly that practically no delay takes place other than would be occasioned by the placing of coal on team tracks or in a private yard located on the line on which the coal originates.

You are at liberty to refer prospective tenants to us at all times.

Yours very truly,

WRIGHT & COMPANY,

Per

Charles C. Wright

CCW.CC



Louden Machinery Company, located at 1055 West 35th Street

THE Louden Machinery Company of Fairfield, Iowa, have leased the building shown above for the purpose of warehousing in Chicago a full line of hay unloading tools, dairy and horse barn equipment, litter and feed carriers, door hangers and other similar specialties. The Louden Machinery Company was established in 1867 and is not only one of the oldest concerns in its line in the country but also one of the largest and best.



LOUDEN MACHINERY CO.

MANUFACTURERS OF

LOUDEN HAY TOOLS

BARN DOOR HANGERS, FEED AND LITTER CARRIERS
STALLS, STANCHIONS, MODERN BARN EQUIPMENT

NO ORDER TOO LARGE FOR OUR CAPACITY.
NONE TOO SMALL FOR OUR CAREFUL ATTENTION.

CABLE ADDRESS
LOUDEN,
FAIRFIELD
CODES USED
LIEBER'S STANDARD
A.B.C. 5TH EDITION
WESTERN UNION

FAIRFIELD, IOWA

Mr. H. E. Poronto, Ind. Agent,
Central Manufacturing District,
Chicago, Illinois.

Dear Sir:

We are pleased to advise that we are now located in the Central Manufacturing District. We made thorough investigation, spending several weeks looking over Chicago, before locating.

We consider the shipping facilities, as we have learned them, ideal, and the fact that everyone located in the District is a booster, is an asset of much value.

We will be disappointed, if every expectation under which we located in the District, is not fully realized.

Very truly yours,

THE LOUDEN MACHINERY CO.

1-6

By *R. B. Loudon* Pres.



The Illinois Mosaic Tile Company has been located in the Central Manufacturing District since 1906. The Company manufactures and installs mosaic and ceramic tiles of all kinds.



The Fitzsimons Steel & Iron Co. are located in the Central Manufacturing District at the corner of 37th Street and South Racine Avenue. They deal in steel shafting, bars, etc. This building, built in 1913, is one story, of brick and mill construction, and contains about 15,000 square feet. R. S. Lindstrom was the Architect, and E. W. Sproul Company, General Contractor.

"Perfect"
TRADE MARK
REG. U. S. PAT. OFFICE

TELEPHONE:
FRANKLIN 2866

31 WEST 31ST STREET, NEW YORK
171-173 WEST LAKE ST., CHICAGO
405 BOYLSTON STREET, BOSTON
1342 ARCH STREET, PHILADELPHIA

Richardson & Boynton Co.
Manufacturers of
Heaters, Boilers & Ranges
Chicago

Central Manufacturing District,
1305 First Nat. Bank Bldg.,
Chicago, Ill.

Attention H. E. Poronto.

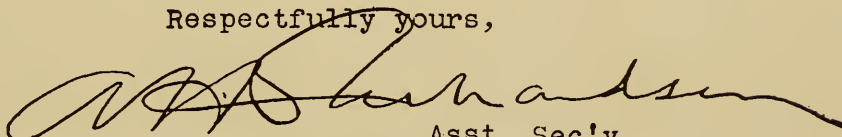
Dear Sir:-

At your request we are writing regarding the reasons for making our decision to locate our new warehouse in the Central Manufacturing District.

It is with pleasure that I state that this company has carefully gone into the question of transportation problems as well as advantages of making shipments promptly. This company's business is one that has about 80% of its activity between the 1st of July and the 1st of December. In that time we are doing about four times more than we are during the balance of the year and if we are not prepared to make prompt shipments and have such facilities at our disposal to make these shipments, we would not be successful in maintaining our business.

After a very careful investigation of various parts of the City of Chicago, we decided to locate in the Central Manufacturing District because the facilities to us are ideal for our class of business.

Respectfully yours,

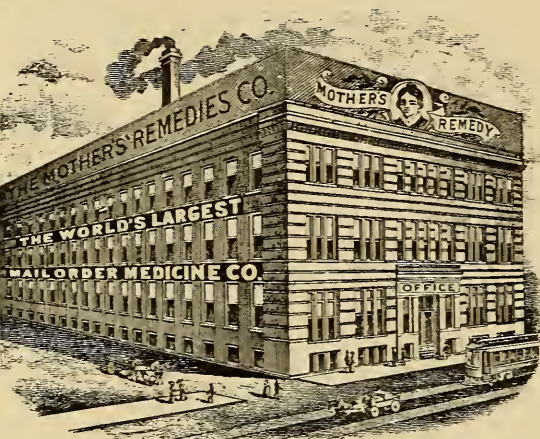


Asst. Sec'y.

RICHARDSON & BOYNTON CO.

AHR.FES

ALL ORDERS ENTERED AND AGREEMENTS MADE ARE CONTINGENT UPON STRIKES, ACCIDENTS OR OTHER CAUSES BEYOND OUR CONTROL. WE RESERVE THE RIGHT TO CORRECT ALL STENOGRAPHIC ERRORS



1120 THIRTY FIFTH STREET

TELEPHONE YARDS 1107



Mr. H. E. Poronto, Industrial Agent,
1305 First National Bank Bldg.,
C h i c a g o

Dear Sir:

In 1905 the Trustees of the Central Manufacturing District built our manufacturing plant for us on 35th Street, this being the first building in the District. We are proud of this distinction, and with the splendid development here and increasing demand for District property, we appreciate the wisdom of our choice.

The prime factor in the wonderful growth of this industrial center is the Chicago Junction Railway, through which medium freight is handled to and from all trunk line railroads entering Chicago, with extreme promptness and regularity.

It is with a sense of great pleasure that we look upon the continued activities of the Central Manufacturing District, and if we can be of assistance to your organization, please feel free to refer any prospective industries to us.

Yours very truly,

THE MOTHER'S REMEDIES COMPANY,

by *P. L. Knodler*
President.

PLK-J

Indian Refining Company

(Incorporated)

Please address all correspondence to the Company
and not to individuals



All quotations subject
to change without notice
All contracts made by
agents subject to acceptance
by the Company

Chicago,

Mr. H.E. Poronto,
Industrial Agent, Central Mfg. District,
1305 First National Bank Building,
Chicago, Illinois.

Dear Mr. Poronto:

It is with a great deal of pleasure
that I am permitted to express to you my appreciation
of the value of the location which we are permitted
to occupy at the corner of 37th and Morgan Streets,
in the Central Manufacturing District.

You do know that we receive and ship
out large numbers of carloads of our products monthly.
I don't believe that the shipping facilities could be
better, not only for carloads but for even less than
carloads. Not only are we permitted to enjoy this
privilege of handling our freight promptly, causing us
to give good service to our trade, but we have the pleasure
of having the co-operation of you men who are at the
head of this Central Manufacturing District, and to me
this is one of the greatest pleasures that I have
enjoyed since I have been in Chicago.

I want to add that I would regret
exceedingly to have to move from the Central Manufacturing
District, both from the point of ideal service and
location and for fear that I would not come into con-
tact with such pleasant associations as I have enjoyed
in the past years.

Very truly yours,

INDIAN REFINING COMPANY, INC.

J. H. Ross
Chicago District Manager.

HHC-KB

HAVOLINE OIL - "It makes a difference."

John M. Witherspoon
PRESIDENT
William C. Englar
SECY & TREAS

WITHERSPOON-ENGLAR CO.

BUILDING CONSTRUCTION

MONADNOCK BLOCK

CHICAGO

Engineers & Builders
Grain Elevators
Power Plants
Coal Docks

Mr. H. E. Poronto, Industrial Agent,
Central Manufacturing District,
1305 First National Bank Bldg.,
Chicago.

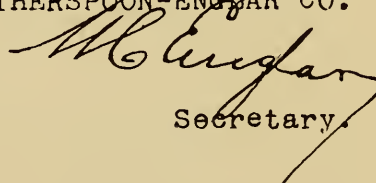
Dear Sir:-

Replying to your recent inquiry, would say we are more than satisfied with our location in the Central Manufacturing District and with the service we have received since locating there.

On account of the transportation facilities, we find it very accessible from the downtown district and are contemplating moving our offices there and making it our headquarters in the near future.

Yours very truly,

WITHERSPOON-ENGLAR CO.


Secretary.

WCE-CC.

SELLING EXCLUSIVELY TO DEALERS

Joslyn Mfg & Supply Co.

MANUFACTURERS AND DISTRIBUTORS
OF

OUTSIDE ELECTRICAL CONSTRUCTION MATERIAL

CHAMBER OF COMMERCE BUILDING

TELEPHONES
MAIN 2220 AUTOMATIC 2642.

CHICAGO.

DISTRIBUTING WAREHOUSES:

CHICAGO, ILL.
ST. LOUIS, MO.
KANSAS CITY MO.CROSS ARMS,
INSULATORS,
GUY RODS,
GROUND RODS,
GUY CLAMPS,
ETCBRACKETS,
PINS,
BRACES,
BOLTS,
STRAND,
ETC.

Central Manufacturing District,

H. E. Poronto, Industrial Agent,

Chicago.

Gentlemen:-

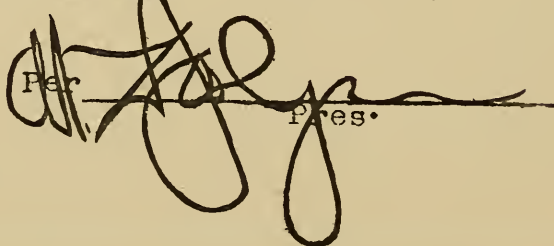
Replying to your letter of Sept. 23rd, we are pleased to confirm the advice we have always given to every one inquiring from us with regard to the shipping facilities furnished throughout the central manufacturing district. We consider these shipping facilities unequalled in Chicago or in any other city with which we are familiar, and we have operated, and are operating, in St. Louis, Kansas City and Dallas, Texas.

We formerly did our shipping from down-town here in Chicago, but no inducement could persuade us to return down-town after our experience in the central manufacturing district. Our business has grown rapidly since we made the change, and we are glad to tribute a large part of this growth to the efficient and intelligent service given to our shipments by the Chicago Junction, Railway, serving the central manufacturing district.

Yours very truly,

JOSLYN MFG. & SUPPLY CO.

MLJ-A

Per  Pres.

FEINBERG & KAHN, INC.
WHOLESALE DEALERS IN
METALS, IRON AND STEEL SCRAP
BUILDING AND RAILWAY MATERIAL
3701 to 3707 South Ashland Avenue
Chicago,

Central Manufacturing District,
First National Bank Bldg.,
Chicago, Ill

Gentlemen:

For twelve years we operated our business at the corner of Taylor and Aberdeen Streets. During that time we made a living and were able to pay for the property we were using, but we cannot say we made material progress until we located on the Chicago Junction.

We have been here three years December, 1915, and our business has doubled each year. This, really, is significant, and enables us to spend our energies in the direction more needed in a business of this kind.

Being out in the Central Manufacturing District is stimulating, and the general environment puts pep into a man.

Very truly yours,

FEINBERG & KAHN, INC.

MK:WR



UNITED SUPPLY COMPANY
3633 SO. RACINE AVENUE
CHICAGO

Central Manufacturing District,
1305-First National Bank Bldg.,
C h i c a g o.

Gentlemen:-

The UNITED SUPPLY COMPANY has been located in the Central Manufacturing District for many years, in fact it was one of the pioneer industries of this locality.

We have watched this District's remarkable growth from a barren waste of land to a community of thriving factories and warehouses.

The Central Manufacturing District provides a location for an industry that is ideal. The fact that the freight facilities of the Chicago Junction Railway enable a concern to ship direct to any point in the Country at the through Chicago rate is sufficient reason for recommending this District.

We will be glad to have you refer any one to us for information about the Central Manufacturing District.

Yours very truly,

W. L. Hendricks

Sam Petersen

DEALER IN

CRUSHED STONE, RUBBLE STONE, SCREENINGS
CRUSHED GRAVEL, ROOFING GRAVEL, TORPEDO SAND
BANK SAND, WALL COPING, FLUE LINING
PARTITION TILE, ETC.

OFFICE AND STORAGE YARDS:
1130 WEST 36TH STREET, NEAR CENTER

TELEPHONES { YARDS 2639
 { AUTO. 70488

CHICAGO.

Mr. H. E. Poronto, Ind. Agent,
Central Manufacturing Dist.,
1305 First Nat'l. Bank Bldg.,
Chicago, Illinois.

Dear Sir:

In reply to your favor of the 23rd inst. I take pleasure in advising that after 6 years experience in the Central Manufacturing District, I find I have been given most excellent service by the Chicago Junction Railway Co.

And I wish you would convey my sincerest thanks to Mr. W. J. O'Brien, General Superintendent, and also to Mr. H. G. Earl, Superintendent of Car Service, for their kind and courteous treatment. I am proud to say, the promptness with which the Chicago Junction Railway Co. have placed the cars of material for me in my Yard could not be beaten.

I also wish to thank you personally for past favors and do not hesitate in saying that the Central Manufacturing District does you credit.

Respectfully yours



TELEPHONES FRANKLIN 922
AUTO 58230

ESTABLISHED 1877

T. JOHNSON COMPANY

INCORPORATED

MANUFACTURERS OF **COOPERAGE** AND DEALERS IN
COOPER'S STOCK

FACTORY
38TH AND MORGAN STREETS
TELEPHONES YARDS 1025
AUTO 78562

OFFICE
108 S. LA SALLE ST.

CHICAGO,

Mr. H. E. Poronto, Ind. Agt.,
Central Manufacturing District,
Chicago, Ill.

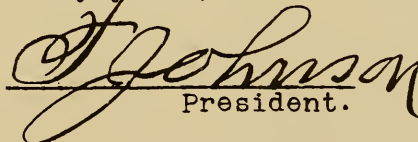
Dear Sir:-

Being among the pioneers of the Central Manufacturing District; having come into it about twelve years ago, we have noted with a great deal of pleasure its rapid and substantial development. The Railroad facilities have always been unsurpassed, which alone make it an ideal industrial location, and now that the streets are all improved, this property is greatly enhanced.

We consider ourselves most fortunate in having located in this District, and in our opinion those seeking a manufacturing site second to none, can make no mistake in establishing themselves within it.

We congratulate those to whose efforts the success of the Central Manufacturing District is due, and have every reason to believe that it will continue.

Very truly yours,


President.

CENTRAL BAG MANUFACTURING CO.

BURLAP AND COTTON BAGS

TELEPHONE
YARDS 7420

1545 - 1551 WEST 35TH STREET

Chicago

CABLE ADDRESS "HERREACH"
"BENTLEY'S COMPLETE PHRASE CODE"
A.B.C. 5TH EDITION
ROBINSON TELEGRAPHIC CODE

Central Manufacturing District,
1305 First National Bank Bldg.,
Chicago, Ill.

Gentlemen:

We have now been located in the Central Manufacturing District at 35th and South Ashland Avenue for over three years, and have found the facilities for the transferring of freight highly satisfactory, and all that we anticipated, in fact, we are so well satisfied with the district and its facilities, that we have concluded negotiations with you for a new location in the Central Manufacturing District on Iron Street, where we will have our own building, modern in every respect, and adapted to our own requirements.

It would give us pleasure to have you refer prospective tenants to us.

Yours very truly,

CENTRAL BAG MFG. CO.

By *B. Kreisleben*
President

BF-FE

MANUFACTURERS RETAILERS COMPANY

BOARD OF DIRECTORS:-
 FRED C. PARKER C.C. UPHAM
 AUGUST SCHEELE, GROCER NICHOLAS BUR, GROCER
 ELGIN, ILL. GREEN BAY, WIS.
 GEO. LEROY HALE, GROCER HARRY F. LITTLE, GROCER
 KENOSHA, WIS. GOODLAND, IND.
 W.L. BAILEY, GROCER C.C. MARTIN, GROCER.
 PIONEER, OHIO. FT. MADISON, IA.
 RUDOLPH VAN DYKE, GROCER
 LOWELL, MICH.

DISTRIBUTORS



PRODUCTS

GENERAL OFFICES
 AND
 WAREHOUSE
 3515-3525 S. ASHLAND AVE.
 TEL. YARDS 6841
 CHICAGO

Mr. H. E. Poronto, Industrial Agt.,
 Central Manufacturing District,
 Chicago, Ills.

Dear Sir:

When our Company was ready for active business we recognized the necessity of securing a location whereby the enormous hauling charges, which is an immense item of expense to most wholesale grocers in Chicago, could be eliminated or at least reduced to a minimum.

The officers of this Company made an extensive investigation of the many locations recommended to them, and after making analysis of conditions, decided that The Central Manufacturing District had many advantages not offered by any other location in Chicago.

Our experience of two and one-half years has demonstrated the wisdom of our decision to make our permanent home in the district.

Our business has developed beyond expectations and we estimate our savings in cartage have been at least \$10,000.

We take this opportunity to express our appreciation of the services rendered by the Central Manufacturing District and its officers.

Very truly yours,

MANUFACTURERS AND RETAILERS COMPANY

Manager.

CCU:PR

NEW YORK BRANCH
2736 GRAND CENTRAL TERMINAL BLDG

FT. WORTH BRANCH
FT. WORTH TEXAS

HOME OFFICE
TACOMA, WASHINGTON

LOS ANGELES BRANCH
417 TRUST AND SAVINGS BLDG.

MINNESOTA TRANSFER BRANCH
MINNESOTA TRANSFER, MINN.

CHICAGO BRANCH



PACIFIC MUTUAL DOOR COMPANY



WHOLESALE ONLY

3515-25 SOUTH ASHLAND AVE.

TELEPHONE DROVER 2937

CARLOADS FROM FACTORY DIRECT A SPECIALTY

CHICAGO

PAMUDO FIR DOORS
PAMUDO SPRUCE DOORS
PAMUDO FIR COLUMNS
PAMUDO FIR SASH
PAMUDO FIR LAMINATED
PANELS
PAMUDO FIR DOORS AND
WINDOW FRAMES

FIR AND SPRUCE
MOULDINGS AND FINISH
FIR AND SPRUCE
FLOORING AND SIDING
FIR NEWELS, RAIL AND
BALUSTERS
SPRUCE SASH AND FRAMES

H. E. Poronto,
Industrial Agt. Cent. Mfg. Dist.
1305 1st National Bank Bldg.,
Chicago, Ill.

Gentlemen:-

Agreements are conditional upon fire, strikes, inability to secure cars, and other causes beyond our control. All quotations subject to previous sale and market changes without notice.
All contracts or agreements subject to approval of Home Office. Address all communications to Pacific Mutual Door Co. and not otherwise

Some time ago you asked us for an expression as to how well satisfied we are with our location in the Central Mfg. District.

We are pleased to advise you that the thoughtfulness and care of the Association in connection with the excellent switching service of the C.J. RR has been all that could be desired and we like our location very much indeed.

Our cars are set in with reasonable promptness and with few exceptions our local shipments taken care of by the C.J. RR Co. have been forwarded from the City with great promptness and at a saving of a large expense to us over the ordinary cost of teaming charge.

We wish to thank you for your willingness to do everything possible for us any time we ask for it and assure you that we will be pleased to remain in the district as long as we can find suitable location. Our quarters now in the Wrigley Chewing Gum plant are entirely satisfactory to us.

Yours truly,

PACIFIC MUTUAL DOOR COMPANY,

Per

E. C. Leaming
Manager

ECL'AL

J. E. MACMURRAY, VICE-PRESIDENT
H. L. LONSDALE, VICE-PRESIDENT

C. H. LONGMAN, PRESIDENT AND GENERAL MANAGER

G. C. LONGMAN, TREASURER
R. H. NORTON, SECRETARY

HANDYCAP COMPANY

MANUFACTURERS OF

SELF-OPENING CROWNS

AND CROWNING MACHINERY

GENERAL OFFICES AND FACTORY

3611-3625 LOOMIS PLACE

CENTRAL MANUFACTURING DISTRICT

PHONE
DROVER 4671

CHICAGO

Mr. F. L. S. Harman, Ass't Industrial Agt.,
Central Manufacturing District,
1305 First National Bank Bldg.,
Chicago, Ills.

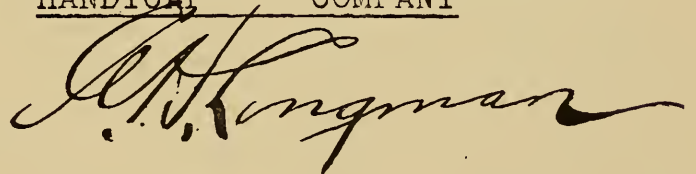
Dear Sir:

We take pleasure in advising that we have been located in the Central Manufacturing District for more than two years and it is our opinion that the clean, attractive and prosperous appearance of the entire district, the considerate and prompt attention given residents at all times and the remarkable shipping facilities make this an ideal location for any manufacturing industry.

Yours very truly,

HANDYCAP COMPANY

CHL-DB



PEROLIN-NOMORDUST CO. INC.

SUCCESSORS TO

THE PEROLIN SPECIALTY COMPANY

1112-1116 WEST 37TH STREET

Mr. H. E. Poronto, Industrial Agt.,
Central Manufacturing District,
Chicago, Ill.

Dear Sir:

A year ago last September we purchased the Sweeping Compound Business of the Perolin Company of America, and one of the chief factors involved was the shipping and other facilities offered by the Central Manufacturing District.

A years experience as tenants of such District has fully confirmed our judgment as to the desirability of such location, not only in the matter of shipping advantages, but in the fine co-operation and comradeship that has been voluntarily extended us by our business neighbors.

Another feature well worthy of acknowledgement is the supervision which the officers of the Central Manufacturing District exercise in keeping the District in repair. Streets, sidewalks and crossings are maintained in prime condition and thoroughfares and waste places are kept tidy and free from rubbish. Such an environment is worth dollars and cents to any industry.

Yours truly,

PEROLIN-NOMORDUST CO. INC.

Chas. D. Lairs
Manager.

CSL.MN

“Junction Service”

WHILE this book is principally devoted to the story of the Central Manufacturing District, and therefore deals with Junction Service as enjoyed in that section particularly, it is interesting to note that the Junction Railway serves several hundred industries, great and small, outside of the Central Manufacturing District. Every pound of freight to and from the great packing houses, every head of live-stock and vast quantities of fuel, general supplies and interchange freight are daily handled by the Junction in and out of the Stock Yards, and to industries located in the territory it reaches. It is because of this great volume of freight, much of it perishable and taking high-rate classification, that the Junction has been able to develop a system of expeditious and efficient service. No attempt has been made to illustrate the plants of Armour, Swift, Morris, Sulzberger, Link-Belt, Hewitt, and many others. However, a few letters out of many are reproduced here, with some photographs—merely to reflect that the slogan of “Junction Service” finds endorsement from shippers wherever they may be located on the Junction Rails.



Assembling Plant of the Ford Motor Company, located at 39th Street and Wabash Avenue, on Chicago Junction Railway

THE Chicago Branch building of Ford Motor Company is a six story reinforced concrete structure of latest fireproof pattern, with approximately 230,000 square feet of floor area. Five floors of the building are served by a five-ton traveling crane which handles material to and from freight cars which enter building on second floor by a spur from Chicago Junction Railway.

The purposes of the building are twofold:

First — to provide a service department equipped with most modern tools and appliances to render quick and inexpensive service to Ford owners in this vicinity, and

Second — to completely assemble Ford cars at the rate of 100 to 150 per day for Chicago district. In Chicago district is included northwestern Indiana, half of Illinois and eastern Iowa. The assembly of cars as performed in Ford branches does not merely mean that the body is set on chassis and secured in place, but every operation in building the car is performed except that of actually making the parts. To handle this volume of business a force of 400 men is constantly employed in addition to an office force of eighty-five.

HENRY FORD, President
JAMES COUZENS, Vice Pres & Treas
F. L. KLINGENSMITH, Secretary

Ford Motor Company

Automobile Manufacturers

FACTORY AND GENERAL OFFICES
DETROIT



Chicago

Mr H E Poronto
Vice President
Chicago Junction Railroad
Chicago, Illinois

Dear Sir:-

ALL STATEMENTS OR AGREEMENTS CONTAINED IN THIS LETTER ARE CONTINGENT ON STRIKES, ACCIDENTS, FIRES, OR ANY OTHER CAUSES BEYOND OUR CONTROL AND ALL CONTRACTS ARE SUBJECT TO APPROVAL BY THE SIGNATURE OF A DULY AUTHORIZED EXECUTIVE OFFICER OF THIS COMPANY. CLERICAL ERRORS SUBJECT TO CORRECTION

We are very pleased to be able to state that we consider ourselves very well located at our present site, and are well satisfied with the service rendered by the Chicago Junction Railroad in handling our shipments.

FORD MOTOR COMPANY

SUPERINTENDENT
CHICAGO BRANCH

FJW:AFM



ABOVE is a bird's-eye view of the new plant of The Albert Dickinson Company located at 35th Street, California Avenue, and the Drainage Canal. This plant is served by the Chicago River & Indiana Railroad (Chicago Junction Railway), and the Pennsylvania and the B. & O. also have trackage rights to reach it. The plant has a total area of about 70 acres, with water frontage of 2,000 feet, and trackage capacity for over 350 cars. It has covered unloading platforms to care for 100 cars at one time. Buildings are most modern, of fire-proof brick and concrete construction, representing an investment of approximately \$3,000,000. The Albert Dickinson Company is the largest wholesaler of seeds, poultry, and stock feeds in the country, and only located on River Road rails after a most searching investigation as to available sites.



THE ALBERT
DICKINSON
COMPANY

BRANCH OFFICE
AND WAREHOUSES
MINNEAPOLIS, MINN.

SEED MERCHANTS

GRASS, CLOVER & AGRICULTURAL SEEDS,
BEANS, PEAS, POP-CORN, BIRD SEEDS, FLAX SEED,
GRAIN BAGS, POULTRY FEED.

ADDRESS
LOCK DRAWER 788 CHICAGO,

QUOTATIONS ARE SUBJECT TO MARKET CHANGES
AND GOODS BEING UNSOLD.

PRICES ARE F.O.B. CHICAGO UNLESS
OTHERWISE SPECIFIED.

SEEDS

WHEN ORDERING ON A QUOTATION PLEASE GIVE DATE OF SAME

Mr. H. E. Poronto, Industrial Agt.,
Central Manufacturing District,
1305 First Nat'l. Bank Bldg.,
Chicago, Ill.

IN YOUR REPLY REFER TO FILE NO.

Dear Sir:-

Replying to your inquiry as to transportation service
from our new 35th Street & California Avenue plant.

In view of the fact that we have only recently started
full operation at the 35th Street plant and have not yet fully ad-
justed ourselves to transportation conditions prevailing in this
district, we therefore do not feel competent to express a decided
opinion of the service rendered as a whole. We, however, do not
hesitate to state that so far as our experience in shipping carload
tonnage from this district goes, the service is exceptionally good
and we do not believe can be bettered in any section of this big
city of ours.

Yours very truly,

THE ALBERT DICKINSON CO.

EGL-30

WE GIVE NO WARRANTY, EXPRESS OR IMPLIED, AS TO DESCRIPTION, QUALITY, PRODUCTIVENESS OR ANY OTHER MATTER OF ANY SEEDS WE SEND OUT AND WE WILL NOT BE IN ANY WAY
RESPONSIBLE FOR THE CROP, IF THE PURCHASER DOES NOT ACCEPT THE GOODS ON THESE TERMS, HE MUST NOTIFY US AT ONCE, AND WE WILL GIVE INSTRUCTIONS FOR DISPOSITION OF GOODS.
THE ALBERT DICKINSON CO



Hartman Furniture and Carpet Company, located at 39th Street and Wentworth Avenue

HARTMAN FURNITURE & CARPET CO.



EXECUTIVE OFFICES 3911-3925 WENTWORTH AVE. CHICAGO, U.S.A.

Mr. H. E. Poronto. Ind. Agt.
Central Manufacturing District,
1305 First Nat'l Bank Bldg.
Chicago.

Dear Sir:-

Replying to your letter of the 13th. inst., we desire to say that for about 5 years our Industry has been conducted at it's present location and we have been receiving the service of the Chicago Junction Railway Company, and while we are not located within the limits of the Central Manufacturing District, we are receiving the same service that the Industries located in that district receive.

We take great pleasure in stating that the service we have been receiving and are receiving from the Chicago Junction Railway Company, is in every respect entirely satisfactory.

Respectfully yours,

JBL:BC

HARTMAN FURNITURE & CARPET COMPANY.

PER *J. B. Langworthy*

ESTABLISHED 1842

INCORPORATED 1888

JOSEPH T. RYERSON & SON

CLYDE M. CARR, PRESIDENT

JOSEPH T. RYERSON, VICE-PRES

IRON STEEL MACHINERY

GEN'L OFFICES & WAREHOUSES, 16TH & ROCKWELL STS.
BRANCH OFFICES, RAILWAY EXCHANGE BUILDING

CHICAGO

TELEPHONE LAWNDALE 1

IN REPLY PLEASE REFER TO

R. C. ROSS

Mr. H. E. Poronto, Vice Pres.,
Chicago Junction Railway,
Chicago, Ill.

Dear Sir:

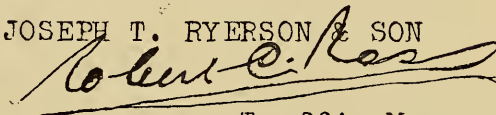
We testify with pleasure to the
superior service given less carload ship-
ments by the Chicago Junction Railway.

The efficiency and spirit of your
organization is securing the fullest advan-
tage of the strategic location of your line.

Your industries, particularly those
shipping in less carload lots, can congratu-
late themselves on their foresight in so lo-
cating.

Yours very truly,

JOSEPH T. RYERSON & SON



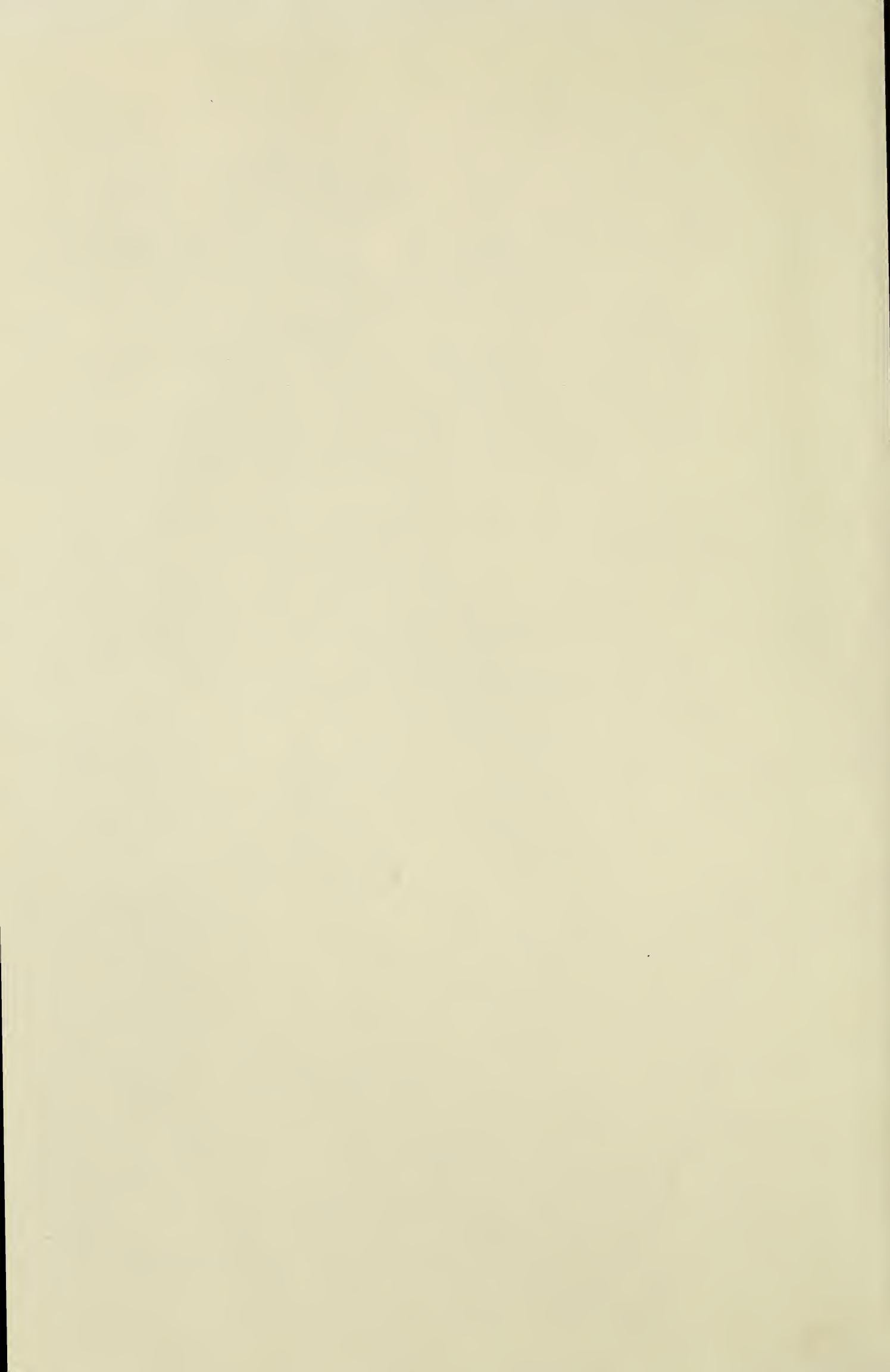
Traffic Manager.



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